

Revenue (Monthly) Period : 2025-02-01 - 2025-02-17																																												
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALF FROM NEW MEMBER										UPSALF FROM EXISTING MEMBER										RETENTION								DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL			
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	130.70	100	84	84	231.20	100,000,000	148,649,000	0.00	0	26	0.00	0	8	15	0.00	0	27,819,000	10,705,000	17,114,000	0	0	0	18	0	0.00	0	49,048,000	38,150,000	10,898,000	0	0.00	0	0	0	0	0.00	0	0	0	1,410,900
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	77.80	100	50	50	207.80	100,000,000	133,588,000	0.00	0	26	0.00	0	10	3	0.00	0	12,251,000	0	12,251,000	0	0	0	16	0	0.00	0	38,902,000	24,770,000	14,132,000	0	0.00	0	0	0	0	0.00	0	0	0	0
R-DARLIANTI	PUTRIKA	FAJAR	NC-SEMARANG ERLANGGA	NEW-SCHEMA	94.90	100	61	61	199.70	100,000,000	128,370,000	0.00	0	18	0.00	0	6	9	0.00	0	6,301,000	4,501,000	1,800,000	0	0	0	12	0	0.00	0	36,662,500	27,737,900	8,924,600	0	0.00	0	0	0	0	0.00	0	0	0	6,555,500
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	80.90	100	52	52	187.20	100,000,000	120,318,000	0.00	0	16	0.00	0	7	17	0.00	0	5,823,000	4,186,000	1,637,000	0	0	0	9	0	0.00	0	11,583,000	7,585,000	3,998,000	0	0.00	0	0	0	0	0.00	0	0	0	0
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL LIVING WORLD KOTA WISATA CIBUBUR	NEW-SCHEMA	112.00	100	72	72	186.90	100,000,000	120,172,000	0.00	0	26	0.00	0	9	19	0.00	0	10,893,000	5,394,000	5,499,000	0	0	0	17	0	0.00	0	18,884,000	5,385,000	13,499,000	0	0.00	0	0	0	0	0.00	0	0	0	878,700
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL KUNINGAN CITY - PRESALES	NEW-SCHEMA	116.70	100	75	75	183.40	100,000,000	117,882,000	0.00	0	11	0.00	0	7	17	0.00	0	8,943,000	5,893,000	3,050,000	0	0	0	4	0	0.00	0	2,990,000	2,990,000	0	0	0.00	0	0	0	0	0.00	0	0	0	1,316,250
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	82.40	100	53	53	178.10	100,000,000	114,510,000	0.00	0	17	0.00	0	2	9	0.00	0	10,793,000	0	10,793,000	0	0	0	15	0	0.00	0	15,415,200	12,071,000	3,344,200	0	0.00	0	0	0	0	0.00	0	0	0	0
R-JUNIANSYAH	SATYA	MAULINA	NC-MALL TSM BALI - PRESALES	NEW-SCHEMA	79.30	100	51	51	170.20	100,000,000	109,417,000	0.00	0	1	0.00	0	1	5	0.00	0	500,000	0	500,000	0	0	0	0	0	0.00	0	0	0	0	0	0	0	0	0.00	0	0	0	0	999,000	
R-HANNY	KARTIKA	HANNY	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	118.20	100	76	76	160.00	100,000,000	102,888,000	0.00	0	23	0.00	0	8	18	0.00	0	15,910,000	2,795,000	13,115,000	0	0	0	15	0	0.00	0	37,219,700	21,980,000	15,239,700	0	0.00	0	0	0	0	0.00	0	0	0	17,694,350
R-SUSI WU	KARTIKA	FILBERT	NC-MALL GAJAH MADA - PRESALES	NEW SCHEMA	88.70	100	57	57	159.90	100,000,000	102,804,960	0.00	0	27	0.00	0	11	12	0.00	0	26,874,000	10,289,000	16,585,000	0	0	0	16	0	0.00	0	43,766,500	27,571,000	16,195,500	0	0.00	0	0	0	0	0.00	0	0	0	3,071,500
R-JUNIANSYAH	HETTY	ELITA	NC-MALL BINTARO XCHANGE	NEW-SCHEMA	60.70	100	39	39	155.10	100,000,000	99,735,000	0.00	0	22	0.00	0	8	7	0.00	0	20,503,000	2,595,000	17,908,000	0	0	0	14	0	0.00	0	32,773,000	25,273,000	7,500,000	0	0.00	0	0	0	0	0.00	0	0	0	829,000
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	79.30	100	51	51	132.00	100,000,000	84,832,000	0.00	0	29	0.00	0	4	16	0.00	0	6,000,000	2,200,000	3,800,000	0	0	0	25	0	0.00	0	51,620,000	48,968,000	2,652,000	0	0.00	0	0	0	0	0.00	0	0	0	2,448,600
R-SUSI WU	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	79.30	100	51	51	124.10	100,000,000	79,800,000	0.00	0	29	0.00	0	4	7	0.00	0	15,799,000	4,000,000	11,799,000	0	0	0	25	0	0.00	0	72,179,000	49,940,000	22,239,000	0	0.00	0	0	0	0	0.00	0	0	0	7,551,200
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	54.40	100	35	35	120.20	100,000,000	77,263,000	0.00	0	25	0.00	0	6	12	0.00	0	9,190,000	773,000	8,417,000	0	0	0	19	0	0.00	0	36,859,800	23,363,000	13,496,800	0	0.00	0	0	0	0	0.00	0	0	0	14,469,000
R-JUNIANSYAH	SATYA	LINA	NC-MALL LIPPO PURI - PRESALES	NEW-SCHEMA	71.60	100	46	46	112.40	100,000,000	72,265,000	0.00	0	2	0.00	0	2	3	0.00	0	1,395,000	1,197,000	198,000	0	0	0	0	0	0.00	0	0	0	0	0	0	0	0	0.00	0	0	0	0	0	
VACANT	SATYA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	57.60	100	37	37	108.50	100,000,000	69,773,000	0.00	0	38	0.00	0	5	5	0.00	0	4,450,006	4,000,000	450,006	0	0	0	33	0	0.00	0	58,058,000	40,012,000	18,046,000	0	0.00	0	0	0	0	0.00	0	0	0	437,400
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA	NEW-SCHEMA	57.60	100	37	37	107.20	100,000,000	68,893,000	0.00	0	22	0.00	0	5	10	0.00	0	9,054,000	3,394,000	5,660,000	0	0	0	17	0	0.00	0	30,308,000	11,818,000	18,490,000	0	0.00	0	0	0	0	0.00	0	0	0	505,224
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	63.80	100	41	41	103.60	100,000,000	66,599,000	0.00	0	29	0.00	0	5	6	0.00	0	10,474,000	900,000	9,574,000	0	0	0	24	0	0.00	0	68,017,712	31,637,712	36,380,000	0	0.00	0	0	0	0	0.00	0	0	0	2,666,000
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	74.70	100	48	48	97.50	100,000,000	62,652,000	0.00	0	33	0.00	0	9	13	0.00	0	21,053,002	4,718,000	16,335,002	0	0	0	24	0	0.00	0	59,947,000	44,949,000	14,998,000	0	0.00	0	0	0	0	0.00	0	0	0	1,128,500
R-JUNIANSYAH	HETTY	MAULINA	NC-JUANDA MEDAN	NEW-SCHEMA	40.40	100	26	26	85.40	100,000,000	54,904,000	0.00	0	1	0.00	0	0	0	0.00	0	0	0	0	0	0	0	1	0	0.00	0	1,197,000	1,197,000	0	0	0.00	0	0	0	0	0.00	0	0	0	2,748,370
R-JUNIANSYAH	SATYA	OKY	NC-JEMBER	NEW-SCHEMA	42.00	100	27	27	83.70	100,000,000	53,819,000	0.00	0	11	0.00	0	3	2	0.00	0	3,415,000	0	3,415,000	0	0	0	8	0	0.00	0	17,470,000	5,880,000	11,590,000	0	0.00	0	0	0	0	0.00	0	0	0	0
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	29.60	100	19	19	82.50	100,000,000	53,039,000	0.00	0	27	0.00	0	0	6	0.00	0	0	0	0	0	0																			