

| Revenue (Monthly)<br>Period : 2025-01-01 - 2025-01-18 |         |         |              |                                         |             |        |        |        |       |        |        |            |        |           |              |            |
|-------------------------------------------------------|---------|---------|--------------|-----------------------------------------|-------------|--------|--------|--------|-------|--------|--------|------------|--------|-----------|--------------|------------|
| RSM                                                   | RDM     | ROM     | PENGELOLA    | CLINIC                                  | PROJO OMSET | %      | DOING  |        |       | NEW    | LEAVER | NOT ACTIVE | REMAIN | RETENTION | TOTAL REMAIN | TARGET 80% |
|                                                       |         |         |              |                                         |             |        | PROJO  | TARGET | TOTAL |        |        |            |        |           |              |            |
| LIMMI                                                 |         | FABIAN  | LIMMI        | PONTIANAK                               | 133.90      | 140.00 | 293.70 | 85     | 153   | 106    | 6      | 23         | 77     | 42        | 119          | 85         |
| R-JUNIANSYAH                                          | HETTY   | ROBERT  | ELITA        | ORISLIM BINTARO EXCHANGE                | 20.30       | 133.30 | 489.50 | 3      | 9     | 4      | 1      | 0          | 3      | 1         | 4            | 3          |
| R-JUNIANSYAH                                          | HETTY   | ROBERT  | RIDWAN       | ROADSHOW PEKANBARU                      | 96.80       | 125.00 | 65.30  | 80     | 32    | 100    | 0      | 0          | 100    | 0         | 100          | 80         |
| ADI WIJAYA S                                          | PUTRIKA | KRISTIN | ADI WIJAYA S | MALL PHIPPO MAKASAR                     | 67.70       | 124.20 | 274.60 | 120    | 202   | 150    | 6      | 17         | 127    | 22        | 149          | 120        |
| VACANT                                                |         | VACANT  | VACANT       | PALEMBANG                               | 45.10       | 117.40 | 297.90 | 23     | 42    | 29     | 13     | 3          | 13     | 14        | 27           | 23         |
| R-JUNIANSYAH                                          | SATYA   | FABIAN  | MAULINA      | MALANG                                  | 133.20      | 106.70 | 75.30  | 758    | 350   | 947    | 9      | 130        | 808    | 1         | 809          | 758        |
| R-JUNIANSYAH                                          | SATYA   | FABIAN  | JUNIANSYAH   | BALI                                    | 99.70       | 106.60 | 99.20  | 640    | 389   | 800    | 10     | 109        | 681    | 1         | 682          | 640        |
| R-JUNIANSYAH                                          | HETTY   | ROBERT  | RIDWAN       | LOTTEMART BINTARO                       | 122.60      | 106.40 | 104.30 | 388    | 248   | 485    | 10     | 71         | 404    | 9         | 413          | 388        |
| R-JUNIANSYAH                                          | HETTY   | ROBERT  | JUNIANSYAH   | GADING SERPONG                          | 110.10      | 101.70 | 101.90 | 541    | 338   | 676    | 29     | 116        | 531    | 19        | 550          | 541        |
| R-JUNIANSYAH                                          | HETTY   | ROBERT  | LENTINA      | CENTER POINT                            | 142.20      | 101.50 | 97.40  | 397    | 237   | 496    | 8      | 89         | 399    | 4         | 403          | 397        |
| R-JUNIANSYAH                                          | SATYA   | FABIAN  | LINA         | SEDAYU CENGKARENG JAKARTA               | 86.50       | 100.60 | 86.10  | 472    | 249   | 590    | 51     | 80         | 459    | 16        | 475          | 472        |
| R-DARLIANTI                                           | PUTRIKA | KRISTIN | DARLIANTI    | BEKASI KEMANG PRATAMA                   | 81.70       | 100.00 | 141.80 | 321    | 279   | 401    | 28     | 73         | 300    | 21        | 321          | 321        |
| R-DARLIANTI                                           | PUTRIKA | KRISTIN | DARLIANTI    | CIBUBUR                                 | 79.90       | 99.40  | 153.10 | 504    | 473   | 630    | 74     | 97         | 459    | 42        | 501          | 504        |
| R-HANNY                                               | KARTIKA | INDAH   | DEDY         | ORISLIM MALL AEON SENTUL CITY - BOGOR   | 58.10       | 99.20  | 0.00   | 125    | 0     | 156    | 34     | 0          | 122    | 2         | 124          | 125        |
| R-JUNIANSYAH                                          | HETTY   | ROBERT  | RIDWAN       | MALL CIPUTRA SERAYA PEKANBARU           | 122.00      | 98.20  | 137.70 | 385    | 325   | 481    | 30     | 87         | 364    | 14        | 378          | 385        |
| R-JUNIANSYAH                                          | SATYA   | FABIAN  | LENTINA      | ALAM SUTERA                             | 92.10       | 97.60  | 83.80  | 327    | 168   | 409    | 29     | 73         | 307    | 12        | 319          | 327        |
| R-JUNIANSYAH                                          | HETTY   | ROBERT  | JUNIANSYAH   | KARAWACI                                | 132.10      | 97.50  | 96.40  | 320    | 189   | 400    | 52     | 49         | 299    | 13        | 312          | 320        |
| R-SUSI WU                                             | KARTIKA | INDAH   | SUSI WU      | OZONE PIK                               | 104.60      | 95.20  | 173.30 | 209    | 222   | 261    | 33     | 61         | 167    | 32        | 199          | 209        |
| R-HANNY                                               | KARTIKA | INDAH   | HANNY        | EKALOKASARI                             | 104.20      | 93.10  | 101.40 | 433    | 269   | 541    | 94     | 79         | 368    | 35        | 403          | 433        |
| R-SUSI WU                                             | KARTIKA | INDAH   | LASMA        | KELAPA GADING                           | 97.80       | 87.00  | 90.80  | 462    | 257   | 578    | 106    | 96         | 376    | 26        | 402          | 462        |
| R-DARLIANTI                                           | PUTRIKA | KRISTIN | QODRI        | BANDUNG CIHAMPELAS                      | 99.30       | 85.80  | 87.30  | 723    | 387   | 904    | 117    | 194        | 593    | 27        | 620          | 723        |
| R-HANNY                                               | KARTIKA | INDAH   | HANNY        | BOGOR YASMIN                            | 123.10      | 84.30  | 63.90  | 470    | 184   | 588    | 123    | 110        | 355    | 41        | 396          | 470        |
| R-JUNIANSYAH                                          | SATYA   | FABIAN  | SOFIE        | ORISLIM MALL CITRALAND GROGOL - JAKARTA | 34.60       | 70.00  | 0.00   | 10     | 0     | 12     | 0      | 5          | 7      | 0         | 7            | 10         |
| R-JUNIANSYAH                                          | SATYA   | FABIAN  | AGNES        | YOGYAKARTA                              | 42.10       | 62.20  | 48.30  | 392    | 116   | 490    | 110    | 138        | 242    | 2         | 244          | 392        |
| R-HANNY                                               | KARTIKA | INDAH   | RIAN         | CIREBON                                 | 67.80       | 61.10  | 74.60  | 442    | 202   | 553    | 205    | 104        | 244    | 26        | 270          | 442        |
| R-RIRIN                                               | ERIKA   | MARSYA  | RIRIN        | PLAZA KALIBATA                          | 96.10       | 55.60  | 61.70  | 471    | 178   | 589    | 261    | 84         | 244    | 18        | 262          | 471        |
| TOTAL                                                 |         |         |              |                                         | 102.35      | 93.28  | 104.04 | 9,101  | 5,498 | 11,376 | 1,439  | 1,888      | 8,049  | 440       | 8,489        | 9,101      |