

| Revenue (Monthly)<br>Period : 2025-01-01 - 2025-01-15 |         |         |              |                                         |             |        |        |        |       |        |        |            |        |           |              |            |
|-------------------------------------------------------|---------|---------|--------------|-----------------------------------------|-------------|--------|--------|--------|-------|--------|--------|------------|--------|-----------|--------------|------------|
| RSM                                                   | RDM     | ROM     | PENGELOLA    | CLINIC                                  | PROJO OMSET | %      | DOING  |        |       | NEW    | LEAVER | NOT ACTIVE | REMAIN | RETENTION | TOTAL REMAIN | TARGET 80% |
|                                                       |         |         |              |                                         |             |        | PROJO  | TARGET | TOTAL |        |        |            |        |           |              |            |
| LIMMI                                                 |         | FABIAN  | LIMMI        | PONTIANAK                               | 132.90      | 131.80 | 275.80 | 85     | 121   | 106    | 6      | 24         | 76     | 36        | 112          | 85         |
| R-JUNIANSYAH                                          | HETTY   | ROBERT  | RIDWAN       | ROADSHOW PEKANBARU                      | 100.40      | 125.00 | 58.10  | 80     | 24    | 100    | 0      | 0          | 100    | 0         | 100          | 80         |
| ADI WIJAYA S                                          | PUTRIKA | KRISTIN | ADI WIJAYA S | MALL PHIPPO MAKASAR                     | 63.30       | 119.20 | 280.90 | 120    | 174   | 150    | 5      | 17         | 128    | 15        | 143          | 120        |
| VACANT                                                |         | VACANT  | VACANT       | PALEMBANG                               | 39.70       | 108.70 | 303.30 | 23     | 36    | 29     | 13     | 3          | 13     | 12        | 25           | 23         |
| R-JUNIANSYAH                                          | SATYA   | FABIAN  | JUNIANSYAH   | BALI                                    | 96.90       | 107.70 | 102.00 | 640    | 337   | 800    | 9      | 103        | 688    | 1         | 689          | 640        |
| R-JUNIANSYAH                                          | HETTY   | ROBERT  | RIDWAN       | LOTTEMART BINTARO                       | 124.40      | 107.50 | 107.90 | 388    | 216   | 485    | 9      | 68         | 408    | 9         | 417          | 388        |
| R-JUNIANSYAH                                          | SATYA   | FABIAN  | MAULINA      | MALANG                                  | 125.60      | 106.60 | 71.60  | 758    | 280   | 947    | 7      | 133        | 807    | 1         | 808          | 758        |
| R-JUNIANSYAH                                          | HETTY   | ROBERT  | LENTINA      | CENTER POINT                            | 140.40      | 102.30 | 91.80  | 397    | 188   | 496    | 8      | 86         | 402    | 4         | 406          | 397        |
| R-JUNIANSYAH                                          | HETTY   | ROBERT  | JUNIANSYAH   | GADING SERPONG                          | 104.50      | 101.80 | 103.50 | 541    | 289   | 676    | 28     | 114        | 534    | 17        | 551          | 541        |
| R-JUNIANSYAH                                          | SATYA   | FABIAN  | LINA         | SEDAYU CENGKARENG JAKARTA               | 75.20       | 100.40 | 85.00  | 472    | 207   | 590    | 48     | 78         | 464    | 10        | 474          | 472        |
| R-DARLIANTI                                           | PUTRIKA | KRISTIN | DARLIANTI    | BEKASI KEMANG PRATAMA                   | 83.70       | 100.00 | 144.30 | 321    | 239   | 401    | 25     | 72         | 304    | 17        | 321          | 321        |
| R-JUNIANSYAH                                          | HETTY   | ROBERT  | ELITA        | ORISLIM BINTARO EXCHANGE                | 21.00       | 100.00 | 452.10 | 3      | 7     | 4      | 1      | 0          | 3      | 0         | 3            | 3          |
| R-HANNY                                               | KARTIKA | INDAH   | DEDY         | ORISLIM MALL AEON SENTUL CITY - BOGOR   | 42.60       | 99.20  | 0.00   | 125    | 0     | 156    | 34     | 0          | 122    | 2         | 124          | 125        |
| R-JUNIANSYAH                                          | SATYA   | FABIAN  | LENTINA      | ALAM SUTERA                             | 97.50       | 97.90  | 84.10  | 327    | 142   | 409    | 26     | 74         | 309    | 11        | 320          | 327        |
| R-JUNIANSYAH                                          | HETTY   | ROBERT  | RIDWAN       | MALL CIPUTRA SERAYA PEKANBARU           | 102.30      | 97.40  | 144.90 | 385    | 288   | 481    | 29     | 88         | 364    | 11        | 375          | 385        |
| R-DARLIANTI                                           | PUTRIKA | KRISTIN | DARLIANTI    | CIBUBUR                                 | 69.20       | 96.80  | 153.00 | 504    | 398   | 630    | 72     | 101        | 457    | 31        | 488          | 504        |
| R-JUNIANSYAH                                          | HETTY   | ROBERT  | JUNIANSYAH   | KARAWACI                                | 137.40      | 96.60  | 90.80  | 320    | 150   | 400    | 52     | 50         | 298    | 11        | 309          | 320        |
| R-HANNY                                               | KARTIKA | INDAH   | HANNY        | EKALOKASARI                             | 110.70      | 93.50  | 98.40  | 433    | 220   | 541    | 92     | 76         | 373    | 32        | 405          | 433        |
| R-SUSI WU                                             | KARTIKA | INDAH   | SUSI WU      | OZONE PIK                               | 101.10      | 92.80  | 176.10 | 209    | 190   | 261    | 33     | 61         | 167    | 27        | 194          | 209        |
| R-SUSI WU                                             | KARTIKA | INDAH   | LASMA        | KELAPA GADING                           | 83.60       | 85.50  | 91.80  | 462    | 219   | 578    | 103    | 98         | 377    | 18        | 395          | 462        |
| R-DARLIANTI                                           | PUTRIKA | KRISTIN | QODRI        | BANDUNG CIHAMPELAS                      | 77.30       | 85.30  | 82.50  | 723    | 308   | 904    | 117    | 191        | 596    | 21        | 617          | 723        |
| R-HANNY                                               | KARTIKA | INDAH   | HANNY        | BOGOR YASMIN                            | 70.40       | 80.90  | 64.30  | 470    | 156   | 588    | 120    | 108        | 360    | 20        | 380          | 470        |
| R-JUNIANSYAH                                          | SATYA   | FABIAN  | SOFIE        | ORISLIM MALL CITRALAND GROGOL - JAKARTA | 13.70       | 70.00  | 0.00   | 10     | 0     | 12     | 0      | 5          | 7      | 0         | 7            | 10         |
| R-JUNIANSYAH                                          | SATYA   | FABIAN  | AGNES        | YOGYAKARTA                              | 34.60       | 62.20  | 50.40  | 392    | 102   | 490    | 110    | 138        | 242    | 2         | 244          | 392        |
| R-HANNY                                               | KARTIKA | INDAH   | RIAN         | CIREBON                                 | 61.80       | 61.50  | 72.30  | 442    | 165   | 553    | 201    | 100        | 252    | 20        | 272          | 442        |
| R-RIRIN                                               | ERIKA   | MARSYA  | RIRIN        | PLAZA KALIBATA                          | 74.00       | 54.60  | 62.10  | 471    | 151   | 589    | 260    | 84         | 245    | 12        | 257          | 471        |
| TOTAL                                                 |         |         |              |                                         | 94.61       | 92.69  | 104.62 | 9,101  | 4,607 | 11,376 | 1,408  | 1,872      | 8,096  | 340       | 8,436        | 9,101      |