

Revenue (Monthly)  
Period : 2024-12-01 - 2024-12-22

| RSM          | RDM     | ROM     | PENGELOLA    | CLINIC                                  | PROJO OMSET | %      | DOING  |        |       | NEW    | LEAVER | NOT ACTIVE | REMAIN | RETENTION | TOTAL REMAIN | TARGET 80% |
|--------------|---------|---------|--------------|-----------------------------------------|-------------|--------|--------|--------|-------|--------|--------|------------|--------|-----------|--------------|------------|
|              |         |         |              |                                         |             |        | PROJO  | TARGET | TOTAL |        |        |            |        |           |              |            |
| LIMMI        |         | FABIAN  | LIMMI        | PONTIANAK                               | 74.40       | 169.70 | 351.30 | 66     | 172   | 82     | 3      | 25         | 54     | 58        | 112          | 66         |
| ADI WIJAYA S | PUTRIKA | KRISTIN | ADI WIJAYA S | MALL PHIPPO MAKASAR                     | 86.20       | 120.30 | 233.40 | 123    | 213   | 154    | 13     | 26         | 115    | 33        | 148          | 123        |
| VACANT       |         | VACANT  | VACANT       | PALEMBANG                               | 54.10       | 115.40 | 331.80 | 26     | 64    | 33     | 10     | 4          | 19     | 11        | 30           | 26         |
| R-SUSI WU    | KARTIKA | INDAH   | SUSI WU      | OZONE PIK                               | 102.10      | 112.60 | 165.70 | 222    | 273   | 277    | 32     | 46         | 199    | 51        | 250          | 222        |
| R-JUNIANSYAH | HETTY   | ROBERT  | JUNIANSYAH   | GADING SERPONG                          | 118.40      | 109.60 | 109.30 | 513    | 416   | 641    | 19     | 98         | 524    | 38        | 562          | 513        |
| R-DARLIANTI  | PUTRIKA | KRISTIN | DARLIANTI    | CIBUBUR                                 | 95.00       | 105.70 | 156.20 | 472    | 547   | 590    | 63     | 90         | 437    | 62        | 499          | 472        |
| R-JUNIANSYAH | SATYA   | FABIAN  | JUNIANSYAH   | BALI                                    | 176.00      | 104.80 | 76.00  | 585    | 330   | 731    | 17     | 109        | 605    | 8         | 613          | 585        |
| R-JUNIANSYAH | HETTY   | ROBERT  | RIDWAN       | LOTTEMART BINTARO                       | 130.20      | 103.80 | 99.60  | 417    | 308   | 521    | 18     | 82         | 421    | 12        | 433          | 417        |
| R-JUNIANSYAH | SATYA   | FABIAN  | MAULINA      | MALANG                                  | 238.00      | 103.50 | 82.20  | 687    | 419   | 859    | 8      | 141        | 710    | 1         | 711          | 687        |
| R-JUNIANSYAH | HETTY   | ROBERT  | LENTINA      | CENTER POINT                            | 92.60       | 103.00 | 90.40  | 404    | 271   | 505    | 10     | 87         | 408    | 8         | 416          | 404        |
| R-JUNIANSYAH | SATYA   | FABIAN  | SOFIE        | ORISLIM MALL CITRALAND GROGOL - JAKARTA | 17.60       | 100.00 | 0.00   | 10     | 0     | 13     | 1      | 3          | 9      | 1         | 10           | 10         |
| R-JUNIANSYAH | SATYA   | FABIAN  | LINA         | SEDAYU CENGKARENG JAKARTA               | 109.10      | 98.50  | 77.20  | 480    | 275   | 600    | 60     | 88         | 452    | 21        | 473          | 480        |
| R-DARLIANTI  | PUTRIKA | KRISTIN | DARLIANTI    | BEKASI KEMANG PRATAMA                   | 100.30      | 97.20  | 103.10 | 319    | 244   | 399    | 41     | 71         | 287    | 23        | 310          | 319        |
| R-JUNIANSYAH | HETTY   | ROBERT  | RIDWAN       | MALL CIPUTRA SERAYA PEKANBARU           | 180.50      | 97.20  | 79.40  | 326    | 192   | 408    | 30     | 95         | 283    | 34        | 317          | 326        |
| R-HANNY      | KARTIKA | INDAH   | DEDY         | ORISLIM MALL AEON SENTUL CITY - BOGOR   | 70.30       | 95.90  | 0.00   | 98     | 0     | 122    | 32     | 0          | 90     | 4         | 94           | 98         |
| R-JUNIANSYAH | HETTY   | ROBERT  | JUNIANSYAH   | KARAWACI                                | 106.70      | 91.90  | 112.30 | 335    | 279   | 419    | 65     | 68         | 286    | 22        | 308          | 335        |
| R-HANNY      | KARTIKA | INDAH   | HANNY        | EKALOKASARI                             | 85.50       | 87.20  | 89.90  | 477    | 318   | 596    | 120    | 95         | 381    | 35        | 416          | 477        |
| R-JUNIANSYAH | SATYA   | FABIAN  | LENTINA      | ALAM SUTERA                             | 102.30      | 87.10  | 77.70  | 394    | 227   | 492    | 47     | 118        | 327    | 16        | 343          | 394        |
| R-SUSI WU    | KARTIKA | INDAH   | LASMA        | KELAPA GADING                           | 117.00      | 86.50  | 95.60  | 430    | 305   | 537    | 116    | 83         | 338    | 34        | 372          | 430        |
| R-DARLIANTI  | PUTRIKA | KRISTIN | QODRI        | BANDUNG CIHAMPELAS                      | 131.70      | 83.00  | 85.40  | 688    | 436   | 860    | 117    | 213        | 530    | 41        | 571          | 688        |
| R-HANNY      | KARTIKA | INDAH   | HANNY        | BOGOR YASMIN                            | 80.80       | 77.30  | 85.90  | 463    | 295   | 579    | 125    | 136        | 318    | 40        | 358          | 463        |
| R-HANNY      | KARTIKA | INDAH   | RIAN         | CIREBON                                 | 76.90       | 65.00  | 69.60  | 457    | 236   | 571    | 212    | 91         | 268    | 29        | 297          | 457        |
| R-JUNIANSYAH | SATYA   | FABIAN  | AGNES        | YOGYAKARTA                              | 53.50       | 62.00  | 42.70  | 429    | 136   | 536    | 119    | 155        | 262    | 4         | 266          | 429        |
| R-RIRIN      | ERIKA   | MARSYA  | RIRIN        | PLAZA KALIBATA                          | 120.10      | 55.10  | 62.00  | 461    | 212   | 576    | 273    | 74         | 229    | 25        | 254          | 461        |
| R-JUNIANSYAH | HETTY   | ROBERT  | RIDWAN       | ROADSHOW PEKANBARU                      | 197.30      | 0.00   | 0.00   | 0      | 22    | 0      | 0      | 0          | 0      | 2         | 2            | 0          |
| TOTAL        |         |         |              |                                         | 113.70      | 91.93  | 98.20  | 8,882  | 6,190 | 11,101 | 1,551  | 1,998      | 7,552  | 613       | 8,165        | 8,882      |