

Revenue (Monthly) Period : 2024-11-01 - 2024-11-09																																												
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALF FROM NEW MEMBER										UPSALF FROM EXISTING MEMBER										RETENTION							DP	ODC	
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSH IP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL			
R-HANNY	KARTIKA	FILBERT	NC-MALL AEON SENTUL CITY BOGOR	NEW-SCHEMA	153.00	100	51	51	185.20	100,000,000	61,735,000	0.00	0	33	0.00	0	10	11	0.00	0	18,288,000	10,688,000	7,600,000	0	0	0	23	0	0.00	0	36,174,250	30,824,250	5,350,000	0	0.00	0	0	0	0.00	0	0	0	0	4,112,850
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	120.00	100	40	40	157.80	100,000,000	52,598,000	0.00	0	15	0.00	0	4	3	0.00	0	8,098,000	5,598,000	2,500,000	0	0	0	11	0	0.00	0	11,930,000	8,287,000	3,643,000	0	0.00	0	0	0	0.00	0	0	0	0	344,500
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	114.00	100	38	38	145.20	100,000,000	48,415,000	0.00	0	8	0.00	0	1	4	0.00	0	2,500,000	0	2,500,000	0	0	0	7	0	0.00	0	13,895,000	9,899,000	3,996,000	0	0.00	0	0	0	0.00	0	0	0	0	0
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	147.00	100	49	49	144.80	100,000,000	48,257,000	0.00	0	19	0.00	0	5	2	0.00	0	6,273,000	0	6,273,000	0	0	0	14	0	0.00	0	18,377,000	16,277,000	2,100,000	0	0.00	0	0	0	0.00	0	0	0	0	6,144,610
R-SUSI WU	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	108.00	100	36	36	139.80	100,000,000	46,607,000	0.00	0	25	0.00	0	5	3	0.00	0	4,190,000	2,991,000	1,199,000	0	0	0	20	0	0.00	0	44,149,000	35,651,000	8,498,000	0	0.00	0	0	0	0.00	0	0	0	0	2,684,920
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	63.00	100	21	21	134.80	100,000,000	44,947,000	0.00	0	10	0.00	0	3	0	0.00	0	1,498,000	0	1,498,000	0	0	0	7	0	0.00	0	23,229,290	21,831,290	1,398,000	0	0.00	0	0	0	0.00	0	0	0	0	0
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	141.00	100	47	46	131.80	100,000,000	43,933,000	0.00	0	10	0.00	0	4	2	0.00	0	3,395,000	2,397,000	998,000	0	0	0	6	0	0.00	0	24,293,000	23,295,000	998,000	0	0.00	0	0	0	0.00	0	0	0	0	874,000
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	102.00	100	34	34	117.90	100,000,000	39,293,000	0.00	0	9	0.00	0	2	6	0.00	0	999,000	499,000	500,000	0	0	0	7	0	0.00	0	20,179,000	6,888,000	13,291,000	0	0.00	0	0	0	0.00	0	0	0	0	669,000
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	102.00	100	34	34	100.30	100,000,000	33,435,000	0.00	0	51	0.00	0	32	5	0.00	0	20,080,270	15,083,000	4,997,270	0	0	0	19	0	0.00	0	51,181,110	42,490,000	8,691,110	0	0.00	0	0	0	0.00	0	0	0	0	1,742,500
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	42.00	100	14	14	97.40	100,000,000	32,470,000	0.00	0	4	0.00	0	2	1	0.00	0	1,798,000	1,798,000	0	0	0	0	2	0	0.00	0	4,193,000	2,197,000	1,996,000	0	0.00	0	0	0	0.00	0	0	0	0	0
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	87.00	100	29	29	91.90	100,000,000	30,636,000	0.00	0	30	0.00	0	10	2	0.00	0	7,274,000	6,674,000	600,000	0	0	0	20	0	0.00	0	36,651,000	26,071,000	10,580,000	0	0.00	0	0	0	0.00	0	0	0	0	3,684,000
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	87.00	100	29	29	88.30	100,000,000	29,440,256	0.00	0	18	0.00	0	2	8	0.00	0	2,497,000	1,797,000	700,000	0	0	0	16	0	0.00	0	29,703,069	15,576,000	14,127,069	0	0.00	0	0	0	0.00	0	0	0	0	1,957,000
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	96.00	100	32	32	86.80	100,000,000	28,936,000	0.00	0	22	0.00	0	6	2	0.00	0	3,883,000	2,893,000	990,000	0	0	0	16	0	0.00	0	13,074,000	10,381,000	2,693,000	0	0.00	0	0	0	0.00	0	0	0	0	2,444,400
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	51.00	100	17	17	83.00	100,000,000	27,651,000	0.00	0	4	0.00	0	2	0	0.00	0	2,795,000	2,795,000	0	0	0	0	2	0	0.00	0	4,093,000	3,594,000	499,000	0	0.00	0	0	0	0.00	0	0	0	0	539,400
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	87.00	100	29	29	79.00	100,000,000	26,340,000	0.00	0	10	0.00	0	4	3	0.00	0	375,010	0	375,010	0	0	0	6	0	0.00	0	5,097,600	4,596,000	501,600	0	0.00	0	0	0	0.00	0	0	0	0	3,293,570
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	72.00	100	24	24	77.30	100,000,000	25,751,000	0.00	0	12	0.00	0	7	6	0.00	0	10,086,010	6,087,000	3,999,010	0	0	0	5	0	0.00	0	2,600,030	1,700,000	900,030	0	0.00	0	0	0	0.00	0	0	0	0	4,069,000
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	66.00	100	22	22	65.50	100,000,000	21,850,000	0.00	0	17	0.00	0	5	2	0.00	0	10,491,000	3,692,000	6,799,000	0	0	0	12	0	0.00	0	31,080,000	6,586,000	24,494,000	0	0.00	0	0	0	0.00	0	0	0	0	979,000
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	63.00	100	21	21	62.70	100,000,000	20,913,000	0.00	0	15	0.00	0	6	2	0.00	0	11,444,010	10,995,000	449,010	0	0	0	9	0	0.00	0	31,026,010	22,897,000	8,129,010	0	0.00	0	0	0	0.00	0	0	0	0	2,666,500
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	69.00	100	23	23	55.90	100,000,000	18,634,000	0.00	0	27	0.00	0	7	3	0.00	0	24,700,001	3,893,000	20,807,001	0	0	0	20	0	0.00	0	50,696,675	20,648,675	30,048,000	0	0.00	0	0	0	0.00	0	0	0	0	5,369,000
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	57.00	100	19	19	43.40	100,000,000	14,460,000	0.00	0	23	0.00	0	4	1	0.00	0	2,141,000	1,393,000	748,000	0	0	0	19	0	0.00	0	20,864,126	12,029,126	8,835,000	0	0.00	0	0	0	0.00	0	0	0	0	263,400
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	75.00	100	25	24	37.40	100,000,000	12,473,000	0.00	0	36	0.00	0	15	2	0.00	0	3,893,121	3,393,000	500,121	0	0	0	21	0	0.00	0	66,013,010	34,027,000	31,986,010	0	0.00	0	0	0	0.00	0	0	0	0	0
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	45.00	100	15	15	23.50	100,000,000	7,833,000	0.00	0	5	0.00	0	2	1	0.00	0	949,000	199,000	750,000	0	0	0	3	0	0.00	0	2,926,000	2,495,000	431,000	0	0.00	0	0	0	0.00	0	0	0	0	299,500
TOTAL					98.33	2,200	649	647	108.58	2,200,000,000	716,607,256	inf	0	403	inf	0	138	69	inf	0	147,647,422	82,865,000	64,782,422	0	inf	0	265	0	inf	0	541,425,170	358,240,341	183,184,829	0	nan	0	0	0	nan	0	0	0	0	42,137,150