

Revenue (Monthly) Period : 2024-11-01 - 2024-11-08																																												
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION								DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSH IP	TREATMEN T	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL			
R-HANNY	KARTIKA	FILBERT	NC-MALL AEON SENTUL CITY BOGOR	NEW-SCHEMA	140.00	100	42	42	179.90	100,000,000	53,962,000	0.00	0	32	0.00	0	9	11	0.00	0	17,688,000	10,088,000	7,600,000	0	0	0	23	0	0.00	0	36,174,250	30,824,250	5,350,000	0	0.00	0	0	0	0.00	0	0	0	0	4,112,850
R-SUSI WU	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	100.00	100	30	30	131.40	100,000,000	39,424,000	0.00	0	21	0.00	0	4	2	0.00	0	2,993,000	1,794,000	1,199,000	0	0	0	17	0	0.00	0	39,361,000	30,863,000	8,498,000	0	0.00	0	0	0	0.00	0	0	0	0	2,684,920
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	103.30	100	31	31	130.70	100,000,000	39,221,000	0.00	0	13	0.00	0	2	3	0.00	0	5,598,000	5,598,000	0	0	0	0	11	0	0.00	0	11,930,000	8,287,000	3,643,000	0	0.00	0	0	0	0.00	0	0	0	0	344,500
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	136.70	100	41	41	124.90	100,000,000	37,484,000	0.00	0	19	0.00	0	5	2	0.00	0	6,273,000	0	6,273,000	0	0	0	14	0	0.00	0	18,377,000	16,277,000	2,100,000	0	0.00	0	0	0	0.00	0	0	0	0	4,475,360
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	60.00	100	18	18	113.90	100,000,000	34,156,000	0.00	0	9	0.00	0	3	0	0.00	0	1,498,000	0	1,498,000	0	0	0	6	0	0.00	0	21,032,290	20,034,290	998,000	0	0.00	0	0	0	0.00	0	0	0	0	0
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	96.70	100	29	29	111.00	100,000,000	33,311,000	0.00	0	6	0.00	0	2	6	0.00	0	999,000	499,000	500,000	0	0	0	4	0	0.00	0	13,291,000	0	13,291,000	0	0.00	0	0	0	0.00	0	0	0	0	669,000
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	80.00	100	24	24	109.80	100,000,000	32,946,000	0.00	0	7	0.00	0	1	4	0.00	0	2,500,000	0	2,500,000	0	0	0	6	0	0.00	0	13,392,000	9,899,000	3,493,000	0	0.00	0	0	0	0.00	0	0	0	0	0
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	120.00	100	36	36	99.20	100,000,000	29,754,000	0.00	0	7	0.00	0	1	2	0.00	0	1,998,000	1,998,000	0	0	0	0	6	0	0.00	0	24,293,000	23,295,000	998,000	0	0.00	0	0	0	0.00	0	0	0	0	874,000
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	86.70	100	26	26	95.20	100,000,000	28,545,256	0.00	0	14	0.00	0	2	7	0.00	0	2,497,000	1,797,000	700,000	0	0	0	12	0	0.00	0	20,417,069	6,290,000	14,127,069	0	0.00	0	0	0	0.00	0	0	0	0	1,487,500
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	93.30	100	28	28	93.10	100,000,000	27,940,000	0.00	0	19	0.00	0	6	2	0.00	0	3,883,000	2,893,000	990,000	0	0	0	13	0	0.00	0	12,179,000	9,784,000	2,395,000	0	0.00	0	0	0	0.00	0	0	0	0	2,444,400
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	76.70	100	23	23	83.20	100,000,000	24,955,000	0.00	0	12	0.00	0	7	6	0.00	0	10,086,010	6,087,000	3,999,010	0	0	0	5	0	0.00	0	2,600,030	1,700,000	900,030	0	0.00	0	0	0	0.00	0	0	0	0	4,069,000
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	76.70	100	23	23	78.80	100,000,000	23,653,000	0.00	0	24	0.00	0	8	2	0.00	0	6,080,000	5,480,000	600,000	0	0	0	16	0	0.00	0	26,857,000	18,877,000	7,980,000	0	0.00	0	0	0	0.00	0	0	0	0	3,684,000
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	96.70	100	29	29	76.80	100,000,000	23,039,000	0.00	0	42	0.00	0	27	3	0.00	0	14,183,250	11,186,000	2,997,250	0	0	0	15	0	0.00	0	37,986,090	29,295,000	8,691,090	0	0.00	0	0	0	0.00	0	0	0	0	1,363,000
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	80.00	100	24	24	74.20	100,000,000	22,247,000	0.00	0	9	0.00	0	4	3	0.00	0	375,010	0	375,010	0	0	0	5	0	0.00	0	4,972,600	4,596,000	376,600	0	0.00	0	0	0	0.00	0	0	0	0	3,293,570
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	63.30	100	19	19	67.10	100,000,000	20,117,000	0.00	0	11	0.00	0	5	1	0.00	0	11,295,010	10,995,000	300,010	0	0	0	6	0	0.00	0	18,494,000	17,664,000	830,000	0	0.00	0	0	0	0.00	0	0	0	0	2,666,500
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	33.30	100	10	10	66.90	100,000,000	20,080,000	0.00	0	4	0.00	0	2	1	0.00	0	1,798,000	1,798,000	0	0	0	0	2	0	0.00	0	4,193,000	2,197,000	1,996,000	0	0.00	0	0	0	0.00	0	0	0	0	0
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	43.30	100	13	13	58.20	100,000,000	17,469,000	0.00	0	4	0.00	0	2	0	0.00	0	2,795,000	2,795,000	0	0	0	0	2	0	0.00	0	4,093,000	3,594,000	499,000	0	0.00	0	0	0	0.00	0	0	0	0	539,400
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	63.30	100	19	19	57.20	100,000,000	17,160,000	0.00	0	11	0.00	0	4	0	0.00	0	7,692,000	3,692,000	4,000,000	0	0	0	7	0	0.00	0	21,984,000	6,586,000	15,398,000	0	0.00	0	0	0	0.00	0	0	0	0	529,500
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	56.70	100	17	17	50.20	100,000,000	15,052,000	0.00	0	22	0.00	0	5	3	0.00	0	22,105,001	1,398,000	20,707,001	0	0	0	17	0	0.00	0	43,411,675	13,862,675	29,549,000	0	0.00	0	0	0	0.00	0	0	0	0	4,740,000
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	60.00	100	18	18	44.20	100,000,000	13,263,000	0.00	0	19	0.00	0	4	1	0.00	0	2,141,000	1,393,000	748,000	0	0	0	15	0	0.00	0	13,850,126	11,315,126	2,535,000	0	0.00	0	0	0	0.00	0	0	0	0	0
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	70.00	100	21	21	38.30	100,000,000	11,477,000	0.00	0	29	0.00	0	13	0	0.00	0	3,694,101	3,194,000	500,101	0	0	0	16	0	0.00	0	35,482,010	24,243,000	11,239,010	0	0.00	0	0	0	0.00	0	0	0	0	0
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	43.30	100	13	13	23.80	100,000,000	7,135,000	0.00	0	5	0.00	0	2	1	0.00	0	949,000	199,000	750,000	0	0	0	3	0	0.00	0	2,926,000	2,495,000	431,000	0	0.00	0	0	0	0.00	0	0	0	0	299,500
TOTAL					91.02	2,200	534	534	97.57	2,200,000,000	572,390,256	inf	0	339	inf	0	118	60	inf	0	129,120,382	72,884,000	56,236,382	0	inf	0	221	0	inf	0	427,296,140	291,978,341	135,317,799	0	nan	0	0	0	nan	0	0	0	0	38,277,000