

Revenue (Monthly) Period : 2024-11-01 - 2024-11-07																																											
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION							DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSH IP	TREATMEN T	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL		
R-HANNY	KARTIKA	FILBERT	NC-MALL AEON SENTUL CITY BOGOR	NEW-SCHEMA	138.80	100	37	37	176.20	100,000,000	46,987,000	0.00	0	32	0.00	0	9	10	0.00	0	17,688,000	10,088,000	7,600,000	0	0	0	23	0	0.00	0	36,174,250	30,824,250	5,350,000	0	0.00	0	0	0	0.00	0	0	0	4,112,850
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	101.30	100	27	27	133.60	100,000,000	35,633,000	0.00	0	13	0.00	0	2	3	0.00	0	5,598,000	5,598,000	0	0	0	0	11	0	0.00	0	11,930,000	8,287,000	3,643,000	0	0.00	0	0	0	0.00	0	0	0	344,500
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	123.80	100	33	33	113.60	100,000,000	30,306,000	0.00	0	16	0.00	0	3	0	0.00	0	1,170,000	0	1,170,000	0	0	0	13	0	0.00	0	16,880,000	14,780,000	2,100,000	0	0.00	0	0	0	0.00	0	0	0	4,475,360
R-SUSI WU	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	97.50	100	26	26	112.70	100,000,000	30,040,000	0.00	0	19	0.00	0	4	2	0.00	0	2,993,000	1,794,000	1,199,000	0	0	0	15	0	0.00	0	33,569,000	27,269,000	6,300,000	0	0.00	0	0	0	0.00	0	0	0	2,684,920
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	75.00	100	20	20	109.70	100,000,000	29,252,000	0.00	0	6	0.00	0	0	2	0.00	0	0	0	0	0	0	0	6	0	0.00	0	13,392,000	9,899,000	3,493,000	0	0.00	0	0	0	0.00	0	0	0	0
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	93.80	100	25	25	105.20	100,000,000	28,046,256	0.00	0	12	0.00	0	2	6	0.00	0	2,497,000	1,797,000	700,000	0	0	0	10	0	0.00	0	18,313,304	4,490,000	13,823,304	0	0.00	0	0	0	0.00	0	0	0	1,187,500
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	52.50	100	14	14	101.90	100,000,000	27,162,000	0.00	0	7	0.00	0	1	0	0.00	0	500,000	0	500,000	0	0	0	6	0	0.00	0	21,032,290	20,034,290	998,000	0	0.00	0	0	0	0.00	0	0	0	0
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	101.30	100	27	27	101.30	100,000,000	27,017,000	0.00	0	6	0.00	0	2	4	0.00	0	999,000	499,000	500,000	0	0	0	4	0	0.00	0	13,291,000	0	13,291,000	0	0.00	0	0	0	0.00	0	0	0	669,000
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	97.50	100	26	26	101.00	100,000,000	26,942,000	0.00	0	16	0.00	0	5	0	0.00	0	3,384,000	2,394,000	990,000	0	0	0	11	0	0.00	0	8,285,000	5,890,000	2,395,000	0	0.00	0	0	0	0.00	0	0	0	2,444,400
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	82.50	100	22	22	84.60	100,000,000	22,558,000	0.00	0	11	0.00	0	7	6	0.00	0	10,086,010	6,087,000	3,999,010	0	0	0	4	0	0.00	0	1,700,030	1,700,000	30	0	0.00	0	0	0	0.00	0	0	0	3,854,500
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	82.50	100	22	22	84.20	100,000,000	22,456,000	0.00	0	19	0.00	0	7	2	0.00	0	5,483,000	4,883,000	600,000	0	0	0	12	0	0.00	0	17,537,000	9,557,000	7,980,000	0	0.00	0	0	0	0.00	0	0	0	1,628,000
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	105.00	100	28	28	84.20	100,000,000	22,442,000	0.00	0	39	0.00	0	26	2	0.00	0	13,684,240	11,186,000	2,498,240	0	0	0	13	0	0.00	0	33,989,080	25,798,000	8,191,080	0	0.00	0	0	0	0.00	0	0	0	1,363,000
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	108.70	100	29	29	81.60	100,000,000	21,763,000	0.00	0	7	0.00	0	1	1	0.00	0	1,998,000	1,998,000	0	0	0	0	6	0	0.00	0	24,293,000	23,295,000	998,000	0	0.00	0	0	0	0.00	0	0	0	874,000
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	71.30	100	19	19	78.20	100,000,000	20,854,000	0.00	0	7	0.00	0	4	2	0.00	0	375,010	0	375,010	0	0	0	3	0	0.00	0	1,397,000	1,197,000	200,000	0	0.00	0	0	0	0.00	0	0	0	1,865,070
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	33.80	100	9	9	66.30	100,000,000	17,683,000	0.00	0	3	0.00	0	1	1	0.00	0	899,000	899,000	0	0	0	0	2	0	0.00	0	4,193,000	2,197,000	1,996,000	0	0.00	0	0	0	0.00	0	0	0	0
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	41.30	100	11	11	58.00	100,000,000	15,473,000	0.00	0	4	0.00	0	2	0	0.00	0	2,795,000	2,795,000	0	0	0	0	2	0	0.00	0	4,093,000	3,594,000	499,000	0	0.00	0	0	0	0.00	0	0	0	539,400
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	60.00	100	16	16	48.20	100,000,000	12,853,000	0.00	0	17	0.00	0	4	3	0.00	0	21,145,001	1,398,000	19,747,001	0	0	0	13	0	0.00	0	31,412,675	12,963,675	18,449,000	0	0.00	0	0	0	0.00	0	0	0	3,412,000
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	56.30	100	15	15	43.20	100,000,000	11,523,000	0.00	0	8	0.00	0	2	1	0.00	0	6,299,000	5,999,000	300,000	0	0	0	6	0	0.00	0	18,494,000	17,664,000	830,000	0	0.00	0	0	0	0.00	0	0	0	814,000
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	52.50	100	14	14	39.60	100,000,000	10,566,000	0.00	0	17	0.00	0	3	1	0.00	0	1,942,000	1,194,000	748,000	0	0	0	14	0	0.00	0	13,701,126	11,315,126	2,386,000	0	0.00	0	0	0	0.00	0	0	0	0
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	67.50	100	18	18	38.20	100,000,000	10,180,000	0.00	0	28	0.00	0	12	0	0.00	0	3,694,091	3,194,000	500,091	0	0	0	16	0	0.00	0	35,482,010	24,243,000	11,239,010	0	0.00	0	0	0	0.00	0	0	0	0
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	63.70	100	17	17	34.40	100,000,000	9,163,000	0.00	0	8	0.00	0	2	0	0.00	0	1,696,000	1,696,000	0	0	0	0	6	0	0.00	0	18,586,000	6,586,000	12,000,000	0	0.00	0	0	0	0.00	0	0	0	529,500
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	37.50	100	10	10	17.40	100,000,000	4,642,000	0.00	0	5	0.00	0	2	1	0.00	0	949,000	199,000	750,000	0	0	0	3	0	0.00	0	2,926,000	2,495,000	431,000	0	0.00	0	0	0	0.00	0	0	0	299,500
TOTAL					90.58	2,200	465	465	94.20	2,200,000,000	483,541,256	inf	0	300	inf	0	101	47	inf	0	105,874,352	63,698,000	42,176,352	0	inf	0	199	0	inf	0	380,670,765	264,078,341	116,592,424	0	nan	0	0	0	nan	0	0	0	31,097,500