

Revenue (Monthly) Period : 2024-11-01 - 2024-11-06																																												
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION								DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL			
R-HANNY	KARTIKA	FILBERT	NC-MALL AEON SENTUL CITY BOGOR	NEW-SCHEMA	150.00	100	35	35	197.10	100,000,000	45,991,000	0.00	0	32	0.00	0	9	9	0.00	0	17,688,000	10,088,000	7,600,000	0	0	0	23	0	0.00	0	36,174,250	30,824,250	5,350,000	0	0.00	0	0	0	0	0.00	0	0	0	4,112,850
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	102.90	100	24	24	137.70	100,000,000	32,140,000	0.00	0	12	0.00	0	1	2	0.00	0	3,198,000	3,198,000	0	0	0	0	11	0	0.00	0	11,930,000	8,287,000	3,643,000	0	0.00	0	0	0	0	0.00	0	0	0	344,500
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	137.10	100	32	32	124.80	100,000,000	29,109,000	0.00	0	15	0.00	0	3	0	0.00	0	1,170,000	0	1,170,000	0	0	0	12	0	0.00	0	16,580,000	14,780,000	1,800,000	0	0.00	0	0	0	0	0.00	0	0	0	3,618,560
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	102.90	100	24	24	112.50	100,000,000	26,249,256	0.00	0	11	0.00	0	2	3	0.00	0	2,497,000	1,797,000	700,000	0	0	0	9	0	0.00	0	11,313,304	4,490,000	6,823,304	0	0.00	0	0	0	0	0.00	0	0	0	1,187,500
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	55.70	100	13	13	108.70	100,000,000	25,365,000	0.00	0	5	0.00	0	1	0	0.00	0	500,000	0	500,000	0	0	0	4	0	0.00	0	7,734,290	6,736,290	998,000	0	0.00	0	0	0	0	0.00	0	0	0	0
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	68.60	100	16	16	106.10	100,000,000	24,758,000	0.00	0	4	0.00	0	0	2	0.00	0	0	0	0	0	0	4	0	0.00	0	5,096,000	5,096,000	0	0	0.00	0	0	0	0	0.00	0	0	0	0	
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	115.70	100	27	27	95.30	100,000,000	22,243,000	0.00	0	38	0.00	0	25	2	0.00	0	13,684,230	11,186,000	2,498,230	0	0	0	13	0	0.00	0	33,989,080	25,798,000	8,191,080	0	0.00	0	0	0	0	0.00	0	0	0	1,363,000
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	90.00	100	21	21	92.80	100,000,000	21,659,000	0.00	0	10	0.00	0	6	5	0.00	0	9,687,010	5,688,000	3,999,010	0	0	0	4	0	0.00	0	1,700,030	1,700,000	30	0	0.00	0	0	0	0	0.00	0	0	0	3,854,500
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	77.10	100	18	18	87.30	100,000,000	20,362,000	0.00	0	15	0.00	0	5	2	0.00	0	4,188,000	3,588,000	600,000	0	0	0	10	0	0.00	0	15,337,000	9,557,000	5,780,000	0	0.00	0	0	0	0	0.00	0	0	0	1,628,000
R-SUSI WU	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	85.70	100	20	20	86.80	100,000,000	20,259,000	0.00	0	17	0.00	0	3	1	0.00	0	2,396,000	1,197,000	1,199,000	0	0	0	14	0	0.00	0	30,169,000	23,869,000	6,300,000	0	0.00	0	0	0	0	0.00	0	0	0	2,684,920
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	85.70	100	20	20	86.40	100,000,000	20,155,000	0.00	0	15	0.00	0	4	0	0.00	0	3,144,000	2,394,000	750,000	0	0	0	11	0	0.00	0	7,786,000	5,391,000	2,395,000	0	0.00	0	0	0	0	0.00	0	0	0	0
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	111.40	100	26	26	86.00	100,000,000	20,066,000	0.00	0	7	0.00	0	1	1	0.00	0	1,998,000	1,998,000	0	0	0	0	6	0	0.00	0	24,293,000	23,295,000	998,000	0	0.00	0	0	0	0	0.00	0	0	0	0
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	90.00	100	21	21	74.70	100,000,000	17,441,000	0.00	0	6	0.00	0	2	4	0.00	0	999,000	499,000	500,000	0	0	0	4	0	0.00	0	13,291,000	0	13,291,000	0	0.00	0	0	0	0	0.00	0	0	0	669,000
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	68.60	100	16	16	72.30	100,000,000	16,862,000	0.00	0	7	0.00	0	4	2	0.00	0	375,010	0	375,010	0	0	0	3	0	0.00	0	1,397,000	1,197,000	200,000	0	0.00	0	0	0	0	0.00	0	0	0	734,000
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	30.00	100	7	7	53.50	100,000,000	12,487,000	0.00	0	3	0.00	0	1	1	0.00	0	899,000	899,000	0	0	0	0	2	0	0.00	0	4,193,000	2,197,000	1,996,000	0	0.00	0	0	0	0	0.00	0	0	0	0
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	34.30	100	8	8	52.60	100,000,000	12,280,000	0.00	0	2	0.00	0	0	0	0.00	0	0	0	0	0	0	2	0	0.00	0	4,093,000	3,594,000	499,000	0	0.00	0	0	0	0	0.00	0	0	0	539,400	
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	64.30	100	15	15	52.50	100,000,000	12,256,000	0.00	0	15	0.00	0	4	3	0.00	0	21,145,001	1,398,000	19,747,001	0	0	0	11	0	0.00	0	27,615,675	10,166,675	17,449,000	0	0.00	0	0	0	0	0.00	0	0	0	3,412,000
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	68.60	100	16	16	41.90	100,000,000	9,782,000	0.00	0	25	0.00	0	11	0	0.00	0	3,694,081	3,194,000	500,081	0	0	0	14	0	0.00	0	34,045,010	23,046,000	10,999,010	0	0.00	0	0	0	0	0.00	0	0	0	0
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	55.70	100	13	13	40.20	100,000,000	9,369,000	0.00	0	14	0.00	0	3	1	0.00	0	1,942,000	1,194,000	748,000	0	0	0	11	0	0.00	0	12,963,126	11,315,126	1,648,000	0	0.00	0	0	0	0	0.00	0	0	0	0
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	55.70	100	13	13	27.30	100,000,000	6,377,000	0.00	0	7	0.00	0	2	0	0.00	0	1,696,000	1,696,000	0	0	0	0	5	0	0.00	0	15,895,000	3,895,000	12,000,000	0	0.00	0	0	0	0	0.00	0	0	0	529,500
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	30.00	100	7	7	19.00	100,000,000	4,443,000	0.00	0	4	0.00	0	1	1	0.00	0	199,000	199,000	0	0	0	0	3	0	0.00	0	2,926,000	2,495,000	431,000	0	0.00	0	0	0	0	0.00	0	0	0	0
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	51.40	100	12	12	18.50	100,000,000	4,328,000	0.00	0	5	0.00	0	1	1	0.00	0	5,999,000	5,999,000	0	0	0	0	4	0	0.00	0	14,923,000	14,093,000	830,000	0	0.00	0	0	0	0	0.00	0	0	0	814,000
TOTAL					91.82	2,200	404	404	94.09	2,200,000,000	413,981,256	inf	0	269	inf	0	89	40	inf	0	97,098,332	56,212,000	40,886,332	0	inf	0	180	0	inf	0	333,443,765	231,822,341	101,621,424	0	nan	0	0	0	nan	0	0	0	0	25,491,730