

Revenue (Monthly) Period : 2024-11-01 - 2024-11-05																							
RSM	RDM	ROM	PENGELOLA	CLINIC	UPSELL							DOING			NEW	LEAVER	NOT ACTIVE	REMAIN	POTENTIAL			TARGET 80%	
					PROJO	TARGET	TOTAL	TOTAL FACIAL	AMOUNT	MEMBERSHIP	TREATMENT	PROJO	TARGET	TOTAL					LEAVER	NOT ACTIVE	REMAIN		
R-HANNY	KARTIKA	MARSYA	FILBERT	NC-MALL AEON SENTUL CITY BOGOR	268.30	41	22	3	35,975,250	30,625,250	5,350,000	58.30	240	28	300	35	0	265	66	0	199	240	
R-SUSI WU	KARTIKA	INDAH	LASMA	NC-MALL ARTHA GADING JAKARTA	25.40	236	12	3	25,775,000	21,475,000	4,300,000	68.00	647	88	809	128	79	602	125	66	411	647	
R-RIRIN	ERIKA	RUTH	RIRIN	NC-KEDOYA	27.20	202	11	7	19,648,000	11,548,000	8,100,000	70.20	342	48	428	157	53	218	66	12	140	342	
R-JUNIANSYAH	HETTY	RUTH	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	52.10	96	10	2	11,930,000	8,287,000	3,643,000	94.10	478	90	597	41	51	505	92	31	382	478	
R-RIRIN	ERIKA	MARSYA	RIRIN	NC-MALL CINERE DEPOK	15.10	299	9	2	16,216,675	8,867,675	7,349,000	59.90	543	65	679	158	89	432	162	26	244	543	
R-DARLIANTI	PUTRIKA	FABIAN	FAJAR	NC- SEMARANG ERLANGGA	23.50	170	8	1	12,938,000	7,158,000	5,780,000	71.20	534	76	667	225	35	407	21	22	364	534	
R-HANNY	KARTIKA	MARSYA	FILBERT	NC-MALL CIBINONG CITY BOGOR	17.90	223	8	2	14,384,000	12,584,000	1,800,000	52.50	724	76	905	130	95	680	145	34	501	724	
R-DARLIANTI	PUTRIKA	INDAH	SRI	NC-MALL REVO BEKASI	30.80	130	8	1	12,114,126	11,315,126	799,000	85.70	484	83	605	61	54	490	88	48	354	484	
R-SUSI WU	KARTIKA	INDAH	SUSI WU	NC-PANTAI INDAH KAPUK GI	19.40	155	6	2	7,966,304	2,993,000	4,973,304	50.80	443	45	554	68	75	411	67	56	288	443	
R-JUNIANSYAH	HETTY	RUTH	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	0.00	-5	6	0	22,994,000	21,996,000	998,000	67.90	324	44	405	12	0	393	64	0	329	324	
R-HANNY	KARTIKA	RUTH	EVELYN	NC-KARTINI	9.80	256	5	0	12,697,000	3,697,000	9,000,000	46.80	331	31	414	174	72	168	77	16	75	331	
R-RIRIN	ERIKA	MARSYA	INDAH	NC-MAL KAMAJA JAKARTA	7.40	270	4	1	5,395,000	4,296,000	1,099,000	44.00	546	48	682	147	100	435	128	31	276	546	
R-DARLIANTI	PUTRIKA	INDAH	DARLIANTI	NC-BEKASI HARAPAN INDAH	16.90	118	4	2	5,096,000	5,096,000	0	69.20	354	49	442	31	64	347	84	27	236	354	
R-JUNIANSYAH	SATYA	FABIAN	MAULINA	NC-SURABAYA - IMAM BONJOL	46.90	32	3	0	7,734,290	6,736,290	998,000	85.80	233	40	291	10	28	253	30	22	201	233	
R-RIRIN	ERIKA	MARSYA	IDA	NC-MALL GANDARIA CITY	38.50	39	3	0	1,700,000	1,700,000	0	81.60	190	31	238	26	0	212	55	6	151	190	
R-DARLIANTI	PUTRIKA	INDAH	DARLIANTI	NC-MALL CIKARANG BEKASI	0.00	-2	3	0	6,339,000	4,892,000	1,447,000	75.60	377	57	471	8	0	463	84	0	379	377	
R-RIRIN	ERIKA	RUTH	NOVI	NC-CIDENG TIMUR	6.80	220	3	0	11,428,000	10,598,000	830,000	67.90	361	49	451	163	60	228	61	26	141	361	
R-JUNIANSYAH	SATYA	INDAH	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	6.90	216	3	0	13,291,000	0	13,291,000	62.00	597	74	746	89	93	564	114	69	381	597	
R-JUNIANSYAH	SATYA	FABIAN	JUNIANSYAH	NC-JEMBER	4.30	233	2	1	2,427,000	1,996,000	431,000	33.40	344	23	430	100	80	250	117	22	111	344	
R-JUNIANSYAH	HETTY	FABIAN	LENTINA	NC-JUANDA MEDAN	7.60	66	1	0	1,996,000	0	1,996,000	65.80	266	35	332	35	40	257	29	28	200	266	
R-RIZKY AGUSTIA	SATYA	MARSYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	2.40	205	1	1	199,000	199,000	0	43.80	514	45	642	54	104	484	143	32	309	514	
R-JUNIANSYAH	SATYA	RUTH	LENTINA	NC-MALL TANGCITY TANGERANG	9.80	51	1	0	4,093,000	3,594,000	499,000	32.70	245	16	306	18	1	287	77	16	194	245	
TOTAL					24.55	3,251	133	28	252,336,645	179,653,341	72,683,304	75.09	9,117	1,141	11,394	1,870	1,173	8,351	1,895	590	5,866	9,117	