

Revenue (Monthly) Period : 2024-11-01 - 2024-11-05																																												
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION								DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL			
R-HANNY	KARTIKA	FILBERT	NC-MALL AEON SENTUL CITY BOGOR	NEW-SCHEMA	145.00	100	29	29	206.50	100,000,000	41,306,000	0.00	0	29	0.00	0	7	7	0.00	0	9,592,000	3,992,000	5,600,000	0	0	0	22	0	0.00	0	35,975,250	30,625,250	5,350,000	0	0.00	0	0	0	0.00	0	0	0	0	3,216,050
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	95.00	100	19	19	136.80	100,000,000	27,355,000	0.00	0	12	0.00	0	1	2	0.00	0	3,198,000	3,198,000	0	0	0	0	11	0	0.00	0	11,930,000	8,287,000	3,643,000	0	0.00	0	0	0	0.00	0	0	0	0	344,500
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	125.00	100	25	25	126.60	100,000,000	25,326,000	0.00	0	13	0.00	0	3	0	0.00	0	1,170,000	0	1,170,000	0	0	0	10	0	0.00	0	14,384,000	12,584,000	1,800,000	0	0.00	0	0	0	0.00	0	0	0	0	2,653,910
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	100.00	100	20	20	113.30	100,000,000	22,656,256	0.00	0	9	0.00	0	2	3	0.00	0	2,497,000	1,797,000	700,000	0	0	0	7	0	0.00	0	7,966,304	2,993,000	4,973,304	0	0.00	0	0	0	0.00	0	0	0	0	1,187,500
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	70.00	100	14	14	108.80	100,000,000	21,764,000	0.00	0	4	0.00	0	0	0	0.00	0	0	0	0	0	0	4	0	0.00	0	5,096,000	5,096,000	0	0	0.00	0	0	0	0.00	0	0	0	0	0	
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	125.00	100	25	25	107.20	100,000,000	21,447,000	0.00	0	29	0.00	0	25	1	0.00	0	13,684,230	11,186,000	2,498,230	0	0	0	4	0	0.00	0	5,395,000	4,296,000	1,099,000	0	0.00	0	0	0	0.00	0	0	0	0	644,000
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	55.00	100	11	11	98.80	100,000,000	19,769,000	0.00	0	4	0.00	0	0	0	0.00	0	0	0	0	0	0	4	0	0.00	0	7,734,290	6,736,290	998,000	0	0.00	0	0	0	0.00	0	0	0	0	0	
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	120.00	100	24	24	98.30	100,000,000	19,668,000	0.00	0	6	0.00	0	1	1	0.00	0	1,998,000	1,998,000	0	0	0	0	5	0	0.00	0	22,994,000	21,996,000	998,000	0	0.00	0	0	0	0.00	0	0	0	0	0
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	95.00	100	19	19	97.80	100,000,000	19,563,000	0.00	0	10	0.00	0	6	4	0.00	0	9,687,010	5,688,000	3,999,010	0	0	0	4	0	0.00	0	1,700,030	1,700,000	30	0	0.00	0	0	0	0.00	0	0	0	0	3,854,500
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	75.00	100	15	15	93.80	100,000,000	18,767,000	0.00	0	13	0.00	0	4	2	0.00	0	3,591,000	2,991,000	600,000	0	0	0	9	0	0.00	0	12,938,000	7,158,000	5,780,000	0	0.00	0	0	0	0.00	0	0	0	0	1,628,000
R-SUSI WU	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	80.00	100	16	16	91.80	100,000,000	18,365,000	0.00	0	14	0.00	0	3	1	0.00	0	2,396,000	1,197,000	1,199,000	0	0	0	11	0	0.00	0	25,775,000	21,475,000	4,300,000	0	0.00	0	0	0	0.00	0	0	0	0	2,055,920
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	100.00	100	20	20	86.20	100,000,000	17,242,000	0.00	0	6	0.00	0	2	4	0.00	0	999,000	499,000	500,000	0	0	0	4	0	0.00	0	13,291,000	0	13,291,000	0	0.00	0	0	0	0.00	0	0	0	0	669,000
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	90.00	100	18	18	79.80	100,000,000	15,962,000	0.00	0	12	0.00	0	4	0	0.00	0	3,144,000	2,394,000	750,000	0	0	0	8	0	0.00	0	6,339,000	4,892,000	1,447,000	0	0.00	0	0	0	0.00	0	0	0	0	0
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	70.00	100	14	14	63.40	100,000,000	12,671,000	0.00	0	6	0.00	0	4	1	0.00	0	375,010	0	375,010	0	0	0	2	0	0.00	0	399,000	199,000	200,000	0	0.00	0	0	0	0.00	0	0	0	0	284,500
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	70.00	100	14	14	58.30	100,000,000	11,659,000	0.00	0	15	0.00	0	4	3	0.00	0	21,145,001	1,398,000	19,747,001	0	0	0	11	0	0.00	0	26,316,675	8,867,675	17,449,000	0	0.00	0	0	0	0.00	0	0	0	0	3,412,000
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	35.00	100	7	7	52.40	100,000,000	10,483,000	0.00	0	2	0.00	0	0	0	0.00	0	0	0	0	0	0	0	2	0	0.00	0	4,093,000	3,594,000	499,000	0	0.00	0	0	0	0.00	0	0	0	0	539,400
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	80.00	100	16	16	48.90	100,000,000	9,782,000	0.00	0	23	0.00	0	11	0	0.00	0	3,694,081	3,194,000	500,081	0	0	0	12	0	0.00	0	20,147,010	11,548,000	8,599,010	0	0.00	0	0	0	0.00	0	0	0	0	0
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	65.00	100	13	13	46.80	100,000,000	9,369,000	0.00	0	13	0.00	0	3	1	0.00	0	1,942,000	1,194,000	748,000	0	0	0	10	0	0.00	0	12,363,126	11,315,126	1,048,000	0	0.00	0	0	0	0.00	0	0	0	0	0
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	20.00	100	4	4	34.50	100,000,000	6,892,000	0.00	0	2	0.00	0	1	0	0.00	0	899,000	899,000	0	0	0	0	1	0	0.00	0	1,996,000	0	1,996,000	0	0.00	0	0	0	0.00	0	0	0	0	0
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	55.00	100	11	11	29.90	100,000,000	5,979,000	0.00	0	6	0.00	0	2	0	0.00	0	1,696,000	1,696,000	0	0	0	0	4	0	0.00	0	12,697,000	3,697,000	9,000,000	0	0.00	0	0	0	0.00	0	0	0	0	529,500
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	35.00	100	7	7	22.20	100,000,000	4,443,000	0.00	0	3	0.00	0	1	1	0.00	0	199,000	199,000	0	0	0	0	2	0	0.00	0	2,427,000	1,996,000	431,000	0	0.00	0	0	0	0.00	0	0	0	0	0
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	55.00	100	11	11	20.60	100,000,000	4,129,000	0.00	0	4	0.00	0	1	1	0.00	0	5,999,000	5,999,000	0	0	0	0	3	0	0.00	0	11,428,000	10,598,000	830,000	0	0.00	0	0	0	0.00	0	0	0	0	814,000
TOTAL					96.00	2,200	352	352	99.44	2,200,000,000	364,597,256	inf	0	235	inf	0	85	32	inf	0	87,905,332	49,519,000	38,386,332	0	inf	0	150	0	inf	0	263,384,685	179,653,341	83,731,344	0	nan	0	0	0	0	nan	0	0	0	21,832,780