

Revenue (Monthly) Period : 2024-11-01 - 2024-11-04																																													
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION								DP	ODC	
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL				
R-HANNY	KARTIKA	FILBERT	NC-MALL AEON SENTUL CITY BOGOR	NEW-SCHEMA	156.00	100	26	26	226.30	100,000,000	37,724,000	0.00	0	28	0.00	0	7	6	0.00	0	9,592,000	3,992,000	5,600,000	0	0	0	21	0	0.00	0	35,378,250	30,028,250	5,350,000	0	0.00	0	0	0	0	0.00	0	0	0	2,359,250	
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	102.00	100	17	17	131.80	100,000,000	21,961,000	0.00	0	11	0.00	0	1	2	0.00	0	3,198,000	3,198,000	0	0	0	0	10	0	0.00	0	11,530,000	7,887,000	3,643,000	0	0.00	0	0	0	0	0.00	0	0	0	344,500	
R-RIRIN	ERIKA	INDAH	NC-MAL KARMAJAJAKARTA	NEW-SCHEMA	150.00	100	25	25	128.70	100,000,000	21,447,000	0.00	0	28	0.00	0	25	1	0.00	0	13,684,230	11,186,000	2,498,230	0	0	0	3	0	0.00	0	4,798,000	3,699,000	1,099,000	0	0.00	0	0	0	0	0.00	0	0	0	644,000	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	72.00	100	12	12	118.60	100,000,000	19,768,000	0.00	0	3	0.00	0	0	0	0.00	0	0	0	0	0	0	0	3	0	0.00	0	2,099,000	2,099,000	0	0	0.00	0	0	0	0.00	0	0	0	0		
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	102.00	100	17	17	111.40	100,000,000	18,567,000	0.00	0	9	0.00	0	6	3	0.00	0	9,687,010	5,688,000	3,999,010	0	0	0	3	0	0.00	0	1,398,030	1,398,000	30	0	0.00	0	0	0	0.00	0	0	0	3,854,500		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	90.00	100	15	15	110.80	100,000,000	18,459,000	0.00	0	7	0.00	0	1	2	0.00	0	700,000	0	700,000	0	0	0	6	0	0.00	0	7,863,000	2,993,000	4,870,000	0	0.00	0	0	0	0	0.00	0	0	0	1,187,500	
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	84.00	100	14	14	110.20	100,000,000	18,368,000	0.00	0	13	0.00	0	4	1	0.00	0	3,591,000	2,991,000	600,000	0	0	0	9	0	0.00	0	12,938,000	7,158,000	5,780,000	0	0.00	0	0	0	0	0.00	0	0	0	1,628,000	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	60.00	100	10	10	104.20	100,000,000	17,372,000	0.00	0	3	0.00	0	0	0	0.00	0	0	0	0	0	0	0	3	0	0.00	0	6,836,290	6,337,290	499,000	0	0.00	0	0	0	0	0.00	0	0	0	0	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	108.00	100	18	18	90.90	100,000,000	15,147,000	0.00	0	7	0.00	0	1	0	0.00	0	300,000	0	300,000	0	0	0	6	0	0.00	0	5,988,000	4,788,000	1,200,000	0	0.00	0	0	0	0	0.00	0	0	0	949,660	
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	96.00	100	16	16	89.70	100,000,000	14,952,000	0.00	0	6	0.00	0	2	2	0.00	0	999,000	499,000	500,000	0	0	0	4	0	0.00	0	13,291,000	0	13,291,000	0	0.00	0	0	0	0	0.00	0	0	0	669,000	
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	96.00	100	16	16	88.70	100,000,000	14,776,000	0.00	0	5	0.00	0	0	1	0.00	0	0	0	0	0	0	0	5	0	0.00	0	22,994,000	21,996,000	998,000	0	0.00	0	0	0	0	0.00	0	0	0	0	
R-SUSI WU	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	90.00	100	15	15	88.60	100,000,000	14,771,000	0.00	0	12	0.00	0	3	1	0.00	0	2,396,000	1,197,000	1,199,000	0	0	0	9	0	0.00	0	18,587,000	14,287,000	4,300,000	0	0.00	0	0	0	0	0.00	0	0	0	1,358,500	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	78.00	100	13	13	74.20	100,000,000	12,371,000	0.00	0	9	0.00	0	4	0	0.00	0	3,144,000	2,394,000	750,000	0	0	0	5	0	0.00	0	3,344,000	2,397,000	947,000	0	0.00	0	0	0	0	0.00	0	0	0	0	
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	72.00	100	12	12	64.00	100,000,000	10,663,000	0.00	0	14	0.00	0	3	2	0.00	0	20,646,001	899,000	19,747,001	0	0	0	11	0	0.00	0	26,316,675	8,867,675	17,449,000	0	0.00	0	0	0	0	0.00	0	0	0	3,412,000	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	42.00	100	7	7	62.90	100,000,000	10,483,000	0.00	0	0	0.00	0	0	0	0.00	0	0	0	0	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0	0	0	0	0	0
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	78.00	100	13	13	56.20	100,000,000	9,369,000	0.00	0	12	0.00	0	3	1	0.00	0	1,942,000	1,194,000	748,000	0	0	0	9	0	0.00	0	10,566,126	9,518,126	1,048,000	0	0.00	0	0	0	0	0.00	0	0	0	0	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	66.00	100	11	11	46.10	100,000,000	7,681,000	0.00	0	5	0.00	0	3	1	0.00	0	375,000	0	375,000	0	0	0	2	0	0.00	0	399,000	199,000	200,000	0	0.00	0	0	0	0	0.00	0	0	0	284,500	
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	78.00	100	13	13	45.50	100,000,000	7,585,000	0.00	0	20	0.00	0	9	0	0.00	0	1,197,071	1,197,000	71	0	0	0	11	0	0.00	0	19,248,010	10,649,000	8,599,010	0	0.00	0	0	0	0	0.00	0	0	0	0	
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	24.00	100	4	4	41.40	100,000,000	6,892,000	0.00	0	2	0.00	0	1	0	0.00	0	899,000	899,000	0	0	0	0	1	0	0.00	0	1,996,000	0	1,996,000	0	0.00	0	0	0	0	0.00	0	0	0	0	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	60.00	100	10	10	32.30	100,000,000	5,382,000	0.00	0	5	0.00	0	2	0	0.00	0	1,696,000	1,696,000	0	0	0	0	3	0	0.00	0	9,697,000	3,697,000	6,000,000	0	0.00	0	0	0	0	0.00	0	0	0	529,500	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	36.00	100	6	6	15.60	100,000,000	2,594,000	0.00	0	3	0.00	0	1	1	0.00	0	199,000	199,000	0	0	0	0	2	0	0.00	0	2,427,000	1,996,000	431,000	0	0.00	0	0	0	0	0.00	0	0	0	0	
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	36.00	100	6	6	12.80	100,000,000	2,139,000	0.00	0	2	0.00	0	0	0	0.00	0	0	0	0	0	0	0	2	0	0.00	0	10,829,000	9,999,000	830,000	0	0.00	0	0	0	0	0.00	0	0	0	399,500	
TOTAL					100.91	2,200	296	296	105.16	2,200,000,000	308,471,000	inf	0	204	inf	0	76	24	inf	0	74,245,312	37,229,000	37,016,312	0	inf	0	128	0	inf	0	228,523,381	149,993,341	78,530,040	0	nan	0	0	0	nan	0	0	0	0	17,620,410	