

Revenue (Monthly) Period : 2024-11-01 - 2024-11-02																																															
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALF FROM NEW MEMBER										UPSALF FROM EXISTING MEMBER										RETENTION								DP	ODC			
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL						
R-HANNY	KARTIKA	FILBERT	NC-MALL AEON SENTUL CITY BOGOR	NEW-SCHEMA	370.00	100	37	37	620.30	100,000,000	62,028,251	0.00	0	8	0.00	0	8	0	0.00	0	11,089,000	5,489,000	5,600,000	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	2,359,250		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	160.00	100	16	16	197.60	100,000,000	19,760,000	0.00	0	2	0.00	0	2	1	0.00	0	3,620,000	0	3,620,000	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	723,500		
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	70.00	100	7	7	195.40	100,000,000	19,540,000	0.00	0	3	0.00	0	3	0	0.00	0	1,329,000	499,000	830,000	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	219,500		
R-SUSI WU	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	130.00	100	13	13	189.70	100,000,000	18,970,000	0.00	0	3	0.00	0	3	0	0.00	0	5,898,000	3,398,000	2,500,000	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	529,500		
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	140.00	100	14	14	188.40	100,000,000	18,843,675	0.00	0	6	0.00	0	6	1	0.00	0	33,893,001	3,497,000	30,396,001	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	2,628,500		
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	100.00	100	10	10	172.90	100,000,000	17,288,000	0.00	0	0	0.00	0	0	0	0.00	0	0	0	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	0			
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	180.00	100	18	18	167.70	100,000,000	16,770,000	0.00	0	16	0.00	0	16	0	0.00	0	6,790,140	5,792,000	998,140	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	644,000		
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	60.00	100	6	6	146.20	100,000,000	14,618,290	0.00	0	0	0.00	0	0	0	0.00	0	0	0	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	0			
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	80.00	100	8	8	130.80	100,000,000	13,079,000	0.00	0	0	0.00	0	0	1	0.00	0	0	0	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	0			
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	130.00	100	13	13	125.60	100,000,000	12,555,127	0.00	0	3	0.00	0	3	1	0.00	0	1,595,000	597,000	998,000	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	0		
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	60.00	100	6	6	116.30	100,000,000	11,635,000	0.00	0	1	0.00	0	1	0	0.00	0	200,000	0	200,000	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	1,628,000		
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	130.00	100	13	13	110.80	100,000,000	11,081,000	0.00	0	10	0.00	0	10	0	0.00	0	9,395,051	1,595,000	7,800,051	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	0		
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	110.00	100	11	11	107.80	100,000,000	10,777,010	0.00	0	3	0.00	0	3	0	0.00	0	8,095,010	4,096,000	3,999,010	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	3,854,500		
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	80.00	100	8	8	95.80	100,000,000	9,584,000	0.00	0	0	0.00	0	0	0	0.00	0	0	0	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	0			
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	80.00	100	8	8	94.30	100,000,000	9,429,000	0.00	0	1	0.00	0	1	0	0.00	0	125,000	0	125,000	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	0		
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	130.00	100	13	13	91.70	100,000,000	9,167,000	0.00	0	2	0.00	0	2	0	0.00	0	899,000	599,000	300,000	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	949,660		
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	90.00	100	9	9	62.80	100,000,000	6,285,000	0.00	0	3	0.00	0	3	0	0.00	0	375,000	0	375,000	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	284,500		
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	80.00	100	8	8	45.90	100,000,000	4,590,000	0.00	0	2	0.00	0	2	0	0.00	0	630,000	199,000	431,000	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	0		
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	80.00	100	8	8	44.90	100,000,000	4,493,000	0.00	0	4	0.00	0	4	0	0.00	0	8,195,000	2,195,000	6,000,000	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	0		
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	30.00	100	3	3	39.00	100,000,000	3,895,000	0.00	0	0	0.00	0	0	0	0.00	0	0	0	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	0			
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	0.00	100	0	0	15.00	100,000,000	1,497,000	0.00	0	1	0.00	0	1	0	0.00	0	499,000	0	499,000	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	0		
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	10.00	100	1	1	14.30	100,000,000	1,427,000	0.00	0	0	0.00	0	0	0	0.00	0	0	0	0	0	0	0	0	0.00	0	0	0	0	0	0.00	0	0	0	0	0.00	0	0	0	0	399,500			
TOTAL					156.82	2,200	230	230	202.71	2,200,000,000	297,312,353	inf	0	68	inf	0	68	4	inf	0	92,627,202	27,956,000	64,671,202	0	nan	0	0	0	0	nan	0	0	0	0	0	0	nan	0	0	0	nan	0	0	0	0	0	14,220,410