

Revenue (Monthly) Period : 2024-10-01 - 2024-10-31																																												
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION								DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL			
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	101.00	100	101	91	202.00	100,000,000	202,008,000	62.00	79	49	33.30	51	17	104	76.80	25,500,000	19,580,000	14,285,000	5,295,000	234	35	82	29	161	235.20	41,000,000	96,422,000	92,427,000	3,995,000	47	10.70	28	3	5	25.40	22,400,000	5,695,000	0	619,000	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	180.00	100	180	163	173.10	100,000,000	173,063,071	28.70	240	69	44.60	92	41	186	126.60	46,000,000	58,252,000	29,338,000	28,914,000	455	16	159	25	256	40.80	79,500,000	32,445,010	25,263,000	7,182,010	246	2.00	148	3	29	2.50	118,400,000	2,991,000	0	42,554,230	
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	117.00	100	117	106	167.30	100,000,000	167,303,000	73.90	153	113	111.90	59	66	70	155.10	29,500,000	45,745,000	40,555,000	5,190,000	362	36	127	46	207	120.20	63,500,000	76,337,600	62,946,800	13,390,800	157	1.10	94	1	13	0.50	75,200,000	399,000	0	12,552,500	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	84.00	100	84	84	166.30	100,000,000	166,316,000	43.20	81	35	76.70	30	23	56	168.40	15,000,000	25,257,000	13,795,000	11,462,000	193	16	68	11	87	77.50	34,000,000	26,336,000	10,389,000	15,947,000	85	2.00	51	1	5	9.80	40,800,000	4,000,000	0	0	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	93.00	100	93	90	144.20	100,000,000	144,187,000	46.10	76	35	51.00	51	26	63	163.10	25,500,000	41,590,050	29,642,050	11,948,000	130	20	46	9	77	57.10	23,000,000	13,132,000	2,994,000	10,138,000	42	0.00	25	0	7	0.00	20,000,000	0	0	359,400	
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	101.00	100	101	95	126.80	100,000,000	126,798,000	65.50	113	74	39.20	51	20	84	115.50	25,500,000	29,451,000	15,278,000	14,173,000	526	26	184	48	275	102.90	92,000,000	94,675,300	49,845,300	44,830,000	103	9.70	62	6	36	15.10	49,600,000	7,488,000	0	6,041,580	
R-SUSI WU	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	124.00	100	124	120	126.60	100,000,000	126,605,600	44.30	192	85	54.50	77	42	108	103.10	38,500,000	39,708,000	21,545,000	18,163,000	529	19	185	35	268	76.20	92,500,000	70,527,000	45,936,000	24,591,000	191	7.00	115	8	32	10.70	92,000,000	9,885,000	0	5,459,800	
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	58.00	100	58	56	123.70	100,000,000	123,731,000	66.70	78	52	100.00	33	33	58	237.30	16,500,000	39,148,000	31,361,000	7,787,000	240	21	84	18	106	89.40	42,000,000	37,562,000	23,281,000	14,281,000	75	2.20	45	1	5	5.00	36,000,000	1,798,000	0	0	
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	107.00	100	107	107	116.50	100,000,000	116,537,200	24.20	190	46	46.40	56	26	105	231.40	28,000,000	64,799,350	27,229,300	37,570,050	403	11	141	15	203	85.00	70,500,000	59,933,510	26,455,100	33,478,410	224	3.70	134	5	38	3.10	107,200,000	3,289,500	0	5,865,500	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	108.00	100	108	99	115.50	100,000,000	115,542,000	55.30	150	83	62.70	51	32	104	137.70	25,500,000	35,116,010	26,571,000	8,545,010	387	33	135	45	185	127.80	67,500,000	86,269,098	71,440,068	14,829,030	165	6.10	99	6	33	8.40	79,200,000	6,671,000	0	3,490,000	
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	204.00	50	102	65	223.70	50,000,000	111,851,010	105.70	70	74	120.80	48	58	83	388.20	24,000,000	93,177,630	66,022,300	27,155,330	52	78	18	14	33	330.30	9,000,000	29,725,080	18,888,000	10,837,080	36	9.10	22	2	11	11.30	17,600,000	1,994,000	0	883,500	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	100.00	100	100	99	109.30	100,000,000	109,324,000	85.50	76	65	86.50	52	45	101	366.30	26,000,000	95,232,300	61,075,300	34,157,000	296	19	104	20	155	163.90	52,000,000	85,233,894	64,234,000	20,999,894	40	0.00	24	0	10	0.00	19,200,000	0	0	0	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	85.00	100	85	76	84.50	100,000,000	84,471,000	27.40	117	32	36.60	41	15	47	52.30	20,500,000	10,723,500	9,725,500	998,000	305	16	107	17	151	58.20	53,500,000	31,121,500	21,873,500	9,248,000	126	0.00	76	0	14	0.00	60,800,000	0	0	2,187,000	
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	101.00	100	101	63	83.80	100,000,000	83,813,010	65.70	201	132	195.30	43	84	76	326.30	21,500,000	70,147,480	43,202,000	26,945,480	209	62	73	45	107	238.00	36,500,000	86,887,780	64,756,000	22,131,780	263	1.90	158	3	46	2.60	126,400,000	3,295,000	0	4,597,800	
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	72.00	100	72	72	75.60	100,000,000	75,633,600	67.60	139	94	67.40	46	31	63	206.30	23,000,000	47,445,200	24,716,000	22,729,200	295	56	103	58	142	280.60	51,500,000	144,497,240	105,677,300	38,819,940	155	5.40	93	5	14	7.20	74,400,000	5,385,000	0	3,160,500	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	120.00	100	120	98	71.30	100,000,000	71,281,600	67.40	129	87	112.10	58	65	87	91.40	29,000,000	26,500,430	12,377,000	14,123,430	294	19	103	20	136	30.40	51,500,000	15,636,365	3,594,000	12,042,365	119	2.80	71	2	13	1.90	56,800,000	1,096,000	0	11,063,880	
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	86.00	100	86	28	65.30	100,000,000	65,255,000	55.80	165	92	134.50	29	39	42	160.00	14,500,000	23,197,221	17,169,000	6,028,221	112	123	39	48	60	998.70	19,500,000	194,738,617	98,910,100	95,828,517	226	3.70	136	5	35	3.90	108,800,000	4,289,000	0	4,348,300	
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	123.00	100	123	48	61.90	100,000,000	61,925,250	41.70	271	113	127.30	55	70	83	443.70	27,500,000	122,016,616	82,424,450	39,592,166	207	49	72	35	98	169.00	36,000,000	60,835,020	32,813,990	28,021,030	360	3.70	216	8	53	3.70	172,800,000	6,325,000	0	17,783,825	
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	72.00	100	72	57	60.60	100,000,000	60,598,200	43.30	134	58	46.70	30	14	41	262.80	15,000,000	39,420,030	21,177,000	18,243,030	124	88	43	38	47	451.30	21,500,000	97,021,310	79,556,000	17,465,310	174	5.80	104	6	19	7.90	83,200,000	6,584,000	0	6,902,370	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	70.00	100	70	63	38.30	100,000,000	38,288,670	22.30	166	37	41.90	43	18	33	18.10	21,500,000	3,893,130	1,546,000	2,347,130	90	44	32	14	38	54.90	16,000,000	8,780,090	3,461,000	5,319,090	205	4.10	123	5	49	2.00	98,400,000	1,970,200	0	648,500	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	58.00	100	58	39	35.00	100,000,000	35,022,000	32.70	168	55	77.30	22	17	38	169.40	11,000,000	18,635,000	15,576,000	3,059,000	90	91	32	29	44	821.60	16,000,000	131,463,000	28,275,000	103,188,000	244	6.20	146	9	43	18.10	116,800,000	21,121,000	0	11,633,400	
TOTAL					100.59	2,050	2,062	1,719	110.22	2,050,000,000	2,259,554,211	49.53	2,988	1,480	76.82	1,018	782	1,632	186.45	509,000,000	949,034,947	604,609,900	344,425,047	5,533	31.96	1,937	619	2,836	152.77	968,500,000	1,479,579,414	933,016,158	546,563,256	3,283	4.01	1,970	79	510	5.98	1,576,000,000	94,275,700	0	140,151,085	