

Revenue (Monthly) Period : 2024-10-01 - 2024-10-30																																												
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION								DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL			
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	95.00	100	95	88	197.70	100,000,000	197,715,000	62.00	79	49	33.30	51	17	103	76.80	25,500,000	19,580,000	14,285,000	5,295,000	234	35	82	29	160	235.20	41,000,000	96,422,000	92,427,000	3,995,000	47	10.70	28	3	5	25.40	22,400,000	5,695,000	0	619,000	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	178.00	100	178	161	170.10	100,000,000	170,069,071	27.90	240	67	44.60	92	41	182	112.90	46,000,000	51,955,000	27,541,000	24,414,000	455	15	159	23	249	39.30	79,500,000	31,247,010	24,065,000	7,182,010	246	2.00	148	3	29	2.50	118,400,000	2,991,000	0	41,613,230	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	82.00	100	82	82	165.10	100,000,000	165,118,000	42.00	81	34	73.30	30	22	56	165.10	15,000,000	24,758,000	13,795,000	10,963,000	193	16	68	11	86	77.50	34,000,000	26,336,000	10,389,000	15,947,000	85	2.00	51	1	5	9.80	40,800,000	4,000,000	0	0	
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	113.00	100	113	102	156.50	100,000,000	156,515,000	71.20	153	109	106.80	59	63	69	146.30	29,500,000	43,151,000	38,161,000	4,990,000	362	35	127	45	204	112.10	63,500,000	71,183,300	58,513,300	12,670,000	157	1.10	94	1	13	0.50	75,200,000	399,000	0	10,855,300	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	87.00	100	87	84	140.20	100,000,000	140,196,000	42.10	76	32	45.10	51	23	62	154.10	25,500,000	39,293,050	27,345,050	11,948,000	130	20	46	9	77	57.10	23,000,000	13,132,000	2,994,000	10,138,000	42	0.00	25	0	7	0.00	20,000,000	0	0	359,400	
R-SUSI WU	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	120.00	100	120	116	124.30	100,000,000	124,315,600	41.10	192	79	49.40	77	38	103	96.20	38,500,000	37,050,000	19,154,000	17,896,000	529	18	185	33	266	73.40	92,500,000	67,858,000	45,936,000	21,922,000	191	7.00	115	8	31	10.70	92,000,000	9,885,000	0	5,459,800	
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	58.00	100	58	56	123.70	100,000,000	123,731,000	65.40	78	51	100.00	33	33	58	237.30	16,500,000	39,148,000	31,361,000	7,787,000	240	20	84	17	105	83.70	42,000,000	35,166,000	20,885,000	14,281,000	75	2.20	45	1	5	5.00	36,000,000	1,798,000	0	0	
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	79.00	100	79	79	115.40	100,000,000	115,429,000	61.10	113	69	31.40	51	16	78	100.80	25,500,000	25,706,000	13,682,000	12,024,000	526	26	184	47	269	98.60	92,000,000	90,676,300	49,845,300	40,831,000	103	9.70	62	6	36	15.10	49,600,000	7,488,000	0	5,573,280	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	107.00	100	107	98	114.90	100,000,000	114,945,000	52.00	150	78	62.70	51	32	102	137.70	25,500,000	35,116,010	26,571,000	8,545,010	387	30	135	41	180	120.20	67,500,000	81,139,098	66,808,068	14,331,030	165	5.10	99	5	32	7.90	79,200,000	6,270,000	0	1,083,500	
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	102.00	100	102	102	114.10	100,000,000	114,149,200	22.10	190	42	42.90	56	24	103	193.30	28,000,000	54,128,350	19,537,300	34,591,050	403	10	141	14	198	82.20	70,500,000	57,933,510	26,455,100	31,478,410	224	3.00	134	4	37	2.70	107,200,000	2,891,500	0	4,602,000	
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	180.00	50	90	54	200.80	50,000,000	100,375,010	102.90	70	72	116.70	48	56	82	386.20	24,000,000	92,678,610	66,022,300	26,656,310	52	78	18	14	33	330.30	9,000,000	29,725,080	18,888,000	10,837,080	36	9.10	22	2	11	11.30	17,600,000	1,994,000	0	299,500	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	94.00	100	94	93	100.00	100,000,000	100,032,000	78.90	76	60	82.70	52	43	96	361.70	26,000,000	94,034,300	60,377,300	33,657,000	296	16	104	17	148	143.20	52,000,000	74,441,894	53,942,000	20,499,894	40	0.00	24	0	8	0.00	19,200,000	0	0	0	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	81.00	100	81	72	81.70	100,000,000	81,679,000	24.80	117	29	31.70	41	13	45	48.40	20,500,000	9,925,500	8,927,500	998,000	305	15	107	16	144	57.90	53,500,000	30,971,500	21,873,500	9,098,000	126	0.00	76	0	13	0.00	60,800,000	0	0	2,187,000	
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	97.00	100	97	59	80.80	100,000,000	80,819,000	61.70	201	124	179.10	43	77	73	314.70	21,500,000	67,653,420	42,204,000	25,449,420	209	60	73	44	106	235.60	36,500,000	85,988,780	63,857,000	22,131,780	263	1.90	158	3	45	2.60	126,400,000	3,295,000	0	4,597,800	
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	69.00	100	69	69	75.00	100,000,000	75,036,600	61.90	139	86	63.00	46	29	62	196.70	23,000,000	45,246,200	24,716,000	20,530,200	295	51	103	52	139	267.40	51,500,000	137,707,770	99,488,300	38,219,470	155	5.40	93	5	14	7.20	74,400,000	5,385,000	0	3,160,500	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	119.00	100	119	97	70.80	100,000,000	70,782,600	67.40	129	87	112.10	58	65	85	91.40	29,000,000	26,500,430	12,377,000	14,123,430	294	19	103	20	130	30.40	51,500,000	15,636,365	3,594,000	12,042,365	119	2.80	71	2	13	1.90	56,800,000	1,096,000	0	9,361,380	
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	120.00	100	120	45	60.10	100,000,000	60,134,250	40.60	271	110	125.50	55	69	80	439.90	27,500,000	120,968,616	81,525,450	39,443,166	207	47	72	34	97	167.30	36,000,000	60,238,020	32,216,990	28,021,030	360	3.20	216	7	52	3.50	172,800,000	6,025,000	0	17,783,825	
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	82.00	100	82	25	57.00	100,000,000	56,963,000	53.30	165	88	127.60	29	37	40	160.00	14,500,000	23,197,201	17,169,000	6,028,201	112	121	39	47	57	996.10	19,500,000	194,239,607	98,910,100	95,329,507	226	2.90	136	4	33	2.10	108,800,000	2,293,000	0	4,348,300	
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	68.00	100	68	54	56.80	100,000,000	56,808,200	41.00	134	55	43.30	30	13	40	247.50	15,000,000	37,123,030	19,380,000	17,743,030	124	84	43	36	46	419.60	21,500,000	90,222,310	76,757,000	13,465,310	174	5.80	104	6	19	7.90	83,200,000	6,584,000	0	6,902,370	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	68.00	100	68	61	37.10	100,000,000	37,090,670	22.30	166	37	41.90	43	18	33	18.10	21,500,000	3,893,130	1,546,000	2,347,130	90	44	32	14	37	54.90	16,000,000	8,780,090	3,461,000	5,319,090	205	4.10	123	5	49	2.00	98,400,000	1,970,200	0	349,000	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	56.00	100	56	38	29.90	100,000,000	29,924,000	30.40	168	51	68.20	22	15	36	142.20	11,000,000	15,641,000	12,582,000	3,059,000	90	84	32	27	44	785.60	16,000,000	125,691,000	28,275,000	97,416,000	244	6.20	146	9	42	18.10	116,800,000	21,121,000	0	11,633,400	
TOTAL					99.05	2,050	1,965	1,635	109.47	2,050,000,000	2,171,827,201	48.73	2,988	1,409	75.52	1,018	744	1,588	184.08	509,000,000	906,746,847	578,258,900	328,487,947	5,533	31.47	1,937	590	2,775	152.01	968,500,000	1,424,735,634	899,580,658	525,154,976	3,283	3.93	1,970	75	499	5.98	1,576,000,000	91,180,700	0	130,788,585	