

Revenue (Monthly) Period : 2024-10-01 - 2024-10-29																																													
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION									DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL				
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	94.00	100	91	86	201.80	100,000,000	195,319,000	62.80	79	48	32.40	51	16	101	77.30	25,500,000	19,081,000	13,786,000	5,295,000	234	37	82	29	158	243.00	41,000,000	96,422,000	92,427,000	3,995,000	47	11.10	28	3	5	26.30	22,400,000	5,695,000	0	619,000		
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	173.60	100	168	151	168.30	100,000,000	162,899,071	25.80	240	60	41.60	92	37	177	111.20	46,000,000	49,480,000	25,546,000	23,934,000	455	14	159	21	245	33.10	79,500,000	25,451,010	18,269,000	7,182,010	246	1.40	148	2	28	2.10	118,400,000	2,394,000	0	41,613,230		
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	82.70	100	80	80	167.10	100,000,000	161,722,000	42.10	81	33	72.30	30	21	55	167.10	15,000,000	24,259,000	13,795,000	10,464,000	193	17	68	11	86	80.00	34,000,000	26,336,000	10,389,000	15,947,000	85	2.00	51	1	4	10.10	40,800,000	4,000,000	0	0		
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	114.70	100	111	101	159.50	100,000,000	154,319,000	69.60	153	103	105.10	59	60	66	145.60	29,500,000	41,561,000	36,571,000	4,990,000	362	35	127	43	202	110.70	63,500,000	68,052,300	55,382,300	12,670,000	157	0.00	94	0	12	0.00	75,200,000	0	0	8,737,300		
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	86.80	100	84	81	138.10	100,000,000	133,605,000	42.10	76	31	46.60	51	23	61	159.20	25,500,000	39,293,050	27,345,050	11,948,000	130	18	46	8	75	56.30	23,000,000	12,535,000	2,397,000	10,138,000	42	0.00	25	0	7	0.00	20,000,000	0	0	359,400		
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	58.90	100	57	56	127.40	100,000,000	123,332,000	67.60	78	51	103.30	33	33	57	245.20	16,500,000	39,148,000	31,361,000	7,787,000	240	21	84	17	103	86.50	42,000,000	35,166,000	20,885,000	14,281,000	75	2.30	45	1	5	5.20	36,000,000	1,798,000	0	0		
R-SUSI WU	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	117.80	100	114	110	121.50	100,000,000	117,628,600	39.80	192	74	47.00	77	35	102	96.90	38,500,000	36,104,000	18,557,000	17,547,000	529	17	185	31	261	58.10	92,500,000	51,984,000	30,062,000	21,922,000	191	7.20	115	8	30	11.10	92,000,000	9,885,000	0	5,459,800		
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	105.40	100	102	102	118.00	100,000,000	114,149,200	22.80	190	42	44.30	56	24	102	199.80	28,000,000	54,128,350	19,537,300	34,591,050	403	10	141	14	197	83.70	70,500,000	57,130,510	27,652,100	29,478,410	224	3.10	134	4	36	2.80	107,200,000	2,891,500	0	4,602,000		
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	77.50	100	75	75	117.40	100,000,000	113,635,000	62.20	113	68	30.40	51	15	74	97.70	25,500,000	24,107,000	12,083,000	12,024,000	526	26	184	47	265	101.80	92,000,000	90,676,300	49,845,300	40,831,000	103	10.00	62	6	36	15.60	49,600,000	7,488,000	0	5,228,780		
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	107.50	100	104	95	116.30	100,000,000	112,554,000	49.60	150	72	58.80	51	29	98	140.10	25,500,000	34,568,010	26,571,000	7,997,010	387	29	135	38	175	119.40	67,500,000	77,975,098	64,142,068	13,833,030	165	5.20	99	5	32	8.20	79,200,000	6,270,000	0	1,083,500		
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	181.90	50	88	52	203.70	50,000,000	98,577,010	103.30	70	70	118.40	48	55	81	381.80	24,000,000	88,679,610	66,022,300	22,657,310	52	80	18	14	33	341.30	9,000,000	29,725,080	18,888,000	10,837,080	36	4.70	22	1	11	8.20	17,600,000	1,397,000	0	299,500		
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	88.90	100	86	85	95.10	100,000,000	92,048,000	76.10	76	56	77.50	52	39	92	371.60	26,000,000	93,510,300	60,377,300	33,133,000	296	17	104	17	143	146.90	52,000,000	73,941,894	53,942,000	19,999,894	40	0.00	24	0	8	0.00	19,200,000	0	0	0		
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	82.70	100	80	71	83.90	100,000,000	81,180,000	23.80	117	27	32.80	41	13	43	50.00	20,500,000	9,925,500	8,927,500	998,000	305	14	107	14	140	51.10	53,500,000	26,473,500	17,874,500	8,599,000	126	0.00	76	0	13	0.00	60,800,000	0	0	2,187,000		
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	100.20	100	97	59	83.50	100,000,000	80,819,000	63.70	201	124	185.00	43	77	70	325.20	21,500,000	67,653,420	42,204,000	25,449,420	209	62	73	44	104	243.40	36,500,000	85,988,780	63,857,000	22,131,780	263	2.00	158	3	41	2.70	126,400,000	3,295,000	0	4,597,800		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	69.20	100	67	67	76.20	100,000,000	73,739,600	62.40	139	84	65.10	46	29	60	203.30	23,000,000	45,246,200	24,716,000	20,530,200	295	50	103	50	134	271.50	51,500,000	135,310,770	98,891,300	36,419,470	155	5.60	93	5	14	7.50	74,400,000	5,385,000	0	3,160,500		
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	123.00	100	119	97	73.10	100,000,000	70,782,600	68.90	129	86	114.00	58	64	81	78.60	29,000,000	22,053,430	11,079,000	10,974,430	294	20	103	20	126	31.40	51,500,000	15,636,365	3,594,000	12,042,365	119	2.90	71	2	13	2.00	56,800,000	1,096,000	0	9,361,380		
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	114.70	100	111	37	57.00	100,000,000	55,159,250	39.70	271	104	122.10	55	65	77	425.70	27,500,000	113,278,616	73,835,450	39,443,166	207	47	72	33	94	163.20	36,000,000	56,841,020	29,519,990	27,321,030	360	2.90	216	6	51	2.40	172,800,000	4,025,000	0	17,319,825		
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	75.40	100	73	25	55.60	100,000,000	53,772,000	53.20	165	85	121.10	29	34	38	149.00	14,500,000	20,903,191	14,875,000	6,028,191	112	125	39	47	57	1,029.30	19,500,000	194,239,607	98,910,100	95,329,507	226	3.00	136	4	33	2.20	108,800,000	2,293,000	0	4,348,300		
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	64.10	100	62	51	54.40	100,000,000	52,620,200	37.80	134	49	37.90	30	11	40	238.50	15,000,000	34,624,030	19,380,000	15,244,030	124	79	43	33	45	412.70	21,500,000	85,878,310	72,563,000	13,315,310	174	5.00	104	5	19	7.40	83,200,000	5,987,000	0	6,902,370		
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	68.20	100	66	59	36.10	100,000,000	34,894,670	21.80	166	35	40.90	43	17	33	16.60	21,500,000	3,445,130	1,098,000	2,347,130	90	42	32	13	36	54.40	16,000,000	8,430,090	3,461,000	4,969,090	205	4.20	123	5	48	2.10	98,400,000	1,970,200	0	349,000		
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	55.80	100	54	37	30.10	100,000,000	29,128,000	29.50	168	48	56.40	22	12	29	141.40	11,000,000	15,047,000	11,988,000	3,059,000	90	87	32	27	43	811.80	16,000,000	125,691,000	28,275,000	97,416,000	244	6.40	146	9	42	18.70	116,800,000	21,121,000	0	11,633,400		
TOTAL					98.50	2,050	1,889	1,577	110.12	2,050,000,000	2,111,883,201	48.30	2,988	1,350	74.45	1,018	709	1,537	183.99	509,000,000	876,095,837	559,654,900	316,440,937	5,533	31.51	1,937	571	2,722	152.30	968,500,000	1,379,884,634	861,226,658	518,657,976	3,283	3.80	1,970	70	488	5.90	1,576,000,000	86,990,700	0	127,862,085		