

Revenue (Monthly) Period : 2024-10-01 - 2024-10-28																																													
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION									DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL				
R- JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	93.00	100	87	83	198.10	100,000,000	185,329,000	63.60	79	47	31.40	51	15	98	77.90	25,500,000	18,582,000	13,287,000	5,295,000	234	38	82	29	154	251.40	41,000,000	96,422,000	92,427,000	3,995,000	47	11.50	28	3	4	27.20	22,400,000	5,695,000	0	619,000		
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	177.40	100	166	149	172.90	100,000,000	161,705,071	26.70	240	60	43.00	92	37	173	115.00	46,000,000	49,480,000	25,546,000	23,934,000	455	14	159	21	241	34.20	79,500,000	25,451,010	18,269,000	7,182,010	246	1.40	148	2	26	2.20	118,400,000	2,394,000	0	41,613,230		
R- JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	84.40	100	79	79	171.00	100,000,000	159,925,000	43.60	81	33	74.80	30	21	52	172.90	15,000,000	24,259,000	13,795,000	10,464,000	193	17	68	11	84	82.80	34,000,000	26,336,000	10,389,000	15,947,000	85	2.10	51	1	4	10.50	40,800,000	4,000,000	0	0		
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	115.40	100	108	98	159.50	100,000,000	149,223,000	70.60	153	101	105.10	59	58	62	141.90	29,500,000	39,167,000	34,177,000	4,990,000	362	36	127	43	199	114.60	63,500,000	68,052,300	55,382,300	12,670,000	157	0.00	94	0	10	0.00	75,200,000	0	0	8,737,300		
R- JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	85.50	100	80	78	139.60	100,000,000	130,611,000	43.60	76	31	48.20	51	23	61	164.70	25,500,000	39,293,050	27,345,050	11,948,000	130	19	46	8	75	58.30	23,000,000	12,535,000	2,397,000	10,138,000	42	0.00	25	0	7	0.00	20,000,000	0	0	359,400		
R- JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	60.90	100	57	56	131.80	100,000,000	123,332,000	69.90	78	51	106.90	33	33	53	253.60	16,500,000	39,148,000	31,361,000	7,787,000	240	22	84	17	98	89.50	42,000,000	35,166,000	20,885,000	14,281,000	75	2.40	45	1	5	5.30	36,000,000	1,798,000	0	0		
R-SUSI WU	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	113.30	100	106	105	120.90	100,000,000	113,138,600	38.40	192	69	44.40	77	32	100	94.70	38,500,000	34,110,000	16,763,000	17,347,000	529	17	185	29	255	57.80	92,500,000	49,988,000	28,066,000	21,922,000	191	7.40	115	8	30	11.50	92,000,000	9,885,000	0	3,859,300		
R- JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	108.00	100	101	101	119.90	100,000,000	112,153,200	21.90	190	39	42.00	56	22	96	186.10	28,000,000	48,735,350	14,644,300	34,091,050	403	10	141	13	192	73.30	70,500,000	48,330,510	27,652,100	20,678,410	224	3.20	134	4	35	2.90	107,200,000	2,891,500	0	3,633,150		
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	109.00	100	102	93	118.40	100,000,000	110,760,000	49.20	150	69	58.70	51	28	94	142.40	25,500,000	33,969,010	25,972,000	7,997,010	387	29	135	36	168	112.20	67,500,000	70,862,098	59,348,068	11,514,030	165	5.40	99	5	31	8.50	79,200,000	6,270,000	0	1,083,500		
R- JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	69.50	100	65	65	108.90	100,000,000	101,855,000	63.40	113	67	29.30	51	14	72	99.00	25,500,000	23,607,000	12,083,000	11,524,000	526	27	184	47	261	105.40	92,000,000	90,676,300	49,845,300	40,831,000	103	10.30	62	6	36	16.10	49,600,000	7,488,000	0	4,918,730		
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	177.40	50	83	48	203.90	50,000,000	95,385,000	102.30	70	67	115.80	48	52	76	391.90	24,000,000	87,981,590	65,324,300	22,657,290	52	83	18	14	33	353.10	9,000,000	29,725,080	18,888,000	10,837,080	36	4.90	22	1	9	8.50	17,600,000	1,397,000	0	299,500		
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	88.70	100	83	82	93.40	100,000,000	87,355,000	76.00	76	54	76.10	52	37	87	379.80	26,000,000	92,385,300	60,377,300	32,008,000	296	18	104	17	138	152.00	52,000,000	73,941,894	53,942,000	19,999,894	40	0.00	24	0	8	0.00	19,200,000	0	0	0		
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	103.70	100	97	59	85.60	100,000,000	80,051,000	64.90	201	122	191.40	43	77	68	336.40	21,500,000	67,653,420	42,204,000	25,449,420	209	62	73	42	103	230.50	36,500,000	78,700,770	56,869,000	21,831,770	263	2.00	158	3	40	2.80	126,400,000	3,295,000	0	4,597,800		
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	84.40	100	79	70	83.80	100,000,000	78,381,000	23.80	117	26	31.30	41	12	39	30.40	20,500,000	5,827,500	4,829,500	998,000	305	14	107	14	137	52.90	53,500,000	26,473,500	17,874,500	8,599,000	126	0.00	76	0	13	0.00	60,800,000	0	0	2,187,000		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	68.40	100	64	64	75.90	100,000,000	71,014,600	63.80	139	83	67.40	46	29	57	210.30	23,000,000	45,246,200	24,716,000	20,530,200	295	51	103	49	132	278.30	51,500,000	134,070,770	98,891,300	35,179,470	155	5.70	93	5	14	7.70	74,400,000	5,385,000	0	3,160,500		
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	119.70	100	112	92	72.30	100,000,000	67,595,600	70.40	129	85	116.10	58	63	79	79.80	29,000,000	21,655,430	10,681,000	10,974,430	294	21	103	20	124	32.50	51,500,000	15,636,365	3,594,000	12,042,365	119	3.00	71	2	13	2.10	56,800,000	1,096,000	0	9,361,380		
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	114.40	100	107	35	56.80	100,000,000	53,167,250	39.40	271	100	118.60	55	61	72	428.30	27,500,000	110,182,616	71,238,450	38,944,166	207	49	72	33	89	168.80	36,000,000	56,841,020	29,519,990	27,321,030	360	3.00	216	6	49	2.50	172,800,000	4,025,000	0	17,319,825		
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	74.80	100	70	25	56.20	100,000,000	52,576,000	51.80	165	80	110.60	29	30	37	141.60	14,500,000	19,207,150	13,179,000	6,028,150	112	126	39	46	55	1,063.20	19,500,000	193,942,607	98,910,100	95,032,507	226	3.10	136	4	31	2.30	108,800,000	2,293,000	0	4,348,300		
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	60.90	100	57	50	55.00	100,000,000	51,423,200	36.70	134	46	39.20	30	11	39	239.60	15,000,000	33,626,030	19,380,000	14,246,030	124	75	43	30	44	358.50	21,500,000	72,104,310	62,969,000	9,135,310	174	5.10	104	5	18	7.70	83,200,000	5,987,000	0	6,902,370		
R- JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	68.40	100	64	57	36.00	100,000,000	33,696,670	22.50	166	35	42.30	43	17	31	17.10	21,500,000	3,445,130	1,098,000	2,347,130	90	43	32	13	34	56.30	16,000,000	8,430,090	3,461,000	4,969,090	205	4.30	123	5	46	2.10	98,400,000	1,970,200	0	349,000		
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	56.70	100	53	37	30.90	100,000,000	28,929,000	29.30	168	46	48.60	22	10	28	140.70	11,000,000	14,478,000	11,789,000	2,689,000	90	90	32	27	41	835.70	16,000,000	125,092,000	27,676,000	97,416,000	244	6.60	146	9	41	19.30	116,800,000	21,121,000	0	11,633,400		
TOTAL					98.29	2,050	1,820	1,526	110.59	2,050,000,000	2,047,606,191	48.58	2,988	1,311	74.17	1,018	682	1,474	185.33	509,000,000	852,038,776	539,789,900	312,248,876	5,533	31.95	1,937	559	2,657	153.04	968,500,000	1,338,777,624	837,255,658	501,521,966	3,283	3.93	1,970	70	470	6.11	1,576,000,000	86,990,700	0	124,982,685		