

Revenue (Monthly) Period : 2024-10-01 - 2024-10-27																																											
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION							DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL		
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	91.90	100	83	81	202.60	100,000,000	183,034,000	65.90	79	47	32.60	51	15	93	80.70	25,500,000	18,582,000	13,287,000	5,295,000	234	39	82	29	153	260.40	41,000,000	96,422,000	92,427,000	3,995,000	47	11.90	28	3	4	28.10	22,400,000	5,695,000	0	619,000
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	179.40	100	162	145	175.70	100,000,000	158,718,071	26.30	240	57	42.10	92	35	172	116.90	46,000,000	48,583,000	24,949,000	23,634,000	455	14	159	20	237	34.30	79,500,000	24,653,010	17,471,000	7,182,010	246	1.50	148	2	25	2.20	118,400,000	2,394,000	0	41,613,230
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	85.30	100	77	77	174.80	100,000,000	157,927,000	42.40	81	31	73.80	30	20	50	174.40	15,000,000	23,635,000	13,795,000	9,840,000	193	18	68	11	81	85.80	34,000,000	26,336,000	10,389,000	15,947,000	85	0.00	51	0	4	0.00	40,800,000	0	0	0
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	115.10	100	104	95	156.40	100,000,000	141,230,000	71.60	153	99	105.10	59	56	58	141.00	29,500,000	37,571,000	32,581,000	4,990,000	362	38	127	43	192	118.70	63,500,000	68,052,300	55,382,300	12,670,000	157	0.00	94	0	10	0.00	75,200,000	0	0	8,737,300
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	88.60	100	80	78	143.30	100,000,000	129,414,000	45.20	76	31	49.90	51	23	57	170.60	25,500,000	39,293,050	27,345,050	11,948,000	130	19	46	8	74	60.30	23,000,000	12,535,000	2,397,000	10,138,000	42	0.00	25	0	6	0.00	20,000,000	0	0	359,400
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	59.80	100	54	54	133.00	100,000,000	120,137,000	68.10	78	48	100.60	33	30	52	232.50	16,500,000	34,653,000	26,866,000	7,787,000	240	22	84	17	93	92.70	42,000,000	35,166,000	20,885,000	14,281,000	75	2.50	45	1	5	5.50	36,000,000	1,798,000	0	0
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	111.80	100	101	101	123.70	100,000,000	111,742,600	38.10	192	66	43.10	77	30	100	95.80	38,500,000	33,313,000	16,166,000	17,147,000	529	17	185	28	253	57.70	92,500,000	48,191,000	26,269,000	21,922,000	191	7.70	115	8	29	11.90	92,000,000	9,885,000	0	3,859,300
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	106.30	100	96	87	118.70	100,000,000	107,178,000	50.20	150	68	58.60	51	27	89	144.90	25,500,000	33,369,010	25,972,000	7,397,010	387	30	135	36	165	116.20	67,500,000	70,862,098	59,348,068	11,514,030	165	5.60	99	5	31	8.80	79,200,000	6,270,000	0	1,083,500
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	108.50	100	98	98	116.20	100,000,000	104,959,200	21.00	190	36	43.50	56	22	94	192.70	28,000,000	48,735,350	14,644,300	34,091,050	403	9	141	12	187	75.00	70,500,000	47,733,510	27,055,100	20,678,410	224	1.70	134	2	32	1.10	107,200,000	1,096,000	0	3,633,150
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	68.60	100	62	62	111.90	100,000,000	101,059,000	63.70	113	65	30.40	51	14	72	102.50	25,500,000	23,607,000	12,083,000	11,524,000	526	27	184	45	258	105.90	92,000,000	87,982,300	48,648,300	39,334,000	103	10.70	62	6	36	16.70	49,600,000	7,488,000	0	4,918,730
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	181.60	50	82	48	210.30	50,000,000	94,986,000	106.00	70	67	119.90	48	52	70	405.90	24,000,000	87,981,590	65,324,300	22,657,290	52	86	18	14	31	365.70	9,000,000	29,725,080	18,888,000	10,837,080	36	5.00	22	1	9	8.80	17,600,000	1,397,000	0	299,500
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	88.60	100	80	79	91.20	100,000,000	82,362,000	74.30	76	51	72.40	52	34	81	377.60	26,000,000	88,666,300	57,380,300	31,286,000	296	18	104	17	132	157.40	52,000,000	73,941,894	53,942,000	19,999,894	40	0.00	24	0	8	0.00	19,200,000	0	0	0
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	107.40	100	97	59	88.60	100,000,000	80,051,000	66.10	201	120	195.70	43	76	61	347.80	21,500,000	67,543,420	42,204,000	25,339,420	209	62	73	41	97	233.30	36,500,000	76,900,760	55,069,000	21,831,760	263	2.10	158	3	39	2.90	126,400,000	3,295,000	0	2,684,800
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	85.30	100	77	68	85.70	100,000,000	77,383,000	24.60	117	26	32.40	41	12	39	31.50	20,500,000	5,827,500	4,829,500	998,000	305	15	107	14	134	54.80	53,500,000	26,473,500	17,874,500	8,599,000	126	0.00	76	0	13	0.00	60,800,000	0	0	2,187,000
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	67.50	100	61	61	77.60	100,000,000	70,077,600	62.10	139	78	65.00	46	27	56	202.10	23,000,000	41,989,200	24,119,000	17,870,200	295	51	103	47	131	285.20	51,500,000	132,674,770	97,694,300	34,980,470	155	4.80	93	4	14	7.10	74,400,000	4,788,000	0	3,160,500
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	122.90	100	111	91	73.20	100,000,000	66,098,600	70.40	129	82	114.50	58	60	78	72.70	29,000,000	19,035,430	8,186,000	10,849,430	294	22	103	20	122	33.60	51,500,000	15,636,365	3,594,000	12,042,365	119	3.10	71	2	13	2.10	56,800,000	1,096,000	0	9,361,380
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	116.30	100	105	33	57.20	100,000,000	51,671,250	39.60	271	97	118.80	55	59	71	423.10	27,500,000	105,097,166	66,652,000	38,445,166	207	49	72	32	89	174.40	36,000,000	56,692,020	29,519,990	27,172,030	360	3.10	216	6	48	2.60	172,800,000	4,025,000	0	17,319,825
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	74.20	100	67	24	55.80	100,000,000	50,379,000	52.30	165	78	106.90	29	28	35	143.60	14,500,000	18,809,130	12,781,000	6,028,130	112	131	39	46	53	981.90	19,500,000	172,942,607	98,910,100	74,032,507	226	3.30	136	4	29	2.30	108,800,000	2,293,000	0	4,348,300
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	60.90	100	55	49	54.50	100,000,000	49,227,200	38.00	134	46	40.60	30	11	38	248.20	15,000,000	33,626,030	19,380,000	14,246,030	124	77	43	30	44	371.30	21,500,000	72,104,310	62,969,000	9,135,310	174	5.30	104	5	18	8.00	83,200,000	5,987,000	0	6,902,370
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	69.80	100	63	56	36.60	100,000,000	33,097,670	23.30	166	35	43.80	43	17	30	17.70	21,500,000	3,445,130	1,098,000	2,347,130	90	45	32	13	34	58.30	16,000,000	8,430,090	3,461,000	4,969,090	205	4.50	123	5	44	2.20	98,400,000	1,970,200	0	349,000
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	58.70	100	53	37	32.00	100,000,000	28,929,000	30.30	168	46	50.30	22	10	28	145.70	11,000,000	14,478,000	11,789,000	2,689,000	90	93	32	27	41	865.60	16,000,000	125,092,000	27,676,000	97,416,000	244	6.80	146	9	38	20.00	116,800,000	21,121,000	0	10,866,600
TOTAL					99.02	2,050	1,768	1,483	112.00	2,050,000,000	1,999,661,191	48.95	2,988	1,274	74.21	1,018	658	1,424	186.74	509,000,000	827,840,306	521,431,450	306,408,856	5,533	32.60	1,937	550	2,601	155.13	968,500,000	1,308,546,614	829,869,658	478,676,956	3,283	3.85	1,970	66	455	5.87	1,576,000,000	80,598,200	0	122,302,885