

Revenue (Monthly) Period : 2024-10-01 - 2024-10-26																																											
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW						TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION								DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL		
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	91.90	100	80	78	198.50	100,000,000	172,844,000	68.30	79	47	33.80	51	15	89	83.70	25,500,000	18,582,000	13,287,000	5,295,000	234	41	82	29	148	270.00	41,000,000	96,422,000	92,427,000	3,995,000	47	12.30	28	3	4	29.20	22,400,000	5,695,000	0	619,000
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	87.30	100	76	76	180.20	100,000,000	156,928,000	41.10	81	29	72.70	30	19	47	171.60	15,000,000	22,422,000	13,081,000	9,341,000	193	17	68	10	77	87.20	34,000,000	25,837,000	10,389,000	15,448,000	85	0.00	51	0	4	0.00	40,800,000	0	0	0
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	176.80	100	154	139	175.80	100,000,000	153,135,071	25.40	240	53	39.90	92	32	163	115.30	46,000,000	46,187,000	22,553,000	23,634,000	455	14	159	19	227	35.00	79,500,000	24,254,010	17,072,000	7,182,010	246	1.60	148	2	24	2.30	118,400,000	2,394,000	0	38,828,530
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	114.80	100	100	91	155.40	100,000,000	135,340,000	69.00	153	92	103.10	59	53	57	132.30	29,500,000	33,980,000	28,990,000	4,990,000	362	35	127	39	180	113.70	63,500,000	62,875,300	50,885,300	11,990,000	157	0.00	94	0	9	0.00	75,200,000	0	0	8,737,300
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	87.30	100	76	75	143.80	100,000,000	125,259,000	42.30	76	28	47.30	51	21	52	169.50	25,500,000	37,647,050	27,345,050	10,302,000	130	18	46	7	73	44.10	23,000,000	8,836,000	2,397,000	6,439,000	42	0.00	25	0	6	0.00	20,000,000	0	0	359,400
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	60.90	100	53	53	135.20	100,000,000	117,740,000	69.20	78	47	100.90	33	29	47	234.90	16,500,000	33,754,000	25,967,000	7,787,000	240	23	84	17	91	96.10	42,000,000	35,166,000	20,885,000	14,281,000	75	2.60	45	1	4	5.70	36,000,000	1,798,000	0	0
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	109.10	100	95	95	117.60	100,000,000	102,432,000	38.90	192	65	44.70	77	30	96	97.90	38,500,000	32,813,000	16,166,000	16,647,000	529	17	185	27	249	56.20	92,500,000	45,295,000	23,373,000	21,922,000	191	8.00	115	8	29	12.30	92,000,000	9,885,000	0	3,859,300
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	104.50	100	91	82	116.90	100,000,000	101,793,000	49.80	150	65	58.50	51	26	86	148.60	25,500,000	33,009,010	25,972,000	7,037,010	387	29	135	34	154	112.80	67,500,000	66,296,598	54,782,568	11,514,030	165	5.80	99	5	31	9.10	79,200,000	6,270,000	0	1,083,500
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	107.90	100	94	94	114.30	100,000,000	99,568,200	19.90	190	33	41.00	56	20	89	189.60	28,000,000	46,236,350	14,644,300	31,592,050	403	10	141	12	179	77.70	70,500,000	47,733,510	27,055,100	20,678,410	224	0.90	134	1	31	0.60	107,200,000	597,000	0	3,633,150
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	68.90	100	60	60	109.40	100,000,000	95,263,000	65.00	113	64	31.50	51	14	68	106.30	25,500,000	23,607,000	12,083,000	11,524,000	526	28	184	44	248	107.60	92,000,000	86,233,300	48,648,300	37,585,000	103	11.10	62	6	35	17.30	49,600,000	7,488,000	0	4,918,730
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	181.40	50	79	48	215.80	50,000,000	93,989,000	105.00	70	64	117.20	48	49	66	405.60	24,000,000	84,785,570	62,128,300	22,657,270	52	89	18	14	29	379.20	9,000,000	29,725,080	18,888,000	10,837,080	36	5.20	22	1	9	9.10	17,600,000	1,397,000	0	299,500
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	89.60	100	78	77	90.50	100,000,000	78,866,000	71.00	76	47	68.40	52	31	77	383.40	26,000,000	86,821,300	55,684,300	31,137,000	296	18	104	16	122	159.00	52,000,000	72,029,894	52,328,000	19,701,894	40	0.00	24	0	8	0.00	19,200,000	0	0	0
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	105.60	100	92	54	84.30	100,000,000	73,466,000	64.00	201	112	186.90	43	70	58	349.50	21,500,000	65,445,360	40,406,000	25,039,360	209	61	73	39	95	235.60	36,500,000	74,903,740	53,072,000	21,831,740	263	2.20	158	3	38	3.00	126,400,000	3,295,000	0	2,684,800
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	80.40	100	70	61	84.00	100,000,000	73,192,000	23.60	117	24	33.60	41	12	37	32.60	20,500,000	5,827,500	4,829,500	998,000	305	13	107	12	126	41.60	53,500,000	19,397,500	10,798,500	8,599,000	126	0.00	76	0	13	0.00	60,800,000	0	0	2,187,000
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	66.60	100	58	58	74.40	100,000,000	64,780,600	62.80	139	76	64.90	46	26	53	173.20	23,000,000	34,690,200	24,119,000	10,571,200	295	51	103	46	122	289.10	51,500,000	129,680,770	94,700,300	34,980,470	155	4.90	93	4	14	7.40	74,400,000	4,788,000	0	3,160,500
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	72.30	100	63	24	56.90	100,000,000	49,583,000	50.10	165	72	91.10	29	23	33	141.80	14,500,000	17,910,080	11,882,000	6,028,080	112	133	39	45	51	1,007.70	19,500,000	171,148,607	97,116,100	74,032,507	226	3.40	136	4	29	2.40	108,800,000	2,293,000	0	4,348,300
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	113.70	100	99	30	53.30	100,000,000	46,393,250	38.60	271	91	114.80	55	55	66	430.00	27,500,000	103,003,162	65,057,000	37,946,162	207	48	72	30	83	174.00	36,000,000	54,545,020	27,722,990	26,822,030	360	3.20	216	6	44	2.70	172,800,000	4,025,000	0	16,499,325
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	58.60	100	51	47	51.20	100,000,000	44,635,200	36.80	134	43	34.40	30	9	34	227.60	15,000,000	29,731,020	15,786,000	13,945,020	124	77	43	29	42	363.70	21,500,000	68,111,300	58,976,000	9,135,300	174	5.50	104	5	17	8.30	83,200,000	5,987,000	0	6,902,370
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	70.00	100	61	55	36.90	100,000,000	32,099,670	24.20	166	35	45.40	43	17	30	18.40	21,500,000	3,445,130	1,098,000	2,347,130	90	47	32	13	33	60.50	16,000,000	8,430,090	3,461,000	4,969,090	205	4.70	123	5	44	2.30	98,400,000	1,970,200	0	349,000
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	54.00	100	47	35	30.90	100,000,000	26,939,000	31.40	168	46	52.20	22	10	25	151.10	11,000,000	14,478,000	11,789,000	2,689,000	90	97	32	27	41	886.90	16,000,000	123,593,000	26,177,000	97,416,000	244	7.10	146	9	38	20.80	116,800,000	21,121,000	0	10,866,600
TOTAL					96.42	1,950	1,577	1,332	112.76	1,950,000,000	1,844,245,991	47.25	2,859	1,133	69.68	960	561	1,273	192.35	480,000,000	774,374,732	492,867,450	281,507,282	5,239	33.09	1,834	509	2,370	162.60	917,000,000	1,250,513,719	791,154,158	459,359,561	3,164	3.96	1,899	63	431	6.20	1,519,200,000	79,003,200	0	109,336,305