

Revenue (Monthly) Period : 2024-10-01 - 2024-10-25																																												
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION								DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL			
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	84.70	100	71	71	193.30	100,000,000	162,149,000	66.40	79	44	30.40	51	13	88	82.70	25,500,000	17,684,000	12,688,000	4,996,000	234	42	82	29	147	280.40	41,000,000	96,422,000	92,427,000	3,995,000	47	8.50	28	2	3	18.60	22,400,000	3,497,000	0	619,000	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	88.20	100	74	74	185.30	100,000,000	155,430,000	42.70	81	29	75.50	30	19	45	178.20	15,000,000	22,422,000	13,081,000	9,341,000	193	18	68	10	75	90.60	34,000,000	25,837,000	10,389,000	15,448,000	85	0.00	51	0	4	0.00	40,800,000	0	0	0	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	178.80	100	150	135	177.60	100,000,000	148,947,071	24.80	240	50	40.20	92	31	153	118.20	46,000,000	45,588,000	21,954,000	23,634,000	455	13	159	17	216	33.50	79,500,000	22,357,000	16,475,000	5,882,000	246	1.60	148	2	23	2.40	118,400,000	2,394,000	0	35,564,530	
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	118.00	100	99	90	158.50	100,000,000	132,943,000	68.60	153	88	105.10	59	52	53	132.90	29,500,000	32,882,000	27,892,000	4,990,000	362	34	127	36	171	107.60	63,500,000	57,324,300	45,534,300	11,790,000	157	0.00	94	0	8	0.00	75,200,000	0	0	8,097,300	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	83.50	100	70	70	144.60	100,000,000	121,269,000	42.40	76	27	49.10	51	21	50	176.00	25,500,000	37,647,050	27,345,050	10,302,000	130	16	46	6	71	33.40	23,000,000	6,439,000	0	6,439,000	42	0.00	25	0	6	0.00	20,000,000	0	0	359,400	
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	60.80	100	51	51	131.80	100,000,000	110,543,000	70.30	78	46	101.20	33	28	42	237.40	16,500,000	32,855,000	25,068,000	7,787,000	240	24	84	17	84	99.80	42,000,000	35,166,000	20,885,000	14,281,000	75	2.60	45	1	4	6.00	36,000,000	1,798,000	0	0	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	101.30	100	85	85	110.50	100,000,000	92,648,000	37.90	192	61	44.90	77	29	95	95.40	38,500,000	30,813,000	16,166,000	14,647,000	529	16	185	24	244	45.00	92,500,000	34,897,000	20,573,000	14,324,000	191	8.30	115	8	29	12.80	92,000,000	9,885,000	0	3,859,300	
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	68.00	100	57	57	107.20	100,000,000	89,872,000	66.50	113	63	32.70	51	14	65	110.40	25,500,000	23,607,000	12,083,000	11,524,000	526	28	184	43	240	109.20	92,000,000	84,233,300	46,648,300	37,585,000	103	11.50	62	6	33	18.00	49,600,000	7,488,000	0	4,499,430	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	100.20	100	84	76	106.80	100,000,000	89,607,000	48.50	150	61	58.40	51	25	83	146.60	25,500,000	31,359,010	25,972,000	5,387,010	387	27	135	31	147	88.50	67,500,000	50,117,598	41,702,568	8,415,030	165	6.00	99	5	30	9.40	79,200,000	6,270,000	0	654,000	
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	100.20	100	84	84	106.30	100,000,000	89,193,200	20.70	190	33	42.60	56	20	85	196.90	28,000,000	46,236,350	14,644,300	31,592,050	403	10	141	12	172	80.70	70,500,000	47,733,510	27,055,100	20,678,410	224	0.90	134	1	31	0.70	107,200,000	597,000	0	3,633,150	
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	162.20	50	68	42	204.90	50,000,000	85,906,000	92.00	70	54	99.40	48	40	64	402.10	24,000,000	80,930,170	59,272,000	21,658,170	52	86	18	13	29	391.20	9,000,000	29,526,070	18,689,000	10,837,070	36	5.40	22	1	9	9.50	17,600,000	1,397,000	0	299,500	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	88.20	100	74	73	87.80	100,000,000	73,674,000	70.60	76	45	66.50	52	29	71	392.10	26,000,000	85,499,300	54,487,300	31,012,000	296	18	104	16	117	165.20	52,000,000	72,029,894	52,328,000	19,701,894	40	0.00	24	0	8	0.00	19,200,000	0	0	0	
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	108.50	100	91	53	86.90	100,000,000	72,869,000	63.50	201	107	188.60	43	68	56	354.60	21,500,000	63,949,340	38,910,000	25,039,340	209	59	73	36	93	185.30	36,500,000	56,711,730	47,881,000	8,830,730	263	2.30	158	3	37	3.10	126,400,000	3,295,000	0	2,684,800	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	82.30	100	69	60	86.70	100,000,000	72,693,000	24.50	117	24	37.80	41	13	32	61.80	20,500,000	10,624,500	9,626,500	998,000	305	12	107	11	114	41.40	53,500,000	18,597,500	9,998,500	8,599,000	126	0.00	76	0	13	0.00	60,800,000	0	0	2,187,000	
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	64.40	100	54	54	72.80	100,000,000	61,088,600	63.50	139	74	64.80	46	25	52	172.10	23,000,000	33,193,200	22,622,000	10,571,200	295	52	103	45	120	296.80	51,500,000	128,183,770	93,203,300	34,980,470	155	5.10	93	4	14	7.70	74,400,000	4,788,000	0	3,160,500	
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	69.20	100	58	24	57.70	100,000,000	48,388,000	50.60	165	70	90.50	29	22	32	145.60	14,500,000	17,711,080	11,683,000	6,028,080	112	135	39	44	48	1,031.80	19,500,000	168,748,607	97,116,100	71,632,507	226	3.50	136	4	28	2.50	108,800,000	2,293,000	0	4,348,300	
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	58.40	100	49	46	52.30	100,000,000	43,837,200	35.60	134	40	35.80	30	9	33	236.30	15,000,000	29,731,020	15,786,000	13,945,020	124	72	43	26	41	322.30	21,500,000	58,118,300	48,983,000	9,135,300	174	5.70	104	5	16	8.60	83,200,000	5,987,000	0	6,266,970	
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	110.90	100	93	29	52.20	100,000,000	43,801,250	37.40	271	85	110.60	55	51	59	417.10	27,500,000	96,212,162	58,266,000	37,946,162	207	46	72	28	76	177.40	36,000,000	53,569,020	27,722,990	25,846,030	360	3.30	216	6	44	2.80	172,800,000	4,025,000	0	15,046,325	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	68.00	100	57	51	34.80	100,000,000	29,203,670	25.10	166	35	47.10	43	17	30	19.10	21,500,000	3,445,130	1,098,000	2,347,130	90	48	32	13	33	62.80	16,000,000	8,430,090	3,461,000	4,969,090	205	4.80	123	5	44	2.40	98,400,000	1,970,200	0	349,000	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	50.10	100	42	35	30.90	100,000,000	25,944,000	29.10	168	41	48.80	22	9	25	154.00	11,000,000	14,208,000	11,789,000	2,419,000	90	89	32	24	39	904.80	16,000,000	121,424,000	24,678,000	96,746,000	244	6.50	146	8	37	10.70	116,800,000	10,525,000	0	10,866,600	
TOTAL					94.11	1,950	1,480	1,260	111.28	1,950,000,000	1,750,005,991	46.71	2,859	1,077	69.10	960	535	1,213	195.45	480,000,000	756,597,312	480,433,150	276,164,162	5,239	32.52	1,834	481	2,277	159.00	917,000,000	1,175,865,689	745,750,158	430,115,531	3,164	3.98	1,899	61	421	5.40	1,519,200,000	66,209,200	0	102,495,105	