

Revenue (Monthly) Period : 2024-10-01 - 2024-10-24																																												
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION								DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL			
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	84.30	100	68	68	200.20	100,000,000	161,451,000	64.40	79	41	31.60	51	13	84	86.00	25,500,000	17,684,000	12,688,000	4,996,000	234	39	82	26	140	283.20	41,000,000	93,628,000	89,932,000	3,696,000	47	8.90	28	2	3	19.40	22,400,000	3,497,000	0	619,000	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	91.80	100	74	74	192.70	100,000,000	155,430,000	44.40	81	29	78.50	30	19	44	185.40	15,000,000	22,422,000	13,081,000	9,341,000	193	18	68	10	72	94.20	34,000,000	25,837,000	10,389,000	15,448,000	85	0.00	51	0	4	0.00	40,800,000	0	0	0	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	184.80	100	149	134	182.50	100,000,000	147,150,071	22.70	240	44	37.70	92	28	143	114.80	46,000,000	42,597,000	18,963,000	23,634,000	455	11	159	14	210	28.30	79,500,000	18,164,000	12,282,000	5,882,000	246	1.70	148	2	22	2.50	118,400,000	2,394,000	0	33,616,930	
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	120.30	100	97	88	160.00	100,000,000	129,049,000	66.50	153	82	109.30	59	52	50	138.20	29,500,000	32,882,000	27,892,000	4,990,000	362	29	127	30	163	95.40	63,500,000	48,851,300	38,061,300	10,790,000	157	0.00	94	0	7	0.00	75,200,000	0	0	5,140,700	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	84.30	100	68	68	148.90	100,000,000	120,072,000	40.80	76	25	46.20	51	19	50	176.80	25,500,000	36,349,050	27,146,050	9,203,000	130	16	46	6	71	34.70	23,000,000	6,439,000	0	6,439,000	42	0.00	25	0	6	0.00	20,000,000	0	0	359,400	
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	55.80	100	45	45	123.70	100,000,000	99,752,000	62.00	78	39	86.40	33	23	36	189.90	16,500,000	25,266,000	18,477,000	6,789,000	240	22	84	15	78	84.70	42,000,000	28,672,000	20,885,000	7,787,000	75	2.80	45	1	4	6.20	36,000,000	1,798,000	0	0	
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	67.00	100	54	54	109.70	100,000,000	88,479,000	65.80	113	60	29.20	51	12	63	102.20	25,500,000	21,011,000	10,487,000	10,524,000	526	28	184	42	232	110.80	92,000,000	82,233,300	46,648,300	35,585,000	103	12.00	62	6	32	18.70	49,600,000	7,488,000	0	4,499,430	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	102.90	100	83	83	108.70	100,000,000	87,652,000	38.70	192	60	46.70	77	29	92	99.20	38,500,000	30,813,000	16,166,000	14,647,000	529	15	185	23	235	45.40	92,500,000	33,897,000	20,573,000	13,324,000	191	8.60	115	8	29	13.30	92,000,000	9,885,000	0	3,859,300	
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	102.90	100	83	83	108.10	100,000,000	87,197,200	18.90	190	29	39.90	56	18	85	109.10	28,000,000	24,641,350	13,045,300	11,596,050	403	9	141	10	166	67.80	70,500,000	38,536,510	19,858,100	18,678,410	224	0.90	134	1	30	0.70	107,200,000	597,000	0	3,633,150	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	100.40	100	81	73	107.40	100,000,000	86,616,000	48.80	150	59	58.40	51	24	80	149.60	25,500,000	30,760,010	25,373,000	5,387,010	387	28	135	30	145	90.40	67,500,000	49,218,598	40,803,568	8,415,030	165	6.30	99	5	27	9.80	79,200,000	6,270,000	0	654,000	
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	163.70	50	66	41	206.60	50,000,000	83,310,000	95.70	70	54	103.30	48	40	62	418.10	24,000,000	80,930,170	59,272,000	21,658,170	52	90	18	13	28	393.00	9,000,000	28,527,070	18,689,000	9,838,070	36	5.60	22	1	9	9.80	17,600,000	1,397,000	0	299,500	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	85.60	100	69	68	87.00	100,000,000	70,179,000	73.40	76	45	69.20	52	29	67	407.80	26,000,000	85,499,300	54,487,300	31,012,000	296	19	104	16	111	171.80	52,000,000	72,029,894	52,328,000	19,701,894	40	0.00	24	0	7	0.00	19,200,000	0	0	0	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	76.90	100	62	53	83.90	100,000,000	67,700,000	25.40	117	24	39.30	41	13	30	64.30	20,500,000	10,624,500	9,626,500	998,000	305	13	107	11	112	43.10	53,500,000	18,597,500	9,998,500	8,599,000	126	0.00	76	0	13	0.00	60,800,000	0	0	2,187,000	
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	107.90	100	87	50	81.90	100,000,000	66,079,000	64.20	201	104	187.40	43	65	53	340.60	21,500,000	59,053,310	35,814,000	23,239,310	209	61	73	36	88	192.70	36,500,000	56,711,730	47,881,000	8,830,730	263	2.40	158	3	36	3.20	126,400,000	3,295,000	0	2,684,800	
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	62.00	100	50	50	71.40	100,000,000	57,598,600	64.20	139	72	64.70	46	24	50	170.90	23,000,000	31,695,000	21,623,000	10,072,000	295	53	103	44	115	307.80	51,500,000	127,839,300	93,203,300	34,636,000	155	5.30	93	4	14	8.00	74,400,000	4,788,000	0	3,160,500	
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	67.00	100	54	24	56.60	100,000,000	45,643,000	47.30	165	63	85.50	29	20	32	128.40	14,500,000	15,014,080	9,486,000	5,528,080	112	127	39	40	45	1,059.10	19,500,000	166,552,607	95,420,100	71,132,507	226	2.70	136	3	27	2.40	108,800,000	2,094,000	0	4,348,300	
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	55.80	100	45	45	52.60	100,000,000	42,443,200	37.00	134	40	37.20	30	9	33	245.80	15,000,000	29,731,020	15,786,000	13,945,020	124	75	43	26	41	335.20	21,500,000	58,118,300	48,983,000	9,135,300	174	6.00	104	5	16	8.90	83,200,000	5,987,000	0	5,083,470	
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	109.10	100	88	28	51.60	100,000,000	41,608,250	37.50	271	82	110.50	55	49	59	418.30	27,500,000	92,768,162	54,971,000	37,797,162	207	47	72	27	73	184.00	36,000,000	53,423,020	27,576,990	25,846,030	360	3.40	216	6	44	2.90	172,800,000	4,025,000	0	14,297,325	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	63.20	100	51	48	32.40	100,000,000	26,110,670	25.40	166	34	49.00	43	17	28	19.90	21,500,000	3,445,130	1,098,000	2,347,130	90	50	32	13	31	65.30	16,000,000	8,430,090	3,461,000	4,969,090	205	4.00	123	4	43	2.00	98,400,000	1,571,200	0	349,000	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	49.60	100	40	35	31.70	100,000,000	25,546,000	28.80	168	39	45.10	22	8	24	148.90	11,000,000	13,209,000	10,790,000	2,419,000	90	93	32	24	39	941.00	16,000,000	121,424,000	24,678,000	96,746,000	244	5.90	146	7	35	10.30	116,800,000	9,688,000	0	10,866,600	
TOTAL					93.66	1,950	1,414	1,212	111.88	1,950,000,000	1,689,065,991	46.31	2,859	1,025	68.75	960	511	1,165	190.09	480,000,000	706,395,082	456,272,150	250,122,932	5,239	32.12	1,834	456	2,195	160.17	917,000,000	1,137,130,219	721,651,158	415,479,061	3,164	3.95	1,899	58	408	5.51	1,519,200,000	64,774,200	0	95,658,405	