

Revenue (Monthly) Period : 2024-10-01 - 2024-10-23																																											
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW						TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION								DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL		
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	87.80	100	68	68	208.30	100,000,000	161,252,000	67.00	79	41	32.90	51	13	84	89.60	25,500,000	17,684,000	12,688,000	4,996,000	234	41	82	26	140	295.00	41,000,000	93,628,000	89,932,000	3,696,000	47	9.20	28	2	3	20.20	22,400,000	3,497,000	0	619,000
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	94.30	100	73	73	200.50	100,000,000	155,231,000	46.20	81	29	81.80	30	19	43	193.10	15,000,000	22,422,000	13,081,000	9,341,000	193	19	68	10	72	98.20	34,000,000	25,837,000	10,389,000	15,448,000	85	0.00	51	0	4	0.00	40,800,000	0	0	0
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	187.30	100	145	130	178.50	100,000,000	138,162,071	22.60	240	42	36.50	92	26	141	116.30	46,000,000	41,403,000	17,769,000	23,634,000	455	11	159	14	209	29.50	79,500,000	18,164,000	12,282,000	5,882,000	246	1.70	148	2	22	2.60	118,400,000	2,394,000	0	30,573,430
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	124.00	100	96	87	164.80	100,000,000	127,552,000	68.40	153	81	113.80	59	52	49	141.80	29,500,000	32,383,000	27,892,000	4,491,000	362	30	127	29	159	87.90	63,500,000	43,214,700	32,424,700	10,790,000	157	0.00	94	0	7	0.00	75,200,000	0	0	4,781,300
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	78.80	100	61	61	152.50	100,000,000	118,078,000	37.40	76	22	43.10	51	17	46	180.10	25,500,000	35,551,050	26,348,050	9,203,000	130	14	46	5	70	27.10	23,000,000	4,819,000	0	4,819,000	42	0.00	25	0	6	0.00	20,000,000	0	0	359,400
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NEW-SCHEMA	56.80	100	44	44	126.80	100,000,000	98,153,000	64.60	78	39	90.00	33	23	33	197.80	16,500,000	25,266,000	18,477,000	6,789,000	240	23	84	15	73	88.20	42,000,000	28,672,000	20,885,000	7,787,000	75	2.90	45	1	4	6.50	36,000,000	1,798,000	0	0
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	63.30	100	49	49	113.00	100,000,000	87,484,000	65.20	113	57	30.40	51	12	56	106.40	25,500,000	21,011,000	10,487,000	10,524,000	526	29	184	41	227	114.80	92,000,000	81,734,300	46,648,300	35,086,000	103	8.30	62	4	27	7.00	49,600,000	2,694,000	0	3,499,430
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	107.20	100	83	83	112.60	100,000,000	87,197,200	19.70	190	29	41.50	56	18	85	113.70	28,000,000	24,641,350	13,045,300	11,596,050	403	9	141	10	163	70.60	70,500,000	38,536,510	19,858,100	18,678,410	224	1.00	134	1	27	0.70	107,200,000	597,000	0	3,633,150
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	100.80	100	78	78	109.60	100,000,000	84,857,000	39.70	192	59	48.60	77	29	86	103.40	38,500,000	30,813,000	16,166,000	14,647,000	529	15	185	22	228	46.90	92,500,000	33,597,000	20,573,000	13,024,000	191	9.00	115	8	24	13.90	92,000,000	9,885,000	0	2,880,300
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	99.50	100	77	69	107.20	100,000,000	83,028,000	49.10	150	57	60.80	51	24	78	155.80	25,500,000	30,760,010	25,373,000	5,387,010	387	28	135	29	141	93.70	67,500,000	48,978,598	40,803,568	8,175,030	165	5.20	99	4	26	8.30	79,200,000	5,073,000	0	654,000
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	162.80	50	63	40	211.60	50,000,000	81,915,000	96.00	70	52	102.30	48	38	59	425.90	24,000,000	79,132,170	57,474,000	21,658,170	52	93	18	13	25	409.40	9,000,000	28,527,070	18,689,000	9,838,070	36	5.90	22	1	9	10.30	17,600,000	1,397,000	0	299,500
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NEW-SCHEMA	74.90	100	58	49	83.10	100,000,000	64,308,000	24.30	117	22	34.70	41	11	28	33.00	20,500,000	5,230,500	4,232,500	998,000	305	13	107	11	109	44.90	53,500,000	18,597,500	9,998,500	8,599,000	126	0.00	76	0	13	0.00	60,800,000	0	0	2,187,000
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	86.50	100	67	66	82.90	100,000,000	64,185,000	71.40	76	42	64.60	52	26	63	407.40	26,000,000	82,004,300	51,792,300	30,212,000	296	20	104	16	109	178.90	52,000,000	72,029,894	52,328,000	19,701,894	40	0.00	24	0	7	0.00	19,200,000	0	0	0
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	108.50	100	84	49	81.50	100,000,000	63,084,000	66.20	201	103	192.20	43	64	51	344.30	21,500,000	57,314,310	35,814,000	21,500,310	209	64	73	36	87	200.70	36,500,000	56,711,730	47,881,000	8,830,730	263	2.50	158	3	36	3.40	126,400,000	3,295,000	0	2,684,800
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	60.70	100	47	47	70.00	100,000,000	54,205,600	65.00	139	70	64.60	46	23	47	176.60	23,000,000	31,451,000	21,623,000	9,828,000	295	54	103	43	110	313.70	51,500,000	125,088,300	92,407,300	32,681,000	155	5.60	93	4	14	8.30	74,400,000	4,788,000	0	3,160,500
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NEW-SCHEMA	68.50	100	53	24	58.40	100,000,000	45,244,000	49.30	165	63	89.10	29	20	32	133.70	14,500,000	15,014,080	9,486,000	5,528,080	112	133	39	40	45	1,097.30	19,500,000	165,653,607	94,521,100	71,132,507	226	2.80	136	3	26	2.50	108,800,000	2,094,000	0	4,348,300
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	58.10	100	45	45	54.80	100,000,000	42,443,200	37.60	134	39	38.80	30	9	32	256.00	15,000,000	29,731,020	15,786,000	13,945,020	124	75	43	25	40	338.40	21,500,000	56,321,300	47,186,000	9,135,300	174	6.20	104	5	16	9.30	83,200,000	5,987,000	0	5,083,470
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	112.40	100	87	28	53.20	100,000,000	41,209,250	37.20	271	78	110.40	55	47	56	396.10	27,500,000	84,322,162	51,122,000	33,200,162	207	45	72	25	68	156.20	36,000,000	43,527,020	27,576,990	15,950,030	360	3.60	216	6	43	3.00	172,800,000	4,025,000	0	12,100,325
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	64.60	100	50	48	33.50	100,000,000	25,911,670	26.50	166	34	51.10	43	17	28	20.70	21,500,000	3,445,130	1,098,000	2,347,130	90	53	32	13	31	68.10	16,000,000	8,430,090	3,461,000	4,969,090	205	4.20	123	4	43	2.10	98,400,000	1,571,200	0	349,000
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	50.40	100	39	35	32.70	100,000,000	25,347,000	30.00	168	39	47.00	22	8	24	155.10	11,000,000	13,209,000	10,790,000	2,419,000	90	97	32	24	39	980.20	16,000,000	121,424,000	24,678,000	96,746,000	244	6.20	146	7	35	10.70	116,800,000	9,688,000	0	10,866,600
TOTAL					94.49	1,950	1,367	1,173	113.97	1,950,000,000	1,648,846,991	47.05	2,859	998	69.64	960	496	1,121	191.72	480,000,000	682,788,082	440,544,150	242,243,932	5,239	32.85	1,834	447	2,145	163.66	917,000,000	1,113,491,619	712,522,558	400,969,061	3,164	3.90	1,899	55	392	5.22	1,519,200,000	58,783,200	0	88,079,505