

Revenue (Monthly) Period : 2024-10-01 - 2024-10-22																																													
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION									DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL				
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	90.30	100	67	67	212.10	100,000,000	157,355,000	70.00	79	41	34.40	51	13	78	93.50	25,500,000	17,684,000	12,688,000	4,996,000	234	43	82	26	138	307.80	41,000,000	93,628,000	89,932,000	3,696,000	47	9.60	28	2	3	21.00	22,400,000	3,497,000	0	619,000		
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	94.30	100	70	70	200.90	100,000,000	149,038,000	48.30	81	29	85.40	30	19	42	201.50	15,000,000	22,422,000	13,081,000	9,341,000	193	20	68	10	70	102.40	34,000,000	25,837,000	10,389,000	15,448,000	85	0.00	51	0	4	0.00	40,800,000	0	0	0		
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	188.70	100	140	129	183.40	100,000,000	136,046,000	23.00	240	41	36.60	92	25	136	117.90	46,000,000	40,236,000	17,370,000	22,866,000	455	12	159	14	206	30.80	79,500,000	18,164,000	12,282,000	5,882,000	246	1.80	148	2	22	2.70	118,400,000	2,394,000	0	25,882,730		
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	126.70	100	94	85	165.50	100,000,000	122,758,000	67.80	153	77	111.90	59	49	47	145.70	29,500,000	31,885,000	27,892,000	3,993,000	362	30	127	28	152	87.90	63,500,000	41,417,700	30,627,700	10,790,000	157	0.00	94	0	7	0.00	75,200,000	0	0	4,781,300		
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	79.50	100	59	59	155.40	100,000,000	115,282,000	35.50	76	20	42.30	51	16	43	175.20	25,500,000	33,154,050	23,951,050	9,203,000	130	12	46	4	66	24.80	23,000,000	4,225,000	0	4,225,000	42	0.00	25	0	6	0.00	20,000,000	0	0	359,400		
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	56.60	100	42	42	128.00	100,000,000	94,955,000	63.90	78	37	93.90	33	23	33	206.40	16,500,000	25,266,000	18,477,000	6,789,000	240	23	84	14	72	86.20	42,000,000	26,874,000	19,087,000	7,787,000	75	0.00	45	0	3	0.00	36,000,000	0	0	0		
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	111.90	100	83	83	117.50	100,000,000	87,197,200	19.90	190	28	43.30	56	18	85	118.60	28,000,000	24,641,350	13,045,300	11,596,050	403	9	141	9	162	72.70	70,500,000	38,008,510	19,858,100	18,150,410	224	1.00	134	1	27	0.80	107,200,000	597,000	0	2,839,150		
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	63.30	100	47	47	114.70	100,000,000	85,090,000	65.60	113	55	31.70	51	12	52	111.10	25,500,000	21,011,000	10,487,000	10,524,000	526	29	184	39	223	115.20	92,000,000	78,637,300	46,648,300	31,989,000	103	8.70	62	4	27	7.30	49,600,000	2,694,000	0	3,499,430		
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	102.40	100	76	68	111.10	100,000,000	82,431,000	50.30	150	56	60.80	51	23	70	153.10	25,500,000	28,963,010	23,576,000	5,387,010	387	29	135	29	138	94.20	67,500,000	47,181,598	39,006,568	8,175,030	165	5.40	99	4	24	8.60	79,200,000	5,073,000	0	654,000		
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	167.10	50	62	39	218.40	50,000,000	81,016,000	98.20	70	51	103.90	48	37	54	382.60	24,000,000	68,132,170	57,474,000	10,658,170	52	97	18	13	25	427.20	9,000,000	28,527,070	18,689,000	9,838,070	36	6.10	22	1	8	10.70	17,600,000	1,397,000	0	299,500		
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	98.40	100	73	73	102.80	100,000,000	76,268,000	38.60	192	55	45.50	77	26	84	96.00	38,500,000	27,420,000	13,773,000	13,647,000	529	15	185	21	218	48.20	92,500,000	33,098,000	20,573,000	12,525,000	191	9.40	115	8	24	14.50	92,000,000	9,885,000	0	2,257,500		
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	110.50	100	82	48	83.50	100,000,000	61,986,000	67.70	201	101	194.30	43	62	49	324.50	21,500,000	51,770,310	30,420,000	21,350,310	209	67	73	36	86	209.40	36,500,000	56,711,730	47,881,000	8,830,730	263	2.60	158	3	36	3.50	126,400,000	3,295,000	0	2,684,800		
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	87.60	100	65	64	81.10	100,000,000	60,189,000	72.70	76	41	67.40	52	26	58	373.30	26,000,000	72,005,300	41,793,300	30,212,000	296	19	104	15	105	185.40	52,000,000	71,529,894	52,328,000	19,201,894	40	0.00	24	0	7	0.00	19,200,000	0	0	0		
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	72.80	100	54	45	77.00	100,000,000	57,116,000	24.20	117	21	32.90	41	10	27	22.60	20,500,000	3,432,500	2,434,500	998,000	305	14	107	11	100	46.90	53,500,000	18,597,500	9,998,500	8,599,000	126	0.00	76	0	12	0.00	60,800,000	0	0	2,187,000		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	62.00	100	46	46	71.90	100,000,000	53,331,000	64.00	139	66	64.50	46	22	45	181.40	23,000,000	30,952,000	21,124,000	9,828,000	295	52	103	40	107	316.40	51,500,000	120,892,300	90,011,300	30,881,000	155	5.80	93	4	14	8.70	74,400,000	4,788,000	0	3,160,500		
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	118.60	100	88	73	69.90	100,000,000	51,837,600	67.90	129	65	109.20	58	47	59	54.10	29,000,000	11,645,330	5,890,000	5,755,330	294	22	103	17	101	33.50	51,500,000	12,817,354	2,395,000	10,422,354	119	1.90	71	1	11	1.40	56,800,000	597,000	0	6,810,000		
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	71.40	100	53	24	61.00	100,000,000	45,244,000	49.80	165	61	93.00	29	20	32	134.00	14,500,000	14,416,080	8,888,000	5,528,080	112	131	39	38	43	1,123.20	19,500,000	162,502,207	91,924,100	70,578,107	226	3.00	136	3	24	2.60	108,800,000	2,094,000	0	4,348,300		
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	114.60	100	85	27	54.20	100,000,000	40,213,250	37.30	271	75	107.80	55	44	52	389.50	27,500,000	79,478,162	47,127,000	32,351,162	207	47	72	25	68	163.00	36,000,000	43,527,020	27,576,990	15,950,030	360	3.70	216	6	42	3.10	172,800,000	4,025,000	0	12,100,325		
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	56.60	100	42	42	51.20	100,000,000	37,950,200	37.20	134	37	31.40	30	7	32	256.40	15,000,000	28,537,000	14,592,000	13,945,000	124	78	43	25	40	353.10	21,500,000	56,321,300	47,186,000	9,135,300	174	6.50	104	5	16	9.70	83,200,000	5,987,000	0	5,083,470		
R-SUSI	KARTIKA	SUSI WU	NC-MALL GAJAH MADA - PRESALES	NEW SCHEMA	49.90	100	37	37	41.40	100,000,000	30,745,000	269.60	1	2	0.00	0	2	13	0.00	0	973,050	973,050	0	3	0	1	0	3	0.00	500,000	0	0	0	2	0.00	1	0	0	0.00	800,000	0	0	0		
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	67.40	100	50	48	34.90	100,000,000	25,911,670	27.60	166	34	53.30	43	17	28	21.60	21,500,000	3,445,130	1,098,000	2,347,130	90	55	32	13	31	71.00	16,000,000	8,430,090	3,461,000	4,969,090	205	4.40	123	4	43	2.20	98,400,000	1,571,200	0	349,000		
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	51.20	100	38	34	33.40	100,000,000	24,750,000	29.70	168	37	42.90	22	7	23	139.80	11,000,000	11,411,000	8,992,000	2,419,000	90	97	32	23	38	1,010.70	16,000,000	119,976,000	23,230,000	96,746,000	244	6.50	146	7	35	11.20	116,800,000	9,688,000	0	10,252,000		
R-JUNIANSYAH	HETTY	VACANT	NC-MALL BINTARO XCHANGE - PRESALES	NEW-SCHEMA	1.30	100	1	1	6.50	100,000,000	4,797,000	0.00	0	0	0.00	0	0	0	0.00	0	0	0	0	0	0	0	0																		