

Revenue (Monthly) Period : 2024-10-01 - 2024-10-21																																											
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION							DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL		
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	88.80	100	63	63	212.00	100,000,000	150,461,000	71.30	79	40	33.20	51	12	76	95.00	25,500,000	17,185,000	12,189,000	4,996,000	234	45	82	26	133	321.80	41,000,000	93,628,000	89,932,000	3,696,000	47	10.10	28	2	3	22.00	22,400,000	3,497,000	0	619,000
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	93.00	100	66	66	204.10	100,000,000	144,844,000	45.20	81	26	79.80	30	17	40	202.70	15,000,000	21,574,000	13,081,000	8,493,000	193	19	68	9	69	105.00	34,000,000	25,337,000	10,389,000	14,948,000	85	0.00	51	0	4	0.00	40,800,000	0	0	0
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	193.00	100	137	127	187.80	100,000,000	133,253,000	22.90	240	39	35.20	92	23	131	119.60	46,000,000	39,042,000	16,176,000	22,866,000	455	12	159	14	195	32.20	79,500,000	18,164,000	12,282,000	5,882,000	246	1.90	148	2	22	2.80	118,400,000	2,394,000	0	25,882,730
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	129.60	100	92	83	167.90	100,000,000	119,164,000	66.30	153	72	105.10	59	44	43	142.30	29,500,000	29,790,000	27,096,000	2,694,000	362	31	127	28	149	91.90	63,500,000	41,417,700	30,627,700	10,790,000	157	0.00	94	0	6	0.00	75,200,000	0	0	4,781,300
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	78.90	100	56	56	160.20	100,000,000	113,687,000	35.20	76	19	41.40	51	15	40	172.20	25,500,000	31,154,050	23,951,050	7,203,000	130	12	46	4	62	25.90	23,000,000	4,225,000	0	4,225,000	42	0.00	25	0	6	0.00	20,000,000	0	0	359,400
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	53.50	100	38	38	122.50	100,000,000	86,963,000	65.00	78	36	93.90	33	22	30	208.10	16,500,000	24,367,000	17,578,000	6,789,000	240	24	84	14	70	90.20	42,000,000	26,874,000	19,087,000	7,787,000	75	0.00	45	0	3	0.00	36,000,000	0	0	0
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	114.10	100	81	81	119.60	100,000,000	84,901,200	20.00	190	27	42.80	56	17	82	93.80	28,000,000	18,641,350	13,045,300	5,596,050	403	9	141	9	154	76.00	70,500,000	38,008,510	19,858,100	18,150,410	224	1.10	134	1	26	0.80	107,200,000	597,000	0	2,839,150
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	64.80	100	46	46	116.50	100,000,000	82,693,000	67.30	113	54	33.20	51	12	52	116.10	25,500,000	21,011,000	10,487,000	10,524,000	526	29	184	38	212	117.10	92,000,000	76,480,300	44,491,300	31,989,000	103	9.10	62	4	27	7.70	49,600,000	2,694,000	0	3,499,430
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	105.70	100	75	68	115.90	100,000,000	82,232,000	50.70	150	54	58.00	51	21	61	155.60	25,500,000	28,161,010	22,774,000	5,387,010	387	30	135	29	126	98.50	67,500,000	47,181,598	39,006,568	8,175,030	165	5.70	99	4	22	9.00	79,200,000	5,073,000	0	654,000
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	169.10	50	60	39	226.10	50,000,000	80,218,000	102.70	70	51	108.60	48	37	53	400.00	24,000,000	68,132,170	57,474,000	10,658,170	52	102	18	13	25	446.60	9,000,000	28,527,070	18,689,000	9,838,070	36	6.40	22	1	8	11.20	17,600,000	1,397,000	0	299,500
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	100.00	100	71	71	106.30	100,000,000	75,470,000	38.90	192	53	45.70	77	25	79	95.80	38,500,000	26,170,000	13,773,000	12,397,000	529	16	185	21	211	50.40	92,500,000	33,098,000	20,573,000	12,525,000	191	8.60	115	7	23	12.40	92,000,000	8,087,000	0	2,257,500
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	91.60	100	65	64	84.80	100,000,000	60,189,000	72.30	76	39	67.70	52	25	53	387.00	26,000,000	71,406,300	41,194,300	30,212,000	296	19	104	14	97	191.70	52,000,000	70,729,894	52,328,000	18,401,894	40	0.00	24	0	7	0.00	19,200,000	0	0	0
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	76.10	100	54	45	80.50	100,000,000	57,116,000	25.30	117	21	34.40	41	10	24	23.60	20,500,000	3,432,500	2,434,500	998,000	305	15	107	11	99	49.00	53,500,000	18,597,500	9,998,500	8,599,000	126	0.00	76	0	10	0.00	60,800,000	0	0	2,187,000
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	64.80	100	46	46	75.10	100,000,000	53,331,000	62.90	139	62	67.40	46	22	44	189.60	23,000,000	30,952,000	21,124,000	9,828,000	295	49	103	36	105	254.90	51,500,000	93,155,000	72,063,000	21,092,000	155	6.10	93	4	14	9.10	74,400,000	4,788,000	0	3,160,500
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	121.20	100	86	72	72.10	100,000,000	51,139,600	71.00	129	65	114.20	58	47	56	56.60	29,000,000	11,645,330	5,890,000	5,755,330	294	23	103	17	100	35.10	51,500,000	12,817,354	2,395,000	10,422,354	119	2.00	71	1	11	1.50	56,800,000	597,000	0	6,360,500
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	104.30	100	74	40	69.60	100,000,000	49,407,000	64.50	201	92	177.00	43	54	48	282.30	21,500,000	43,075,240	22,024,000	21,051,240	209	68	73	35	85	209.70	36,500,000	54,316,720	45,486,000	8,830,720	263	2.70	158	3	36	3.70	126,400,000	3,295,000	0	2,684,800
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	74.70	100	53	25	63.50	100,000,000	45,045,000	48.70	165	57	97.20	29	20	33	140.10	14,500,000	14,416,080	8,888,000	5,528,080	112	127	39	35	43	1,159.90	19,500,000	160,509,203	89,931,100	70,578,103	226	2.10	136	2	24	1.90	108,800,000	1,496,000	0	4,348,300
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	118.40	100	84	27	56.10	100,000,000	39,814,250	38.50	271	74	112.70	55	44	52	407.20	27,500,000	79,478,162	47,127,000	32,351,162	207	47	72	24	66	164.30	36,000,000	41,977,520	26,027,490	15,950,030	360	3.90	216	6	42	3.30	172,800,000	4,025,000	0	12,070,825
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	57.80	100	41	41	52.90	100,000,000	37,551,200	36.80	134	35	32.90	30	7	31	268.10	15,000,000	28,537,000	14,592,000	13,945,000	124	82	43	25	40	369.10	21,500,000	56,321,300	47,186,000	9,135,300	174	4.10	104	3	15	5.10	83,200,000	2,991,000	0	5,083,470
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	70.50	100	50	48	36.50	100,000,000	25,911,670	28.00	166	33	55.70	43	17	24	22.60	21,500,000	3,445,130	1,098,000	2,347,130	90	53	32	12	27	52.20	16,000,000	5,930,090	961,000	4,969,090	205	4.60	123	4	39	2.20	98,400,000	1,571,200	0	349,000
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	52.10	100	37	34	34.60	100,000,000	24,551,000	31.00	168	37	44.80	22	7	23	146.20	11,000,000	11,411,000	8,992,000	2,419,000	90	101	32	23	37	1,056.60	16,000,000	119,976,000	23,230,000	96,746,000	244	6.80	146	7	35	11.70	116,800,000	9,688,000	0	10,252,000
TOTAL					99.01	2,050	1,375	1,180	115.07	2,050,000,000	1,597,941,920	48.71	2,988	986	72.21	1,018	498	1,075	180.69	509,000,000	623,026,322	400,988,150	222,038,172	5,533	33.30	1,937	437	2,105	162.67	968,500,000	1,067,271,759	674,541,758	392,730,001	3,283	3.82	1,970	51	383	4.89	1,576,000,000	52,190,200	0	87,688,405