

Revenue (Monthly) Period : 2024-10-01 - 2024-10-19																																											
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION							DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL		
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	89.90	100	58	58	222.40	100,000,000	143,468,000	76.50	79	39	36.50	51	12	67	104.50	25,500,000	17,185,000	12,189,000	4,996,000	234	49	82	26	126	354.00	41,000,000	93,628,000	89,932,000	3,696,000	47	5.50	28	1	2	15.20	22,400,000	2,198,000	0	619,000
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	91.50	100	59	59	213.40	100,000,000	137,661,000	45.90	81	24	87.80	30	17	33	222.90	15,000,000	21,574,000	13,081,000	8,493,000	193	16	68	7	62	100.00	34,000,000	21,940,000	7,992,000	13,948,000	85	0.00	51	0	4	0.00	40,800,000	0	0	0
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	203.10	100	131	122	198.50	100,000,000	128,069,000	21.30	240	33	33.70	92	20	122	106.70	46,000,000	31,655,000	11,985,000	19,670,000	455	12	159	12	186	33.30	79,500,000	17,068,000	11,685,000	5,383,000	246	1.00	148	1	17	0.80	118,400,000	597,000	0	23,394,930
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	133.30	100	86	79	169.20	100,000,000	109,178,000	69.90	153	69	110.30	59	42	41	143.10	29,500,000	27,244,000	24,699,000	2,545,000	362	33	127	27	142	99.90	63,500,000	40,918,700	30,627,700	10,291,000	157	0.00	94	0	5	0.00	75,200,000	0	0	4,781,300
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	80.60	100	52	52	134.40	100,000,000	86,700,000	34.70	76	17	39.50	51	13	37	149.30	25,500,000	24,559,050	17,356,050	7,203,000	130	14	46	4	60	28.50	23,000,000	4,225,000	0	4,225,000	42	0.00	25	0	4	0.00	20,000,000	0	0	359,400
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	119.30	100	77	77	123.60	100,000,000	79,711,200	22.00	190	27	47.10	56	17	77	103.20	28,000,000	18,641,350	13,045,300	5,596,050	403	10	141	9	139	83.60	70,500,000	38,008,510	19,858,100	18,150,410	224	1.20	134	1	26	0.90	107,200,000	597,000	0	2,839,150
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	54.30	100	35	35	123.00	100,000,000	79,370,000	69.60	78	35	98.60	33	21	24	220.50	16,500,000	23,468,000	16,679,000	6,789,000	240	26	84	14	63	99.20	42,000,000	26,874,000	19,087,000	7,787,000	75	0.00	45	0	2	0.00	36,000,000	0	0	0
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	107.00	100	69	64	116.30	100,000,000	75,046,000	47.50	150	46	45.60	51	15	51	132.00	25,500,000	21,721,010	19,581,000	2,140,010	387	31	135	27	116	102.80	67,500,000	44,773,030	37,097,000	7,676,030	165	6.30	99	4	20	9.90	79,200,000	5,073,000	0	0
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	100.80	100	65	65	112.70	100,000,000	72,680,000	36.30	192	45	38.20	77	19	69	88.10	38,500,000	21,875,000	11,178,000	10,697,000	529	16	185	19	191	47.40	92,500,000	28,299,000	17,774,000	10,525,000	191	9.40	115	7	22	13.60	92,000,000	8,087,000	0	2,257,500
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	173.60	50	56	37	217.10	50,000,000	70,026,000	108.50	70	49	113.00	48	35	46	240.50	24,000,000	37,236,170	26,578,000	10,658,170	52	112	18	13	22	491.30	9,000,000	28,527,070	18,689,000	9,838,070	36	7.00	22	1	6	12.30	17,600,000	1,397,000	0	299,500
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	55.80	100	36	36	105.60	100,000,000	68,110,000	65.80	113	48	24.30	51	8	45	87.00	25,500,000	14,315,000	7,791,000	6,524,000	526	31	184	37	194	125.00	92,000,000	74,181,300	42,192,300	31,989,000	103	7.50	62	3	24	6.90	49,600,000	2,195,000	0	3,189,380
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-MALL CIKARANG BEKASI	NEW-SCHEMA	94.50	100	61	61	86.20	100,000,000	55,599,000	75.50	76	37	68.60	52	23	47	393.90	26,000,000	66,068,300	37,303,300	28,765,000	296	21	104	14	89	210.80	52,000,000	70,729,894	52,328,000	18,401,894	40	0.00	24	0	6	0.00	19,200,000	0	0	0
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	79.00	100	51	42	72.70	100,000,000	46,925,000	27.80	117	21	37.80	41	10	17	26.00	20,500,000	3,432,500	2,434,500	998,000	305	16	107	11	87	53.90	53,500,000	18,597,500	9,998,500	8,599,000	126	0.00	76	0	10	0.00	60,800,000	0	0	2,187,000
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	103.80	100	67	37	72.10	100,000,000	46,518,000	63.20	201	82	173.00	43	48	46	296.80	21,500,000	41,169,190	20,128,000	21,041,190	209	68	73	32	81	226.00	36,500,000	53,208,700	44,388,000	8,820,700	263	2.00	158	2	31	2.90	126,400,000	2,396,000	0	2,684,800
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	65.10	100	42	42	70.60	100,000,000	45,541,000	63.60	139	57	67.40	46	20	41	174.90	23,000,000	25,957,000	18,129,000	7,828,000	295	50	103	33	98	239.70	51,500,000	79,656,000	64,666,000	14,990,000	155	6.70	93	4	14	10.00	74,400,000	4,788,000	0	2,581,000
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	124.00	100	80	69	70.40	100,000,000	45,451,600	76.90	129	64	122.90	58	46	52	61.60	29,000,000	11,520,330	5,890,000	5,630,330	294	26	103	17	91	38.60	51,500,000	12,817,354	2,395,000	10,422,354	119	2.20	71	1	11	1.60	56,800,000	597,000	0	5,531,500
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	80.60	100	52	25	69.50	100,000,000	44,846,000	51.70	165	55	106.90	29	20	31	154.10	14,500,000	14,416,080	8,888,000	5,528,080	112	135	39	34	42	1,275.80	19,500,000	160,509,192	89,931,100	70,578,092	226	1.10	136	1	20	1.30	108,800,000	898,000	0	4,348,300
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	127.10	100	82	27	60.50	100,000,000	39,016,250	40.60	271	71	121.20	55	43	44	434.50	27,500,000	77,083,162	44,732,000	32,351,162	207	47	72	22	60	175.20	36,000,000	40,680,520	25,430,490	15,250,030	360	4.30	216	6	41	3.60	172,800,000	4,025,000	0	11,007,325
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	55.80	100	36	36	55.10	100,000,000	35,556,200	39.30	134	34	31.00	30	6	27	289.70	15,000,000	28,038,000	14,592,000	13,446,000	124	90	43	25	38	406.00	21,500,000	56,321,300	47,186,000	9,135,300	174	4.50	104	3	13	5.60	83,200,000	2,991,000	0	5,083,470
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	76.00	100	49	48	39.90	100,000,000	25,712,670	30.80	166	33	61.30	43	17	22	24.80	21,500,000	3,445,130	1,098,000	2,347,130	90	58	32	12	26	57.40	16,000,000	5,930,090	961,000	4,969,090	205	5.00	123	4	32	2.50	98,400,000	1,571,200	0	349,000
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	52.70	100	34	33	36.20	100,000,000	23,356,000	33.20	168	36	42.30	22	6	18	152.40	11,000,000	10,814,000	8,395,000	2,419,000	90	111	32	23	33	1,162.30	16,000,000	119,976,000	23,230,000	96,746,000	244	7.40	146	7	34	12.90	116,800,000	9,688,000	0	9,622,700
TOTAL					101.72	2,050	1,278	1,104	116.08	2,050,000,000	1,458,540,920	50.35	2,988	922	73.41	1,018	458	957	173.55	509,000,000	541,417,272	335,752,150	205,665,122	5,533	35.21	1,937	418	1,946	174.68	968,500,000	1,036,869,160	655,448,190	381,420,970	3,283	3.81	1,970	46	344	4.88	1,576,000,000	47,098,200	0	81,135,255