

Revenue (Monthly) Period : 2024-10-01 - 2024-10-18																																												
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION								DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL			
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	91.40	100	56	56	222.30	100,000,000	136,264,000	46.30	81	23	92.50	30	17	28	234.70	15,000,000	21,574,000	13,081,000	8,493,000	193	14	68	6	55	99.40	34,000,000	20,714,000	7,992,000	12,722,000	85	0.00	51	0	4	0.00	40,800,000	0	0	0	
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	86.50	100	53	53	209.30	100,000,000	128,286,000	76.40	79	37	35.20	51	11	63	90.80	25,500,000	14,185,000	12,189,000	1,996,000	234	50	82	25	117	365.40	41,000,000	91,831,000	88,135,000	3,696,000	47	5.80	28	1	2	16.00	22,400,000	2,198,000	0	619,000	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	199.10	100	122	113	189.40	100,000,000	116,094,000	19.70	240	29	35.50	92	20	100	112.30	46,000,000	31,655,000	11,985,000	19,670,000	455	8	159	8	165	23.70	79,500,000	11,572,000	8,289,000	3,283,000	246	1.10	148	1	14	0.80	118,400,000	597,000	0	20,627,050	
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	128.90	100	79	75	165.10	100,000,000	101,193,000	66.10	153	62	105.10	59	38	39	141.30	29,500,000	25,551,000	23,306,000	2,245,000	362	31	127	24	135	87.90	63,500,000	34,224,200	24,233,200	9,991,000	157	0.00	94	0	4	0.00	75,200,000	0	0	4,481,800	
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	122.40	100	75	75	127.10	100,000,000	77,917,200	23.20	190	27	49.50	56	17	67	105.70	28,000,000	18,141,350	13,045,300	5,096,050	403	10	141	9	123	86.60	70,500,000	37,411,510	19,261,100	18,150,410	224	1.20	134	1	25	0.90	107,200,000	597,000	0	2,839,150	
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	53.80	100	33	33	121.70	100,000,000	74,576,000	64.80	78	31	93.90	33	19	24	214.30	16,500,000	21,670,000	14,881,000	6,789,000	240	23	84	12	55	83.80	42,000,000	21,579,000	16,288,000	5,291,000	75	0.00	45	0	2	0.00	36,000,000	0	0	0	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	107.70	100	66	63	119.50	100,000,000	73,251,000	47.90	150	44	48.00	51	15	50	130.70	25,500,000	20,422,010	18,282,000	2,140,010	387	30	135	25	111	98.90	67,500,000	40,923,030	37,097,000	3,826,030	165	6.60	99	4	19	10.50	79,200,000	5,073,000	0	0	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	66.90	100	41	41	115.70	100,000,000	70,917,000	34.30	76	16	38.40	51	12	36	130.30	25,500,000	20,362,050	13,159,050	7,203,000	130	14	46	4	59	30.00	23,000,000	4,225,000	0	4,225,000	42	0.00	25	0	4	0.00	20,000,000	0	0	359,400	
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	179.50	50	55	37	227.20	50,000,000	69,627,000	111.90	70	48	115.60	48	34	42	243.60	24,000,000	35,838,170	25,679,000	10,159,170	52	118	18	13	21	517.20	9,000,000	28,527,070	18,689,000	9,838,070	36	7.40	22	1	5	13.00	17,600,000	1,397,000	0	299,500	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	93.00	100	57	57	107.80	100,000,000	66,094,000	34.80	192	41	33.90	77	16	62	80.00	38,500,000	18,884,000	8,187,000	10,697,000	529	16	185	18	181	48.30	92,500,000	27,400,000	16,875,000	10,525,000	191	9.90	115	7	21	14.30	92,000,000	8,087,000	0	1,958,000	
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	53.80	100	33	33	99.70	100,000,000	61,117,000	65.00	113	45	19.20	51	6	42	69.00	25,500,000	10,787,000	7,791,000	2,996,000	526	32	184	36	184	126.40	92,000,000	71,281,300	39,292,300	31,989,000	103	7.90	62	3	21	7.20	49,600,000	2,195,000	0	3,189,380	
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	79.90	100	49	25	71.90	100,000,000	44,049,000	48.50	165	49	106.90	29	19	28	162.20	14,500,000	14,416,070	8,888,000	5,528,070	112	121	39	29	39	992.40	19,500,000	118,612,161	61,933,100	56,679,061	226	1.20	136	1	19	1.30	108,800,000	898,000	0	2,556,700	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	124.00	100	76	66	71.40	100,000,000	43,755,600	78.40	129	62	123.80	58	44	50	64.80	29,000,000	11,520,310	5,890,000	5,630,310	294	27	103	17	90	40.60	51,500,000	12,817,354	2,395,000	10,422,354	119	2.30	71	1	9	1.70	56,800,000	597,000	0	5,531,500	
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	65.30	100	40	40	70.40	100,000,000	43,145,000	58.70	139	50	63.80	46	18	38	161.40	23,000,000	22,757,000	15,629,000	7,128,000	295	48	103	30	91	236.90	51,500,000	74,763,000	62,272,000	12,491,000	155	3.50	93	2	12	5.30	74,400,000	2,397,000	0	2,581,000	
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	101.20	100	62	36	70.40	100,000,000	43,125,000	61.70	201	76	170.70	43	45	43	282.30	21,500,000	37,204,170	16,173,000	21,031,170	209	65	73	29	77	222.40	36,500,000	49,763,690	41,493,000	8,270,690	263	2.10	158	2	31	3.10	126,400,000	2,396,000	0	2,684,800	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	78.30	100	48	39	65.80	100,000,000	40,334,000	27.90	117	20	39.80	41	10	15	27.30	20,500,000	3,432,500	2,434,500	998,000	305	15	107	10	80	45.40	53,500,000	14,897,500	6,298,500	8,599,000	126	0.00	76	0	10	0.00	60,800,000	0	0	2,187,000	
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	124.00	100	76	26	59.80	100,000,000	36,622,250	41.50	271	69	124.60	55	42	41	452.00	27,500,000	76,184,162	43,833,000	32,351,162	207	48	72	21	57	181.00	36,000,000	39,932,520	25,430,490	14,502,030	360	4.50	216	6	40	3.80	172,800,000	4,025,000	0	11,007,325	
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	55.50	100	34	34	56.10	100,000,000	34,362,200	37.70	134	31	27.20	30	5	27	299.50	15,000,000	27,539,000	14,592,000	12,947,000	124	91	43	24	36	426.30	21,500,000	56,172,300	47,186,000	8,986,300	174	3.10	104	2	13	4.70	83,200,000	2,394,000	0	5,083,470	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	78.30	100	48	48	41.30	100,000,000	25,313,670	30.50	166	31	64.50	43	17	19	26.10	21,500,000	3,445,130	1,098,000	2,347,130	90	56	32	11	21	55.10	16,000,000	5,402,090	961,000	4,441,090	205	4.00	123	3	29	1.90	98,400,000	1,172,200	0	349,000	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	55.50	100	34	33	38.10	100,000,000	23,356,000	35.00	168	36	44.50	22	6	17	160.40	11,000,000	10,814,000	8,395,000	2,419,000	90	117	32	23	30	1,223.40	16,000,000	119,976,000	23,230,000	96,746,000	244	7.80	146	7	34	13.50	116,800,000	9,688,000	0	9,323,200	
TOTAL					100.42	1,950	1,137	983	115.64	1,950,000,000	1,309,398,920	48.91	2,912	827	73.27	966	411	831	159.17	483,000,000	446,381,922	278,517,850	167,864,072	5,237	35.14	1,833	374	1,727	165.74	916,500,000	882,024,725	547,350,690	334,674,035	3,243	3.72	1,946	42	318	4.84	1,556,800,000	43,711,200	0	75,677,275	