

Revenue (Monthly) Period : 2024-10-01 - 2024-10-17																																														
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION										DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL					
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	93.00	100	54	54	230.20	100,000,000	133,668,000	48.90	81	23	97.60	30	17	27	247.70	15,000,000	21,574,000	13,081,000	8,493,000	193	15	68	6	53	104.90	34,000,000	20,714,000	7,992,000	12,722,000	85	0.00	51	0	4	0.00	40,800,000	0	0	0			
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	84.40	100	49	49	210.60	100,000,000	122,294,000	76.30	79	35	37.10	51	11	59	95.80	25,500,000	14,185,000	12,189,000	1,996,000	234	48	82	23	109	294.10	41,000,000	70,006,000	66,310,000	3,696,000	47	6.20	28	1	2	16.90	22,400,000	2,198,000	0	619,000			
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	194.60	100	113	107	185.20	100,000,000	107,516,000	19.40	240	27	33.70	92	18	99	109.80	46,000,000	29,328,000	11,386,000	17,942,000	455	9	159	8	163	25.10	79,500,000	11,572,000	8,289,000	3,283,000	246	1.20	148	1	14	0.90	118,400,000	597,000	0	18,758,050			
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	127.40	100	74	70	155.20	100,000,000	90,111,000	67.50	153	60	105.10	59	36	36	145.10	29,500,000	24,853,000	23,107,000	1,746,000	362	33	127	24	130	86.30	63,500,000	31,825,200	21,834,200	9,991,000	157	0.00	94	0	4	0.00	75,200,000	0	0	4,481,800			
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	124.00	100	72	72	123.90	100,000,000	71,926,200	22.70	190	25	49.20	56	16	62	92.50	28,000,000	15,042,350	10,246,300	4,796,050	403	10	141	8	115	73.60	70,500,000	30,112,510	19,261,100	10,851,410	224	1.30	134	1	24	1.00	107,200,000	597,000	0	2,839,150			
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	51.70	100	30	30	122.90	100,000,000	71,381,000	61.80	78	28	83.50	33	16	24	198.00	16,500,000	18,973,000	12,184,000	6,789,000	240	25	84	12	54	88.50	42,000,000	21,579,000	16,288,000	5,291,000	75	0.00	45	0	2	0.00	36,000,000	0	0	0			
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	108.50	100	63	61	121.30	100,000,000	70,458,000	47.10	150	41	50.70	51	15	48	137.90	25,500,000	20,422,010	18,282,000	2,140,010	387	28	135	22	106	93.40	67,500,000	36,597,030	34,701,000	1,896,030	165	7.00	99	4	19	11.00	79,200,000	5,073,000	0	0			
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	186.00	50	54	37	239.10	50,000,000	69,428,000	110.70	70	45	122.00	48	34	40	257.20	24,000,000	35,838,170	25,679,000	10,159,170	52	96	18	10	19	513.00	9,000,000	26,809,050	17,691,000	9,118,050	36	7.80	22	1	3	13.70	17,600,000	1,397,000	0	299,500			
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	67.20	100	39	39	111.80	100,000,000	64,923,000	36.30	76	16	40.50	51	12	35	137.50	25,500,000	20,362,050	13,159,050	7,203,000	130	15	46	4	58	31.60	23,000,000	4,225,000	0	4,225,000	42	0.00	25	0	4	0.00	20,000,000	0	0	359,400			
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	93.00	100	54	54	108.80	100,000,000	63,199,000	35.00	192	39	33.50	77	15	59	79.10	38,500,000	17,687,000	6,990,000	10,697,000	529	16	185	17	176	49.30	92,500,000	26,501,000	15,976,000	10,525,000	191	10.50	115	7	21	15.10	92,000,000	8,087,000	0	1,958,000			
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	51.70	100	30	30	96.00	100,000,000	55,726,000	61.00	113	40	20.30	51	6	36	72.90	25,500,000	10,787,000	7,791,000	2,996,000	526	30	184	32	170	124.60	92,000,000	66,585,300	36,396,300	30,189,000	103	5.60	62	2	21	3.50	49,600,000	998,000	0	3,189,380			
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	79.20	100	46	24	73.80	100,000,000	42,852,000	47.00	165	45	101.00	29	17	25	160.50	14,500,000	13,516,050	8,888,000	4,628,050	112	119	39	27	39	944.20	19,500,000	106,913,151	52,634,100	54,279,051	226	1.30	136	1	18	1.40	108,800,000	898,000	0	2,556,700			
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	120.60	100	70	61	70.20	100,000,000	40,763,600	80.10	129	60	124.70	58	42	48	66.90	29,000,000	11,270,310	5,890,000	5,380,310	294	28	103	17	85	42.90	51,500,000	12,817,354	2,395,000	10,422,354	119	2.40	71	1	9	1.80	56,800,000	597,000	0	5,531,500			
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	103.30	100	60	35	69.80	100,000,000	40,529,000	62.50	201	73	172.20	43	43	38	294.80	21,500,000	36,805,150	15,774,000	21,031,150	209	66	73	28	73	217.20	36,500,000	46,031,670	37,761,000	8,270,670	263	2.20	158	2	29	3.30	126,400,000	2,396,000	0	2,684,800			
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	82.70	100	48	39	69.50	100,000,000	40,334,000	26.50	117	18	33.60	41	8	13	22.20	20,500,000	2,638,500	1,640,500	998,000	305	16	107	10	80	48.00	53,500,000	14,897,500	6,298,500	8,599,000	126	0.00	76	0	8	0.00	60,800,000	0	0	2,187,000			
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	63.70	100	37	37	67.10	100,000,000	38,964,000	59.50	139	48	63.60	46	17	37	149.70	23,000,000	19,986,000	12,858,000	7,128,000	295	49	103	29	84	240.00	51,500,000	71,765,000	59,274,000	12,491,000	155	3.70	93	2	12	5.50	74,400,000	2,397,000	0	1,922,000			
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	120.60	100	70	25	59.00	100,000,000	34,230,250	38.10	271	60	119.00	55	38	37	343.20	27,500,000	54,800,151	35,345,000	19,455,151	207	38	72	16	50	83.90	36,000,000	17,528,510	9,456,490	8,072,020	360	4.80	216	6	40	4.00	172,800,000	4,025,000	0	10,648,825			
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	56.80	100	33	33	58.00	100,000,000	33,686,000	39.80	134	31	28.70	30	5	25	316.20	15,000,000	27,539,000	14,592,000	12,947,000	124	96	43	24	35	450.00	21,500,000	56,172,300	47,186,000	8,986,300	174	3.30	104	2	13	5.00	83,200,000	2,394,000	0	5,083,470			
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	79.20	100	46	46	42.60	100,000,000	24,715,670	32.20	166	31	68.10	43	17	18	27.60	21,500,000	3,445,130	1,098,000	2,347,130	90	59	32	11	20	58.10	16,000,000	5,402,090	961,000	4,441,090	205	4.20	123	3	24	2.10	98,400,000	1,172,200	0	349,000			
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	56.80	100	33	32	36.10	100,000,000	20,959,000	34.90	168	34	47.00	22	6	17	169.30	11,000,000	10,814,000	8,395,000	2,419,000	90	113	32	21	26	1,217.10	16,000,000	113,077,000	23,230,000	89,847,000	244	8.30	146	7	30	14.30	116,800,000	9,688,000	0	8,264,200			
TOTAL					100.53	1,950	1,075	935	115.74	1,950,000,000	1,237,663,720	48.78	2,912	779	73.43	966	389	783	154.74	483,000,000	409,865,871	258,574,850	151,291,021	5,237	34.72	1,833	349	1,645	157.41	916,500,000	791,130,665	483,934,690	307,195,975	3,243	3.84	1,946	41	301	4.98	1,556,800,000	42,514,200	0	71,731,775			