

Revenue (Monthly) Period : 2024-10-01 - 2024-10-16																																												
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALF FROM NEW MEMBER										UPSALF FROM EXISTING MEMBER										RETENTION								DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL			
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	91.20	100	50	50	232.80	100,000,000	127,674,000	40.50	81	18	72.90	30	12	22	199.20	15,000,000	16,382,000	9,885,000	6,497,000	193	16	68	6	50	111.10	34,000,000	20,714,000	7,992,000	12,722,000	85	0.00	51	0	3	0.00	40,800,000	0	0	0	
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	85.70	100	47	47	213.20	100,000,000	116,900,000	78.50	79	34	39.30	51	11	59	101.40	25,500,000	14,185,000	12,189,000	1,996,000	234	49	82	22	102	295.80	41,000,000	66,507,000	62,811,000	3,696,000	47	6.50	28	1	2	17.90	22,400,000	2,198,000	0	619,000	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	200.60	100	110	104	192.80	100,000,000	105,725,000	20.50	240	27	35.70	92	18	97	116.30	46,000,000	29,328,000	11,386,000	17,942,000	455	9	159	8	158	26.50	79,500,000	11,572,000	8,289,000	3,283,000	246	1.20	148	1	13	0.90	118,400,000	597,000	0	18,758,050	
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	127.60	100	70	66	150.70	100,000,000	82,623,000	67.90	153	57	102.00	59	33	32	143.80	29,500,000	23,257,000	21,711,000	1,546,000	362	35	127	24	125	91.40	63,500,000	31,825,200	21,834,200	9,991,000	157	0.00	94	0	4	0.00	75,200,000	0	0	4,481,800	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	114.90	100	63	61	128.50	100,000,000	70,458,000	47.40	150	39	50.10	51	14	46	142.50	25,500,000	19,922,010	18,282,000	1,640,010	387	28	135	21	103	89.70	67,500,000	33,204,030	31,308,000	1,896,030	165	7.40	99	4	19	11.70	79,200,000	5,073,000	0	0	
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	125.80	100	69	69	127.90	100,000,000	70,135,200	24.00	190	25	52.10	56	16	59	98.00	28,000,000	15,042,350	10,246,300	4,796,050	403	10	141	8	113	46.60	70,500,000	18,014,510	16,462,100	1,552,410	224	1.40	134	1	21	1.00	107,200,000	597,000	0	2,389,650	
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	196.90	50	54	37	253.20	50,000,000	69,428,000	114.60	70	44	125.40	48	33	38	268.50	24,000,000	35,339,170	25,180,000	10,159,170	52	101	18	10	19	543.20	9,000,000	26,809,050	17,691,000	9,118,050	36	8.30	22	1	2	14.50	17,600,000	1,397,000	0	299,500	
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	52.90	100	29	29	125.80	100,000,000	68,984,000	60.80	78	26	77.40	33	14	19	176.60	16,500,000	15,979,000	12,184,000	3,795,000	240	26	84	12	51	93.70	42,000,000	21,579,000	16,288,000	5,291,000	75	0.00	45	0	2	0.00	36,000,000	0	0	0	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	71.10	100	39	39	118.40	100,000,000	64,923,000	36.00	76	15	42.90	51	12	33	145.60	25,500,000	20,362,050	13,159,050	7,203,000	130	12	46	3	53	17.60	23,000,000	2,225,000	0	2,225,000	42	0.00	25	0	4	0.00	20,000,000	0	0	359,400	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	96.60	100	53	53	109.10	100,000,000	59,802,000	35.10	192	37	33.20	77	14	57	81.40	38,500,000	17,188,000	6,990,000	10,198,000	529	16	185	16	169	48.70	92,500,000	24,704,000	14,179,000	10,525,000	191	11.10	115	7	21	16.00	92,000,000	8,087,000	0	1,428,500	
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	51.10	100	28	28	94.30	100,000,000	51,730,000	58.10	113	36	21.50	51	6	35	77.10	25,500,000	10,787,000	7,791,000	2,996,000	526	28	184	28	162	114.20	92,000,000	57,640,100	29,951,100	27,689,000	103	5.90	62	2	19	3.70	49,600,000	998,000	0	3,189,380	
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	83.90	100	46	24	78.10	100,000,000	42,852,000	47.50	165	43	106.90	29	17	23	170.00	14,500,000	13,516,050	8,888,000	4,628,050	112	117	39	25	38	969.00	19,500,000	103,617,151	49,338,100	54,279,051	226	1.30	136	1	17	1.50	108,800,000	898,000	0	2,556,700	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	87.50	100	48	39	73.60	100,000,000	40,334,000	28.10	117	18	35.60	41	8	13	23.50	20,500,000	2,638,500	1,640,500	998,000	305	17	107	10	77	50.80	53,500,000	14,897,500	6,298,500	8,599,000	126	0.00	76	0	8	0.00	60,800,000	0	0	2,187,000	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	122.20	100	67	60	72.70	100,000,000	39,866,600	84.80	129	60	132.00	58	42	45	70.90	29,000,000	11,270,310	5,890,000	5,380,310	294	30	103	17	84	45.40	51,500,000	12,817,354	2,395,000	10,422,354	119	2.60	71	1	9	1.90	56,800,000	597,000	0	5,531,500	
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	96.60	100	53	35	70.60	100,000,000	38,736,000	61.70	201	68	161.10	43	38	37	308.60	21,500,000	36,386,130	15,375,000	21,011,130	209	70	73	28	71	225.90	36,500,000	45,222,670	36,961,000	8,261,670	263	2.30	158	2	28	3.50	126,400,000	2,396,000	0	2,684,800	
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	63.80	100	35	35	61.80	100,000,000	33,868,000	60.30	139	46	63.40	46	16	35	95.00	23,000,000	11,988,000	5,860,000	6,128,000	295	50	103	28	74	252.30	51,500,000	71,266,000	59,274,000	11,992,000	155	3.90	93	2	12	5.90	74,400,000	2,397,000	0	1,547,500	
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	56.50	100	31	31	60.30	100,000,000	33,088,000	39.50	134	29	30.40	30	5	24	334.80	15,000,000	27,539,000	14,592,000	12,947,000	124	98	43	23	34	470.40	21,500,000	55,459,500	47,186,000	8,273,500	174	1.80	104	1	13	1.30	83,200,000	597,000	0	4,783,970	
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	122.20	100	67	25	60.20	100,000,000	33,033,250	40.40	271	60	126.00	55	38	35	345.50	27,500,000	52,100,151	35,345,000	16,755,151	207	41	72	16	49	88.80	36,000,000	17,528,510	9,456,490	8,072,020	360	5.10	216	6	39	4.20	172,800,000	4,025,000	0	10,073,325	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	78.40	100	43	43	43.60	100,000,000	23,918,670	33.00	166	30	72.10	43	17	15	29.20	21,500,000	3,445,130	1,098,000	2,347,130	90	63	32	11	19	61.60	16,000,000	5,402,090	961,000	4,441,090	205	3.00	123	2	18	1.50	98,400,000	798,000	0	349,000	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	54.70	100	30	30	28.00	100,000,000	15,366,000	31.50	168	29	41.40	22	5	15	79.80	11,000,000	4,815,000	2,396,000	2,419,000	90	108	32	19	22	1,178.20	16,000,000	103,380,000	19,632,000	83,748,000	244	6.20	146	5	24	8.60	116,800,000	5,494,000	0	7,634,900	
TOTAL					102.54	1,950	1,032	905	118.18	1,950,000,000	1,189,444,720	49.30	2,912	741	74.01	966	369	739	153.02	483,000,000	381,469,851	240,087,850	141,382,001	5,237	35.41	1,833	335	1,573	157.36	916,500,000	744,384,665	458,307,490	286,077,175	3,243	3.68	1,946	37	278	4.50	1,556,800,000	36,149,000	0	68,873,975	