

Revenue (Monthly) Period : 2024-10-01 - 2024-10-15																																												
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION								DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTI AL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL			
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	89.10	100	46	46	230.30	100,000,000	118,884,000	43.10	81	18	77.50	30	12	20	211.60	15,000,000	16,382,000	9,885,000	6,497,000	193	17	68	6	46	118.00	34,000,000	20,714,000	7,992,000	12,722,000	85	0.00	51	0	3	0.00	40,800,000	0	0	0	
R-JUNIANSYAH	HETTY	LIA	NC-MALL CIPUTRA CITRA RAYA TANGERANG	NEW-SCHEMA	85.30	100	44	44	209.80	100,000,000	108,307,000	83.40	79	34	41.80	51	11	58	107.80	25,500,000	14,185,000	12,189,000	1,996,000	234	52	82	22	95	314.30	41,000,000	66,507,000	62,811,000	3,696,000	47	6.90	28	1	2	19.00	22,400,000	2,198,000	0	619,000	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	207.30	100	107	101	199.00	100,000,000	102,734,000	20.20	240	25	33.70	92	16	88	109.30	46,000,000	25,956,000	9,589,000	16,367,000	455	10	159	8	151	28.20	79,500,000	11,572,000	8,289,000	3,283,000	246	1.30	148	1	13	1.00	118,400,000	597,000	0	17,634,850	
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	133.70	100	69	65	158.00	100,000,000	81,544,000	65.80	153	52	105.10	59	32	31	150.10	29,500,000	22,858,000	21,312,000	1,546,000	362	31	127	20	118	83.50	63,500,000	27,374,100	17,732,100	9,642,000	157	0.00	94	0	3	0.00	75,200,000	0	0	2,886,900	
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	56.20	100	29	29	133.70	100,000,000	68,984,000	64.60	78	26	82.20	33	14	18	187.60	16,500,000	15,979,000	12,184,000	3,795,000	240	28	84	12	47	99.50	42,000,000	21,579,000	16,288,000	5,291,000	75	0.00	45	0	2	0.00	36,000,000	0	0	0	
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	205.40	50	53	36	259.70	50,000,000	67,031,000	121.80	70	44	133.20	48	33	35	285.30	24,000,000	35,339,170	25,180,000	10,159,170	52	108	18	10	18	577.10	9,000,000	26,809,050	17,691,000	9,118,050	36	8.80	22	1	1	15.40	17,600,000	1,397,000	0	299,500	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	75.60	100	39	39	125.80	100,000,000	64,923,000	30.60	76	12	34.20	51	9	29	141.80	25,500,000	18,663,050	11,460,050	7,203,000	130	13	46	3	53	18.70	23,000,000	2,225,000	0	2,225,000	42	0.00	25	0	2	0.00	20,000,000	0	0	359,400	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	108.50	100	56	56	121.80	100,000,000	62,869,000	45.20	150	35	49.40	51	13	45	124.00	25,500,000	16,325,010	14,685,000	1,640,010	387	27	135	19	100	86.70	67,500,000	30,210,030	28,314,000	1,896,030	165	5.90	99	3	18	10.90	79,200,000	4,476,000	0	0	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	96.90	100	50	50	110.80	100,000,000	57,207,000	36.30	192	36	35.20	77	14	57	86.50	38,500,000	17,188,000	6,990,000	10,198,000	529	17	185	16	166	51.70	92,500,000	24,704,000	14,179,000	10,525,000	191	10.10	115	6	18	16.60	92,000,000	7,888,000	0	1,029,000	
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	110.40	100	57	57	108.80	100,000,000	56,130,300	22.40	190	22	45.00	56	13	49	83.40	28,000,000	12,047,350	7,751,300	4,296,050	403	11	141	8	102	49.50	70,500,000	18,014,510	16,462,100	1,552,410	224	1.40	134	1	21	1.10	107,200,000	597,000	0	2,389,650	
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	48.40	100	25	25	90.90	100,000,000	46,939,000	61.70	113	36	22.80	51	6	34	82.00	25,500,000	10,787,000	7,791,000	2,996,000	526	30	184	28	148	121.40	92,000,000	57,640,100	29,951,100	27,689,000	103	6.30	62	2	18	3.90	49,600,000	998,000	0	3,189,380	
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	85.30	100	44	24	81.30	100,000,000	41,954,000	48.10	165	41	113.60	29	17	20	180.60	14,500,000	13,516,050	8,888,000	4,628,050	112	114	39	23	34	980.90	19,500,000	98,721,151	46,442,100	52,279,051	226	1.40	136	1	17	1.60	108,800,000	898,000	0	2,556,700	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	125.90	100	65	59	75.30	100,000,000	38,870,600	85.60	129	57	137.00	58	41	43	74.30	29,000,000	11,121,310	5,890,000	5,231,310	294	28	103	15	75	25.80	51,500,000	6,846,354	2,395,000	4,451,354	119	2.70	71	1	9	2.00	56,800,000	597,000	0	3,574,000	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	83.30	100	43	36	73.50	100,000,000	37,943,000	29.80	117	18	37.80	41	8	12	24.90	20,500,000	2,638,500	1,640,500	998,000	305	18	107	10	75	54.00	53,500,000	14,897,500	6,298,500	8,599,000	126	0.00	76	0	8	0.00	60,800,000	0	0	2,187,000	
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	94.90	100	49	33	64.20	100,000,000	33,144,000	58.80	201	61	153.20	43	34	33	315.70	21,500,000	35,037,100	14,476,000	20,561,100	209	69	73	26	67	227.30	36,500,000	42,825,650	34,564,000	8,261,650	263	1.20	158	1	27	3.40	126,400,000	2,197,000	0	2,684,800	
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	122.10	100	63	25	61.30	100,000,000	31,637,250	40.80	271	57	126.80	55	36	33	335.40	27,500,000	47,609,151	32,351,000	15,258,151	207	40	72	15	48	93.50	36,000,000	17,379,510	9,456,490	7,923,020	360	5.40	216	6	37	4.50	172,800,000	4,025,000	0	9,833,825	
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	54.30	100	28	28	61.00	100,000,000	31,495,000	40.50	134	28	32.30	30	5	23	355.70	15,000,000	27,539,000	14,592,000	12,947,000	124	99	43	22	32	478.20	21,500,000	53,062,500	44,789,000	8,273,500	174	1.90	104	1	11	1.40	83,200,000	597,000	0	4,333,970	
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	62.00	100	32	32	60.60	100,000,000	31,273,000	62.70	139	45	63.20	46	15	30	98.20	23,000,000	11,658,000	5,860,000	5,798,000	295	53	103	28	69	268.10	51,500,000	71,266,000	59,274,000	11,992,000	155	4.20	93	2	12	6.20	74,400,000	2,397,000	0	1,547,500	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	71.70	100	37	37	41.70	100,000,000	21,524,670	33.80	166	29	72.10	43	16	15	24.50	21,500,000	2,717,130	1,098,000	1,619,130	90	67	32	11	18	65.40	16,000,000	5,402,090	961,000	4,441,090	205	3.20	123	2	17	1.60	98,400,000	798,000	0	349,000	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	50.40	100	26	26	26.70	100,000,000	13,774,000	32.30	168	28	44.00	22	5	15	84.80	11,000,000	4,815,000	2,396,000	2,419,000	90	115	32	19	22	1,251.90	16,000,000	103,380,000	19,632,000	83,748,000	244	5.30	146	4	23	8.10	116,800,000	4,894,000	0	7,634,900	
TOTAL					101.96	1,950	962	848	118.40	1,950,000,000	1,117,167,820	49.96	2,912	704	74.88	966	350	688	155.05	483,000,000	362,360,821	226,207,850	136,152,971	5,237	36.19	1,833	321	1,484	162.61	916,500,000	721,129,545	443,521,390	277,608,155	3,243	3.50	1,946	33	262	4.59	1,556,800,000	34,554,000	0	63,109,375	