

Revenue (Monthly)																																												
Period : 2024-10-01 - 2024-10-14																																												
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW						TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION									DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL			
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	82.70	100	40	40	218.40	100,000,000	105,698,000	45.90	81	18	82.70	30	12	18	225.70	15,000,000	16,382,000	9,885,000	6,497,000	193	18	68	6	45	125.90	34,000,000	20,714,000	7,992,000	12,722,000	85	0.00	51	0	3	0.00	40,800,000	0	0	0	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	214.90	100	104	98	206.10	100,000,000	99,743,000	19.80	240	23	33.70	92	15	83	106.70	46,000,000	23,760,000	7,393,000	16,367,000	455	9	159	7	147	29.80	79,500,000	11,462,000	8,289,000	3,173,000	246	1.40	148	1	13	1.00	118,400,000	597,000	0	16,634,850	
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	138.50	100	67	63	158.60	100,000,000	76,750,000	67.50	153	50	108.60	59	31	29	159.10	29,500,000	22,709,000	21,312,000	1,397,000	362	31	127	19	114	79.00	63,500,000	24,274,100	14,632,100	9,642,000	157	0.00	94	0	3	0.00	75,200,000	0	0	2,286,900	
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	59.90	100	29	29	142.60	100,000,000	68,984,000	68.90	78	26	87.70	33	14	18	200.10	16,500,000	15,979,000	12,184,000	3,795,000	240	30	84	12	46	106.20	42,000,000	21,579,000	16,288,000	5,291,000	75	0.00	45	0	2	0.00	36,000,000	0	0	0	
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	206.70	50	50	35	269.60	50,000,000	65,234,000	124.00	70	42	137.80	48	32	31	287.10	24,000,000	33,339,170	25,180,000	8,159,170	52	103	18	9	17	604.10	9,000,000	26,309,050	17,691,000	8,618,050	36	9.40	22	1	1	16.40	17,600,000	1,397,000	0	299,500	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	76.50	100	37	37	126.70	100,000,000	61,329,000	29.90	76	11	32.40	51	8	27	112.40	25,500,000	13,869,050	6,666,050	7,203,000	130	14	46	3	51	20.00	23,000,000	2,225,000	0	2,225,000	42	0.00	25	0	2	0.00	20,000,000	0	0	359,400	
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	117.80	100	57	57	116.00	100,000,000	56,130,300	22.80	190	21	48.00	56	13	47	88.90	28,000,000	12,047,350	7,751,300	4,296,050	403	12	141	8	96	52.80	70,500,000	18,014,510	16,462,100	1,552,410	224	0.00	134	0	20	0.00	107,200,000	0	0	2,389,650	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	109.50	100	53	53	115.10	100,000,000	55,675,000	48.20	150	35	52.70	51	13	42	132.30	25,500,000	16,325,010	14,685,000	1,640,010	387	29	135	19	96	92.50	67,500,000	30,210,030	28,314,000	1,896,030	165	6.30	99	3	18	11.70	79,200,000	4,476,000	0	0	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	95.10	100	46	46	109.60	100,000,000	53,015,000	36.60	192	34	34.90	77	13	55	85.80	38,500,000	15,991,000	5,793,000	10,198,000	529	17	185	15	159	53.90	92,500,000	24,106,000	13,581,000	10,525,000	191	10.80	115	6	18	17.70	92,000,000	7,888,000	0	629,500	
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	47.50	100	23	23	92.90	100,000,000	44,943,000	60.40	113	33	24.30	51	6	33	87.40	25,500,000	10,787,000	7,791,000	2,996,000	526	28	184	25	142	116.40	92,000,000	51,826,000	26,636,000	25,190,000	103	6.70	62	2	18	4.20	49,600,000	998,000	0	2,865,550	
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	88.90	100	43	24	85.90	100,000,000	41,555,000	48.80	165	39	114.00	29	16	17	185.50	14,500,000	13,017,040	8,389,000	4,628,040	112	117	39	22	32	993.40	19,500,000	93,731,150	41,951,100	51,780,050	226	1.50	136	1	17	1.70	108,800,000	898,000	0	2,556,700	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	132.30	100	64	58	79.30	100,000,000	38,371,600	89.70	129	56	142.50	58	40	43	78.40	29,000,000	10,996,310	5,890,000	5,106,310	294	30	103	15	72	27.50	51,500,000	6,846,354	2,395,000	4,451,354	119	2.90	71	1	9	2.20	56,800,000	597,000	0	3,574,000	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	84.70	100	41	35	73.10	100,000,000	35,347,000	28.30	117	16	35.30	41	7	11	16.50	20,500,000	1,640,500	1,640,500	0	305	17	107	9	70	52.10	53,500,000	13,495,500	4,896,500	8,599,000	126	0.00	76	0	7	0.00	60,800,000	0	0	2,187,000	
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	93.00	100	45	33	67.90	100,000,000	32,848,000	57.60	201	56	144.20	43	30	32	299.90	21,500,000	31,202,100	11,181,000	20,021,100	209	71	73	25	63	242.50	36,500,000	42,825,640	34,564,000	8,261,640	263	1.30	158	1	27	3.60	126,400,000	2,197,000	0	2,684,800	
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	66.10	100	32	32	64.60	100,000,000	31,273,000	62.40	139	42	58.40	46	13	30	91.80	23,000,000	10,211,000	5,263,000	4,948,000	295	54	103	27	67	282.50	51,500,000	70,386,000	59,274,000	11,112,000	155	4.40	93	2	12	6.70	74,400,000	2,397,000	0	1,547,500	
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	124.00	100	60	25	63.30	100,000,000	30,640,250	40.40	271	53	124.00	55	33	33	333.00	27,500,000	44,314,121	29,056,000	15,258,121	207	40	72	14	46	96.90	36,000,000	16,879,510	8,956,500	7,923,010	360	5.70	216	6	37	4.80	172,800,000	4,025,000	0	9,833,825	
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	53.70	100	26	26	63.00	100,000,000	30,499,000	40.10	134	26	27.60	30	4	22	371.20	15,000,000	26,942,000	13,995,000	12,947,000	124	101	43	21	31	474.50	21,500,000	49,364,500	41,091,000	8,273,500	174	2.00	104	1	11	1.50	83,200,000	597,000	0	3,270,970	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	74.40	100	36	36	43.50	100,000,000	21,025,670	34.90	166	28	76.90	43	16	13	26.10	21,500,000	2,717,130	1,098,000	1,619,130	90	65	32	10	13	57.40	16,000,000	4,441,090	0	4,441,090	205	3.40	123	2	16	1.70	98,400,000	798,000	0	349,000	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	47.50	100	23	23	26.00	100,000,000	12,577,000	33.20	168	27	37.60	22	4	12	83.00	11,000,000	4,417,000	1,998,000	2,419,000	90	123	32	19	20	1,335.30	16,000,000	103,380,000	19,632,000	83,748,000	244	5.70	146	4	21	8.70	116,800,000	4,894,000	0	7,634,900	
TOTAL					104.85	1,850	876	773	115.10	1,850,000,000	961,637,820	49.71	2,833	636	77.44	915	320	596	158.10	457,500,000	326,645,781	197,150,850	129,494,931	5,003	36.04	1,751	285	1,327	159.86	875,500,000	632,069,434	362,645,300	269,424,134	3,196	3.58	1,918	31	255	4.58	1,534,400,000	31,759,000	0	59,104,045	