

Revenue (Monthly) Period : 2024-10-01 - 2024-10-13																																												
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION								DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL			
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	86.40	100	39	39	230.70	100,000,000	104,201,000	46.50	81	17	88.60	30	12	17	241.80	15,000,000	16,382,000	9,885,000	6,497,000	193	16	68	5	44	107.60	34,000,000	16,517,000	3,795,000	12,722,000	85	0.00	51	0	3	0.00	40,800,000	0	0	0	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	214.80	100	97	91	208.50	100,000,000	94,162,000	18.50	240	20	33.70	92	14	80	104.30	46,000,000	21,660,000	7,393,000	14,267,000	455	7	159	5	142	26.10	79,500,000	9,365,000	6,492,000	2,873,000	246	1.50	148	1	11	1.10	118,400,000	597,000	0	15,181,950	
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	135.10	100	61	60	157.60	100,000,000	71,162,000	66.60	153	46	105.10	59	28	27	146.50	29,500,000	19,521,000	18,124,000	1,397,000	362	31	127	18	108	79.40	63,500,000	22,777,100	13,135,100	9,642,000	157	0.00	94	0	3	0.00	75,200,000	0	0	2,286,900	
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	208.10	50	47	34	275.60	50,000,000	62,239,000	129.70	70	41	147.60	48	32	24	307.60	24,000,000	33,339,170	25,180,000	8,159,170	52	98	18	8	15	615.40	9,000,000	25,011,050	16,393,000	8,618,050	36	10.10	22	1	1	17.60	17,600,000	1,397,000	0	299,500	
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	59.80	100	27	27	135.70	100,000,000	61,292,000	68.10	78	24	87.20	33	13	15	207.70	16,500,000	15,480,000	11,685,000	3,795,000	240	29	84	11	42	104.30	42,000,000	19,781,000	14,490,000	5,291,000	75	0.00	45	0	2	0.00	36,000,000	0	0	0	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	77.50	100	35	35	132.00	100,000,000	59,633,000	32.00	76	11	34.70	51	8	26	120.40	25,500,000	13,869,050	6,666,050	7,203,000	130	14	46	3	50	21.40	23,000,000	2,225,000	0	2,225,000	42	0.00	25	0	2	0.00	20,000,000	0	0	359,400	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	117.40	100	53	53	123.30	100,000,000	55,675,000	50.20	150	34	52.10	51	12	39	126.20	25,500,000	14,528,010	12,888,000	1,640,010	387	31	135	19	90	99.10	67,500,000	30,210,030	28,314,000	1,896,030	165	6.70	99	3	17	12.50	79,200,000	4,476,000	0	0	
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	106.30	100	48	48	111.50	100,000,000	50,355,300	22.10	190	19	43.50	56	11	38	61.30	28,000,000	7,751,350	4,952,300	2,799,050	403	13	141	8	87	56.60	70,500,000	18,014,510	16,462,100	1,552,410	224	0.00	134	0	17	0.00	107,200,000	0	0	2,389,650	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	95.20	100	43	43	104.10	100,000,000	47,024,000	36.90	192	32	37.40	77	13	52	92.00	38,500,000	15,991,000	5,793,000	10,198,000	529	17	185	14	151	57.50	92,500,000	24,006,000	13,581,000	10,425,000	191	9.60	115	5	17	16.10	92,000,000	6,690,000	0	100,000	
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	88.60	100	40	24	89.40	100,000,000	40,358,000	48.30	165	36	114.50	29	15	15	191.20	14,500,000	12,518,040	7,890,000	4,628,040	112	119	39	21	31	1,057.60	19,500,000	93,133,150	41,353,100	51,780,050	226	0.00	136	0	15	0.00	108,800,000	0	0	2,556,700	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	132.90	100	60	54	79.40	100,000,000	35,875,600	92.70	129	54	145.10	58	38	38	82.10	29,000,000	10,746,310	5,890,000	4,856,310	294	32	103	15	66	29.40	51,500,000	6,846,354	2,395,000	4,451,354	119	3.10	71	1	9	2.30	56,800,000	597,000	0	2,840,000	
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	42.10	100	19	19	77.80	100,000,000	35,151,000	60.70	113	31	17.40	51	4	29	85.90	25,500,000	9,888,000	7,392,000	2,496,000	526	30	184	25	131	124.70	92,000,000	51,826,000	26,636,000	25,190,000	103	7.10	62	2	18	4.50	49,600,000	998,000	0	2,865,550	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	88.60	100	40	35	77.80	100,000,000	35,148,000	28.40	117	15	32.40	41	6	11	13.40	20,500,000	1,241,500	1,241,500	0	305	19	107	9	62	55.90	53,500,000	13,495,500	4,896,500	8,599,000	126	0.00	76	0	7	0.00	60,800,000	0	0	2,187,000	
R-RIRIN	ERIKA	INDAH	NC-MALL KAMAJA JAKARTA	NEW-SCHEMA	99.60	100	45	33	72.70	100,000,000	32,848,000	60.60	201	55	149.30	43	29	29	316.20	21,500,000	30,703,090	10,682,000	20,021,090	209	76	73	25	61	259.80	36,500,000	42,825,640	34,564,000	8,261,640	263	1.40	158	1	23	3.80	126,400,000	2,197,000	0	2,684,800	
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	68.60	100	31	31	67.90	100,000,000	30,676,000	65.30	139	41	62.60	46	13	29	98.30	23,000,000	10,211,000	5,263,000	4,948,000	295	56	103	26	65	293.50	51,500,000	68,259,000	57,477,000	10,782,000	155	4.80	93	2	12	7.10	74,400,000	2,397,000	0	1,547,500	
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	57.60	100	26	26	67.50	100,000,000	30,499,000	39.70	134	24	29.50	30	4	22	397.70	15,000,000	26,942,000	13,995,000	12,947,000	124	98	43	19	31	444.60	21,500,000	43,169,500	34,896,000	8,273,500	174	2.10	104	1	10	1.60	83,200,000	597,000	0	2,713,570	
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	130.60	100	59	25	67.00	100,000,000	30,241,250	42.50	271	52	128.80	55	32	27	355.20	27,500,000	44,114,121	28,856,000	15,258,121	207	43	72	14	42	103.80	36,000,000	16,879,510	8,956,500	7,923,010	360	6.20	216	6	30	5.20	172,800,000	4,025,000	0	9,833,825	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	77.50	100	35	35	45.20	100,000,000	20,429,160	37.30	166	28	82.40	43	16	13	28.00	21,500,000	2,717,130	1,098,000	1,619,130	90	69	32	10	13	61.50	16,000,000	4,441,090	0	4,441,090	205	3.60	123	2	16	1.80	98,400,000	798,000	0	349,000	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	46.50	100	21	21	27.00	100,000,000	12,179,000	33.00	168	25	40.30	22	4	11	88.90	11,000,000	4,417,000	1,998,000	2,419,000	90	125	32	18	18	1,351.00	16,000,000	97,620,000	19,632,000	77,988,000	244	4.50	146	3	19	8.10	116,800,000	4,297,000	0	7,634,900	
TOTAL					106.47	1,850	826	733	117.19	1,850,000,000	909,148,310	50.92	2,833	605	79.23	915	304	542	162.63	457,500,000	312,019,771	186,871,850	125,147,921	5,003	37.18	1,751	273	1,249	165.17	875,500,000	606,402,434	343,468,300	262,934,134	3,196	3.48	1,918	28	232	4.52	1,534,400,000	29,066,000	0	55,830,245	