

Revenue (Monthly)																																													
Period : 2024-10-01 - 2024-10-10																																													
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION									DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL				
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	87.40	100	31	31	251.40	100,000,000	89,221,000	52.20	81	15	103.30	30	11	13	274.00	15,000,000	14,585,000	8,088,000	6,497,000	193	17	68	4	33	116.20	34,000,000	14,020,000	1,797,000	12,223,000	85	0.00	51	0	1	0.00	40,800,000	0	0	0		
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	208.50	100	74	71	195.60	100,000,000	69,421,000	17.60	240	15	30.60	92	10	52	79.90	46,000,000	13,042,000	6,195,000	6,847,000	455	9	159	5	103	32.80	79,500,000	9,255,000	6,492,000	2,763,000	246	0.00	148	0	8	0.00	118,400,000	0	0	8,125,700		
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	121.20	100	43	43	146.60	100,000,000	52,004,000	60.80	153	33	86.00	59	18	16	108.90	29,500,000	11,402,000	10,154,000	1,248,000	362	33	127	15	80	81.10	63,500,000	18,277,600	8,835,600	9,442,000	157	0.00	94	0	2	0.00	75,200,000	0	0	1,987,400		
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	73.30	100	26	26	144.10	100,000,000	51,148,000	26.00	76	7	27.60	51	5	14	40.60	25,500,000	3,672,050	1,872,050	1,800,000	130	12	46	2	33	5.20	23,000,000	425,000	0	425,000	42	0.00	25	0	2	0.00	20,000,000	0	0	359,400		
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	124.00	100	44	44	129.90	100,000,000	46,096,000	45.10	150	24	38.70	51	7	29	103.10	25,500,000	9,333,010	8,893,000	440,010	387	31	135	15	70	101.10	67,500,000	24,216,030	22,320,000	1,896,030	165	5.70	99	2	12	9.50	79,200,000	2,682,000	0	0		
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	56.40	100	20	20	107.10	100,000,000	38,007,000	65.00	78	18	102.50	33	12	9	209.80	16,500,000	12,282,000	8,487,000	3,795,000	240	20	84	6	32	57.60	42,000,000	8,586,000	3,794,000	4,792,000	75	0.00	45	0	2	0.00	36,000,000	0	0	0		
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	174.70	50	31	30	211.10	50,000,000	37,461,000	88.60	70	22	99.80	48	17	10	279.40	24,000,000	23,798,050	16,689,000	7,109,050	52	63	18	4	8	341.50	9,000,000	10,906,020	8,797,000	2,109,020	36	12.80	22	1	1	22.40	17,600,000	1,397,000	0	299,500		
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	78.90	100	28	23	104.50	100,000,000	37,070,000	37.60	165	22	77.70	29	8	15	205.90	14,500,000	10,592,000	6,094,000	4,498,000	112	101	39	14	26	1,072.70	19,500,000	74,226,000	29,576,000	44,650,000	226	0.00	136	0	13	0.00	108,800,000	0	0	2,173,300		
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	90.20	100	32	32	97.60	100,000,000	34,649,000	39.60	192	27	36.60	77	10	38	101.70	38,500,000	13,893,000	3,995,000	9,898,000	529	18	185	12	116	68.90	92,500,000	22,608,000	13,182,000	9,426,000	191	12.30	115	5	14	20.50	92,000,000	6,690,000	0	0		
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	95.80	100	34	31	80.20	100,000,000	28,459,000	49.10	201	35	111.40	43	17	27	357.10	21,500,000	27,241,000	8,587,000	18,654,000	209	70	73	18	52	265.30	36,500,000	34,364,600	27,502,000	6,862,600	263	0.00	158	0	17	0.00	126,400,000	0	0	2,684,800		
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	73.30	100	26	26	79.20	100,000,000	28,100,300	14.80	190	10	15.10	56	3	26	15.10	28,000,000	1,499,010	0	1,499,010	403	14	141	7	53	63.70	70,500,000	15,945,400	14,393,000	1,552,400	224	0.00	134	0	6	0.00	107,200,000	0	0	1,258,600		
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	126.80	100	45	22	69.20	100,000,000	24,551,000	34.30	271	33	87.10	55	17	19	337.20	27,500,000	32,907,000	22,265,000	10,642,000	207	43	72	11	35	92.20	36,000,000	11,774,500	8,457,500	3,317,000	360	6.50	216	5	24	4.40	172,800,000	2,726,000	0	8,963,075		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	70.50	100	25	25	67.30	100,000,000	23,896,000	46.60	139	23	42.90	46	7	21	56.50	23,000,000	4,615,000	3,466,000	1,149,000	295	38	103	14	52	286.10	51,500,000	52,280,000	46,087,000	6,193,000	155	6.10	93	2	9	9.10	74,400,000	2,397,000	0	1,018,000		
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	104.30	100	37	37	65.40	100,000,000	23,208,600	39.30	129	18	58.30	58	12	27	61.30	29,000,000	6,310,070	5,092,000	1,218,070	294	16	103	6	55	10.00	51,500,000	1,824,620	899,000	925,620	119	0.00	71	0	6	0.00	56,800,000	0	0	1,322,500		
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	33.80	100	12	12	65.30	100,000,000	23,166,000	59.90	113	24	16.60	51	3	23	92.70	25,500,000	8,391,000	7,392,000	999,000	526	29	184	19	105	111.30	92,000,000	36,333,000	17,843,000	18,490,000	103	9.10	62	2	15	5.70	49,600,000	998,000	0	1,000,000		
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	84.50	100	30	30	63.90	100,000,000	22,664,000	31.30	117	13	34.40	41	5	4	14.30	20,500,000	1,042,500	1,042,500	0	305	21	107	8	43	41.60	53,500,000	7,895,500	4,896,500	2,999,000	126	0.00	76	0	3	0.00	60,800,000	0	0	1,258,500		
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	47.90	100	17	17	56.80	100,000,000	20,156,000	42.10	134	20	28.20	30	3	19	136.20	15,000,000	7,247,000	5,598,000	1,649,000	124	105	43	16	27	411.00	21,500,000	31,353,000	23,629,000	7,724,000	174	2.70	104	1	8	2.00	83,200,000	597,000	0	2,713,570		
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	62.00	100	22	22	41.90	100,000,000	14,882,000	18.70	166	11	19.70	43	3	9	29.80	21,500,000	2,277,000	1,098,000	1,179,000	90	53	32	6	13	54.50	16,000,000	3,094,500	0	3,094,500	205	4.60	123	2	11	2.30	98,400,000	798,000	0	0		
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	31.00	100	11	11	23.60	100,000,000	8,391,000	25.20	168	15	38.40	22	3	7	97.80	11,000,000	3,818,000	1,399,000	2,419,000	90	97	32	11	14	936.90	16,000,000	53,189,000	6,893,000	46,296,000	244	1.90	146	1	11	1.00	116,800,000	401,000	0	5,307,400		
TOTAL					98.53	1,850	588	553	112.70	1,850,000,000	672,550,900	42.13	2,833	385	57.93	915	171	378	140.90	457,500,000	207,946,690	126,406,550	81,540,140	5,003	34.17	1,751	193	950	152.46	875,500,000	430,573,770	245,393,600	185,180,170	3,196	3.39	1,918	21	165	3.78	1,534,400,000	18,686,000	0	38,471,745		