

Revenue (Monthly) Period : 2024-10-01 - 2024-10-08																																														
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION										DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL					
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	82.70	100	24	24	247.40	100,000,000	71,836,000	51.00	81	12	91.90	30	8	9	279.90	15,000,000	12,188,000	6,690,000	5,498,000	193	15	68	3	27	123.80	34,000,000	12,223,000	0	12,223,000	85	6.80	51	1	0	15.20	40,800,000	1,797,000	0	0			
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	213.60	100	62	62	212.30	100,000,000	61,647,000	21.50	240	15	37.40	92	10	40	97.70	46,000,000	13,042,000	6,195,000	6,847,000	455	7	159	3	83	11.50	79,500,000	2,653,000	0	2,653,000	246	4.70	148	2	7	13.70	118,400,000	4,696,000	0	7,727,400			
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	79.20	100	23	23	167.20	100,000,000	48,555,000	27.20	76	6	27.00	51	4	12	43.20	25,500,000	3,198,000	1,398,000	1,800,000	130	15	46	2	31	6.40	23,000,000	425,000	0	425,000	42	0.00	25	0	1	0.00	20,000,000	0	0	359,400			
R-DARLIANTI	PUTRIKA	FAJAR	NC-SEMARANG ERLANGGA	NEW-SCHEMA	103.30	100	30	30	157.20	100,000,000	45,634,000	58.50	153	26	75.90	59	13	13	86.60	29,500,000	7,419,000	6,771,000	648,000	362	24	127	9	71	12.20	63,500,000	2,246,000	0	2,246,000	157	14.70	94	4	1	23.50	75,200,000	5,135,600	0	1,987,400			
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	141.20	100	41	41	150.00	100,000,000	43,550,000	34.40	150	15	40.50	51	6	24	126.10	25,500,000	9,333,000	8,893,000	440,000	387	10	135	4	58	14.20	67,500,000	2,784,000	888,000	1,896,000	165	17.40	99	5	7	43.50	79,200,000	9,992,000	0	0			
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	82.70	100	24	23	124.90	100,000,000	36,274,000	39.70	165	19	71.30	29	6	11	187.50	14,500,000	7,893,000	3,395,000	4,498,000	112	53	39	6	19	753.20	19,500,000	42,640,000	0	42,640,000	226	17.70	136	7	11	88.90	108,800,000	28,079,000	0	2,173,300			
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	137.80	50	20	20	233.30	50,000,000	33,872,000	64.00	70	13	64.60	48	9	7	305.60	24,000,000	21,292,000	14,293,000	6,999,000	52	38	18	2	5	130.00	9,000,000	3,396,000	1,397,000	1,999,000	36	31.30	22	2	1	164.40	17,600,000	8,399,000	0	299,500			
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	89.60	100	26	26	99.40	100,000,000	28,859,000	37.70	192	21	35.80	77	8	29	111.80	38,500,000	12,494,000	3,096,000	9,398,000	529	9	185	5	91	38.80	92,500,000	10,426,000	1,000,000	9,426,000	191	24.00	115	8	6	42.60	92,000,000	11,384,000	0	0			
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	106.80	100	31	31	92.90	100,000,000	26,962,000	51.40	201	30	120.20	43	15	23	250.40	21,500,000	15,630,000	8,388,000	7,242,000	209	28	73	6	39	37.10	36,500,000	3,936,600	0	3,936,600	263	19.60	158	9	16	40.60	126,400,000	14,885,000	0	2,684,800			
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	44.80	100	13	13	85.70	100,000,000	24,872,000	66.20	78	15	93.90	33	9	7	175.10	16,500,000	8,387,000	7,089,000	1,298,000	240	12	84	3	29	27.00	42,000,000	3,295,000	0	3,295,000	75	23.00	45	3	2	36.30	36,000,000	3,794,000	0	0			
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	130.90	100	38	22	75.60	100,000,000	21,958,000	28.00	271	22	81.40	55	13	15	307.20	27,500,000	24,524,000	17,678,000	6,846,000	207	24	72	5	22	37.80	36,000,000	3,947,000	999,000	2,948,000	360	6.40	216	4	20	16.10	172,800,000	8,058,500	0	7,411,575			
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	89.60	100	26	26	73.90	100,000,000	21,468,000	29.40	117	10	25.20	41	3	3	10.80	20,500,000	644,500	644,500	0	305	6	107	2	42	19.30	53,500,000	2,999,000	0	2,999,000	126	22.70	76	5	5	24.40	60,800,000	4,298,500	0	1,258,500			
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	58.60	100	17	17	66.70	100,000,000	19,363,000	9.10	190	5	12.30	56	2	22	18.40	28,000,000	1,499,000	0	1,499,000	403	5	141	2	41	4.90	70,500,000	998,000	0	998,000	224	2.60	134	1	5	28.30	107,200,000	8,800,000	0	0			
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	106.80	100	31	31	66.20	100,000,000	19,218,600	8.00	129	3	11.90	58	2	18	22.50	29,000,000	1,896,000	1,896,000	0	294	0	103	0	45	0.00	51,500,000	0	0	0	119	4.90	71	1	6	5.50	56,800,000	899,000	0	1,322,500			
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	31.00	100	9	9	53.00	100,000,000	15,375,000	64.00	113	21	13.50	51	2	20	89.10	25,500,000	6,594,000	5,595,000	999,000	526	26	184	14	97	73.00	92,000,000	19,488,000	998,000	18,490,000	103	27.80	62	5	12	118.00	49,600,000	16,993,000	0	1,000,000			
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	55.10	100	16	16	52.90	100,000,000	15,367,000	43.70	134	17	23.00	30	2	16	132.00	15,000,000	5,747,000	5,598,000	149,000	124	48	43	6	24	107.80	21,500,000	6,726,000	0	6,726,000	174	29.80	104	9	7	86.00	83,200,000	20,783,000	0	2,354,170			
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	65.40	100	19	19	47.10	100,000,000	13,687,000	12.40	166	6	16.00	43	2	7	10.70	21,500,000	668,000	499,000	169,000	90	43	32	4	12	73.90	16,000,000	3,433,500	599,000	2,834,500	205	0.00	123	0	9	0.00	98,400,000	0	0	0			
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	51.70	100	15	15	45.20	100,000,000	13,118,000	49.60	139	20	30.00	46	4	15	26.10	23,000,000	1,745,000	1,197,000	548,000	295	20	103	6	38	57.50	51,500,000	8,590,000	2,397,000	6,193,000	155	37.00	93	10	7	199.50	74,400,000	43,087,000	0	733,500			
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	34.40	100	10	10	22.70	100,000,000	6,591,000	30.80	168	15	47.00	22	3	6	119.60	11,000,000	3,818,000	1,399,000	2,419,000	90	54	32	5	14	691.00	16,000,000	32,099,000	401,000	31,698,000	244	16.50	146	7	10	20.30	116,800,000	6,893,000	0	5,307,400			
TOTAL					99.49	1,850	475	458	119.02	1,850,000,000	568,206,600	39.80	2,833	291	51.24	915	121	297	133.83	457,500,000	158,011,500	100,714,500	57,297,000	5,003	19.25	1,751	87	788	71.84	875,500,000	162,305,100	8,679,000	153,626,100	3,196	16.77	1,918	83	133	50.00	1,534,400,000	197,973,600	0	34,619,445			