

Revenue (Monthly) Period : 2024-10-01 - 2024-10-07																																														
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION										DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL					
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	73.60	100	19	19	229.20	100,000,000	59,149,000	52.60	81	11	90.40	30	7	8	299.40	15,000,000	11,591,000	6,093,000	5,498,000	193	17	68	3	24	139.30	34,000,000	12,223,000	0	12,223,000	85	7.60	51	1	0	17.10	40,800,000	1,797,000	0	0			
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	209.20	100	54	54	214.20	100,000,000	55,269,000	19.40	240	12	29.50	92	7	36	90.50	46,000,000	10,745,000	4,397,000	6,348,000	455	7	159	3	80	12.90	79,500,000	2,653,000	0	2,653,000	246	5.20	148	2	6	15.40	118,400,000	4,696,000	0	7,727,400			
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	85.30	100	22	22	184.30	100,000,000	47,556,000	25.50	76	5	30.40	51	4	12	48.60	25,500,000	3,198,000	1,398,000	1,800,000	130	8	46	1	20	2.10	23,000,000	125,000	0	125,000	42	0.00	25	0	1	0.00	20,000,000	0	0	359,400			
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	147.30	100	38	38	147.90	100,000,000	38,155,000	33.60	150	13	30.40	51	4	20	93.30	25,500,000	6,137,000	5,697,000	440,000	387	12	135	4	53	16.00	67,500,000	2,784,000	888,000	1,896,000	165	19.60	99	5	7	48.90	79,200,000	9,992,000	0	0			
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	93.00	100	24	24	144.00	100,000,000	37,150,000	63.30	153	25	85.40	59	13	13	97.50	29,500,000	7,422,000	6,774,000	648,000	362	24	127	8	68	12.50	63,500,000	2,046,000	0	2,046,000	157	16.50	94	4	1	26.50	75,200,000	5,135,600	0	1,987,400			
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	139.50	50	18	18	257.90	50,000,000	33,274,000	72.00	70	13	72.70	48	9	6	343.80	24,000,000	21,292,000	14,293,000	6,999,000	52	43	18	2	5	146.20	9,000,000	3,396,000	1,397,000	1,999,000	36	35.20	22	2	0	184.90	17,600,000	8,399,000	0	299,500			
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	96.90	100	25	25	106.80	100,000,000	27,560,000	40.40	192	20	40.30	77	8	27	125.80	38,500,000	12,494,000	3,096,000	9,398,000	529	11	185	5	84	43.70	92,500,000	10,426,000	1,000,000	9,426,000	191	23.60	115	7	6	27.80	92,000,000	6,593,000	0	0			
R-RIRIN	ERIKA	INDAH	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	104.60	100	27	27	92.90	100,000,000	23,968,000	54.00	201	28	117.20	43	13	22	256.50	21,500,000	14,232,000	7,489,000	6,743,000	209	32	73	6	33	41.80	36,500,000	3,936,600	0	3,936,600	263	22.10	158	9	14	45.60	126,400,000	14,885,000	0	2,684,800			
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	46.50	100	12	12	77.80	100,000,000	20,075,000	74.50	78	15	105.70	33	9	6	197.00	16,500,000	8,387,000	7,089,000	1,298,000	240	14	84	3	25	30.40	42,000,000	3,295,000	0	3,295,000	75	25.80	45	3	1	40.80	36,000,000	3,794,000	0	0			
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	116.30	100	30	22	73.50	100,000,000	18,966,000	24.30	271	17	63.40	55	9	12	220.30	27,500,000	15,634,000	9,488,000	6,146,000	207	22	72	4	19	31.70	36,000,000	2,947,000	999,000	1,948,000	360	7.20	216	4	17	18.10	172,800,000	8,058,500	0	6,338,075			
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	112.40	100	29	29	66.70	100,000,000	17,222,600	9.00	129	3	13.40	58	2	17	25.30	29,000,000	1,896,000	1,896,000	0	294	0	103	0	43	0.00	51,500,000	0	0	0	119	5.50	71	1	6	6.10	56,800,000	899,000	0	1,153,000			
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	54.30	100	14	14	54.90	100,000,000	14,173,000	46.30	134	16	25.80	30	2	16	148.50	15,000,000	5,747,000	5,598,000	149,000	124	54	43	6	23	121.20	21,500,000	6,726,000	0	6,726,000	174	29.80	104	8	6	85.60	83,200,000	18,388,000	0	2,354,170			
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	93.00	100	24	24	53.70	100,000,000	13,870,000	33.10	117	10	28.40	41	3	2	12.20	20,500,000	644,500	644,500	0	305	7	107	2	39	21.70	53,500,000	2,999,000	0	2,999,000	126	25.50	76	5	5	27.40	60,800,000	4,298,500	0	1,258,500			
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	31.00	100	8	8	50.30	100,000,000	12,978,000	65.20	113	19	7.60	51	1	18	59.20	25,500,000	3,897,000	3,397,000	500,000	526	27	184	13	93	75.80	92,000,000	17,991,000	998,000	16,993,000	103	31.30	62	5	11	132.80	49,600,000	16,993,000	0	1,000,000			
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	65.90	100	17	17	49.20	100,000,000	12,689,000	11.70	166	5	18.00	43	2	7	12.00	21,500,000	668,000	499,000	169,000	90	36	32	3	11	68.60	16,000,000	2,834,500	0	2,834,500	205	0.00	123	0	8	0.00	98,400,000	0	0	0			
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	42.60	100	11	11	42.60	100,000,000	10,981,000	8.20	190	4	13.80	56	2	16	20.70	28,000,000	1,499,000	0	1,499,000	403	6	141	2	34	5.50	70,500,000	998,000	0	998,000	224	0.00	134	0	5	0.00	107,200,000	0	0	0			
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	81.40	100	21	21	38.70	100,000,000	9,977,000	35.20	165	15	66.80	29	5	11	200.30	14,500,000	7,494,000	2,996,000	4,498,000	112	50	39	5	17	310.80	19,500,000	15,640,000	0	15,640,000	226	14.20	136	5	11	86.10	108,800,000	24,181,000	0	2,173,300			
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	50.40	100	13	13	38.50	100,000,000	9,928,000	50.20	139	18	33.70	46	4	8	29.40	23,000,000	1,745,000	1,197,000	548,000	295	23	103	6	31	64.60	51,500,000	8,590,000	2,397,000	6,193,000	155	33.30	93	8	6	73.90	74,400,000	14,188,000	0	733,500			
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	34.90	100	9	9	24.00	100,000,000	6,192,000	32.30	168	14	35.20	22	2	6	109.90	11,000,000	3,120,000	1,200,000	1,920,000	90	61	32	5	13	777.40	16,000,000	32,099,000	401,000	31,698,000	244	18.60	146	7	9	22.90	116,800,000	6,893,000	0	4,948,000			
TOTAL					99.34	1,850	415	407	112.30	1,850,000,000	469,132,600	41.11	2,833	263	51.30	915	106	263	133.43	457,500,000	137,842,500	83,241,500	54,601,000	5,003	20.49	1,751	81	715	66.62	875,500,000	131,709,100	8,080,000	123,629,100	3,196	17.55	1,918	76	120	43.06	1,534,400,000	149,190,600	0	33,017,045			