

Revenue (Monthly) Period : 2024-10-01 - 2024-10-06																																													
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION									DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENT IAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL				
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	79.70	100	18	18	240.70	100,000,000	54,352,000	40.70	98	9	88.60	30	6	7	135.70	30,000,000	9,194,000	3,696,000	5,498,000	193	20	68	3	21	79.60	68,000,000	12,223,000	0	12,223,000	85	8.70	51	1	0	19.50	40,800,000	1,797,000	0	0		
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	203.70	100	46	46	208.60	100,000,000	47,097,000	12.40	251	7	19.30	92	4	30	27.70	92,000,000	5,749,000	399,000	5,350,000	455	8	159	3	68	7.40	159,000,000	2,653,000	0	2,653,000	246	6.00	148	2	5	17.60	118,400,000	4,696,000	0	5,673,000		
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	84.10	100	19	19	182.70	100,000,000	41,261,000	22.80	97	5	34.70	51	4	12	27.80	51,000,000	3,198,000	1,398,000	1,800,000	130	10	46	1	20	1.20	46,000,000	125,000	0	125,000	42	0.00	25	0	1	0.00	20,000,000	0	0	359,400		
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	146.10	100	33	33	155.70	100,000,000	35,164,000	16.70	186	7	34.70	51	4	16	53.30	51,000,000	6,137,000	5,697,000	440,000	387	10	135	3	44	7.80	135,000,000	2,388,000	888,000	1,500,000	165	22.40	99	5	6	55.90	79,200,000	9,992,000	0	0		
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	84.10	100	19	19	137.10	100,000,000	30,963,000	40.50	186	17	75.10	59	10	10	42.30	59,000,000	5,631,000	4,983,000	648,000	362	24	127	7	58	5.40	127,000,000	1,547,000	0	1,547,000	157	14.10	94	3	0	24.90	75,200,000	4,236,600	0	1,987,400		
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	150.60	50	17	17	252.20	50,000,000	28,477,000	73.80	66	11	83.00	48	9	6	196.40	48,000,000	21,292,000	14,293,000	6,999,000	52	49	18	2	5	83.60	18,000,000	3,396,000	1,397,000	1,999,000	36	40.30	22	2	0	211.30	17,600,000	8,399,000	0	299,500		
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	93.00	100	21	21	103.50	100,000,000	23,367,000	15.20	262	9	34.50	77	6	25	68.40	77,000,000	11,894,000	3,096,000	8,798,000	529	7	185	3	74	4.40	185,000,000	1,829,000	1,000,000	829,000	191	23.10	115	6	4	18.30	92,000,000	3,797,000	0	0		
R-RIRIN	ERIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	106.30	100	24	24	101.70	100,000,000	22,971,000	57.30	116	15	103.00	43	10	16	133.20	43,000,000	12,935,000	6,691,000	6,244,000	209	30	73	5	26	19.60	73,000,000	3,236,600	0	3,236,600	263	19.60	158	7	11	46.60	126,400,000	13,288,000	0	2,684,800		
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	124.00	100	28	22	82.20	100,000,000	18,568,000	41.80	127	12	72.50	55	9	12	125.90	55,000,000	15,634,000	9,488,000	6,146,000	207	19	72	3	19	11.40	72,000,000	1,848,000	999,000	849,000	360	8.20	216	4	14	20.70	172,800,000	8,058,500	0	5,489,925		
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	48.70	100	11	11	78.30	100,000,000	17,678,000	41.60	117	11	107.40	33	8	6	100.50	33,000,000	7,488,000	6,190,000	1,298,000	240	16	84	3	22	17.40	84,000,000	3,295,000	0	3,295,000	75	29.50	45	3	1	46.70	36,000,000	3,794,000	0	0		
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	106.30	100	24	24	68.30	100,000,000	15,431,600	5.50	161	2	15.30	58	2	15	14.50	58,000,000	1,896,000	1,896,000	0	294	0	103	0	39	0.00	103,000,000	0	0	0	119	6.20	71	1	5	7.00	56,800,000	899,000	0	1,153,000		
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	35.40	100	8	8	57.50	100,000,000	12,978,000	18.80	235	10	0.00	51	0	17	0.00	51,000,000	0	0	0	526	24	184	10	83	34.90	184,000,000	14,493,000	998,000	13,495,000	103	35.70	62	5	11	151.70	49,600,000	16,993,000	0	1,000,000		
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	93.00	100	21	21	57.00	100,000,000	12,873,000	12.00	148	4	21.60	41	2	1	4.80	41,000,000	445,500	445,500	0	305	8	107	2	34	12.40	107,000,000	2,999,000	0	2,999,000	126	23.30	76	4	3	26.20	60,800,000	3,598,500	0	1,258,500		
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	75.30	100	17	17	56.20	100,000,000	12,689,000	23.60	75	4	20.60	43	2	7	6.90	43,000,000	668,000	499,000	169,000	90	28	32	2	11	30.90	32,000,000	2,234,500	0	2,234,500	205	0.00	123	0	8	0.00	98,400,000	0	0	0		
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	48.70	100	11	11	48.60	100,000,000	10,981,000	6.70	197	3	15.80	56	2	15	11.90	56,000,000	1,499,000	0	1,499,000	403	3	141	1	32	1.60	141,000,000	499,000	0	499,000	224	0.00	134	0	4	0.00	107,200,000	0	0	0		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	57.60	100	13	13	44.00	100,000,000	9,928,000	26.70	149	9	38.50	46	4	8	16.80	46,000,000	1,745,000	1,197,000	548,000	295	22	103	5	26	28.30	103,000,000	6,590,000	2,397,000	4,193,000	155	19.00	93	4	5	50.60	74,400,000	8,494,000	0	334,500		
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	53.10	100	12	12	42.40	100,000,000	9,583,000	42.50	73	7	14.80	30	1	12	2.20	30,000,000	149,000	0	149,000	124	62	43	6	21	69.30	43,000,000	6,726,000	0	6,726,000	174	25.50	104	6	6	77.10	83,200,000	14,492,000	0	2,354,170		
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	84.10	100	19	19	42.40	100,000,000	9,579,000	52.10	68	8	61.10	29	4	10	108.30	29,000,000	7,095,000	2,597,000	4,498,000	112	45	39	4	17	171.90	39,000,000	15,140,000	0	15,140,000	226	13.00	136	4	9	59.40	108,800,000	14,582,000	0	1,717,900		
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	35.40	100	8	8	26.50	100,000,000	5,993,000	49.20	54	6	40.30	22	2	5	62.80	22,000,000	3,120,000	1,200,000	1,920,000	90	55	32	4	10	435.90	32,000,000	31,499,000	401,000	31,098,000	244	21.20	146	7	7	26.10	116,800,000	6,893,000	0	4,948,000		
TOTAL					103.05	1,850	369	363	117.28	1,850,000,000	419,933,600	30.23	2,666	156	50.26	915	89	230	65.37	915,000,000	115,769,500	63,765,500	52,004,000	5,003	19.77	1,751	67	630	33.26	1,751,000,000	112,721,100	8,080,000	104,641,100	3,196	17.24	1,918	64	100	41.76	1,534,400,000	124,009,600	0	29,260,095		