

Revenue (Monthly) Period : 2024-10-01 - 2024-10-05																																													
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION									DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSH P	TREATMENT	POTENT IAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL				
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	67.20	100	13	13	187.90	100,000,000	36,367,000	42.20	98	8	86.10	30	5	6	149.70	30,000,000	8,694,000	3,696,000	4,998,000	193	23	68	3	18	92.90	68,000,000	12,223,000	0	12,223,000	85	10.10	51	1	0	22.80	40,800,000	1,797,000	0	0		
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	82.70	100	16	16	178.10	100,000,000	34,468,000	21.30	97	4	30.40	51	3	10	26.30	51,000,000	2,598,000	1,398,000	1,200,000	130	11	46	1	15	1.40	46,000,000	125,000	0	125,000	42	0.00	25	0	1	0.00	20,000,000	0	0	0		
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	180.80	100	35	35	169.10	100,000,000	32,721,000	12.40	251	6	16.80	92	3	26	25.00	92,000,000	4,449,000	399,000	4,050,000	455	10	159	3	60	8.60	159,000,000	2,653,000	0	2,653,000	246	7.00	148	2	3	20.50	118,400,000	4,696,000	0	5,673,000		
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	129.20	100	25	25	145.40	100,000,000	28,138,000	19.40	186	7	40.50	51	4	16	62.20	51,000,000	6,137,000	5,697,000	440,000	387	12	135	3	41	9.10	135,000,000	2,388,000	888,000	1,500,000	165	26.10	99	5	5	65.20	79,200,000	9,992,000	0	0		
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	82.70	100	16	16	144.50	100,000,000	27,968,000	44.40	186	16	78.80	59	9	9	45.80	59,000,000	5,232,000	4,584,000	648,000	362	29	127	7	55	6.30	127,000,000	1,547,000	0	1,547,000	157	16.50	94	3	0	29.10	75,200,000	4,236,600	0	1,987,400		
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	98.20	100	19	19	104.20	100,000,000	20,171,000	15.80	262	8	33.50	77	5	17	30.80	77,000,000	4,595,000	3,096,000	1,499,000	529	8	185	3	58	5.10	185,000,000	1,829,000	1,000,000	829,000	191	9.00	115	2	3	6.20	92,000,000	1,098,000	0	0		
R-RIRIN	ERIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	103.30	100	20	20	102.20	100,000,000	19,777,000	62.40	116	14	108.10	43	9	11	146.40	43,000,000	12,187,000	6,691,000	5,496,000	209	35	73	5	20	22.90	73,000,000	3,236,600	0	3,236,600	263	22.90	158	7	8	54.30	126,400,000	13,288,000	0	2,684,800		
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	129.20	100	25	22	90.80	100,000,000	17,571,000	36.60	127	9	65.80	55	7	9	118.20	55,000,000	12,586,000	8,589,000	3,997,000	207	14	72	2	12	12.20	72,000,000	1,699,000	999,000	700,000	360	4.80	216	2	11	12.20	172,800,000	4,094,000	0	4,406,425		
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	113.70	50	11	11	178.60	50,000,000	17,282,000	78.30	66	10	86.10	48	8	6	149.50	48,000,000	13,893,000	6,894,000	6,999,000	52	57	18	2	5	97.50	18,000,000	3,396,000	1,397,000	1,999,000	36	47.00	22	2	0	246.60	17,600,000	8,399,000	0	299,500		
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	118.80	100	23	23	76.60	100,000,000	14,834,600	6.40	161	2	17.80	58	2	12	16.90	58,000,000	1,896,000	1,896,000	0	294	0	103	0	29	0.00	103,000,000	0	0	0	119	7.30	71	1	4	8.20	56,800,000	899,000	0	1,153,000		
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	87.80	100	17	17	61.40	100,000,000	11,877,000	14.00	148	4	25.20	41	2	0	5.60	41,000,000	445,500	445,500	0	305	10	107	2	28	14.50	107,000,000	2,999,000	0	2,999,000	126	20.40	76	3	3	20.40	60,800,000	2,400,000	0	1,258,500		
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	77.50	100	15	15	57.30	100,000,000	11,091,000	13.80	75	2	24.00	43	2	4	8.00	43,000,000	668,000	499,000	169,000	90	0	32	0	10	0.00	32,000,000	0	0	0	205	0.00	123	0	5	0.00	98,400,000	0	0	0		
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	56.80	100	11	11	56.70	100,000,000	10,981,000	7.90	197	3	18.50	56	2	14	13.80	56,000,000	1,499,000	0	1,499,000	403	4	141	1	31	1.80	141,000,000	499,000	0	499,000	224	0.00	134	0	4	0.00	107,200,000	0	0	0		
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	41.30	100	8	8	52.10	100,000,000	10,085,000	39.70	117	9	109.60	33	7	5	103.20	33,000,000	6,589,000	5,291,000	1,298,000	240	12	84	2	17	14.10	84,000,000	2,297,000	0	2,297,000	75	34.40	45	3	0	54.50	36,000,000	3,794,000	0	0		
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	56.80	100	11	11	46.40	100,000,000	8,986,000	49.50	73	7	17.20	30	1	9	2.60	30,000,000	149,000	0	149,000	124	72	43	6	19	80.80	43,000,000	6,726,000	0	6,726,000	174	24.80	104	5	6	88.80	83,200,000	14,293,000	0	2,354,170		
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	25.80	100	5	5	45.90	100,000,000	8,885,000	17.60	235	8	0.00	51	0	12	0.00	51,000,000	0	0	0	526	23	184	8	68	35.90	184,000,000	12,794,000	998,000	11,796,000	103	33.30	62	4	8	147.90	49,600,000	14,194,000	0	1,000,000		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	51.70	100	10	10	44.40	100,000,000	8,587,000	27.70	149	8	44.90	46	4	7	19.60	46,000,000	1,745,000	1,197,000	548,000	295	20	103	4	21	28.00	103,000,000	5,590,000	2,397,000	3,193,000	155	16.70	93	3	3	50.70	74,400,000	7,297,000	0	334,500		
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	67.20	100	13	13	42.30	100,000,000	8,185,000	45.60	68	6	35.60	29	2	9	115.80	29,000,000	6,497,000	1,999,000	4,498,000	112	53	39	4	14	200.60	39,000,000	15,140,000	0	15,140,000	226	15.20	136	4	9	69.20	108,800,000	14,582,000	0	1,717,900		
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	25.80	100	5	5	23.70	100,000,000	4,594,000	57.40	54	6	47.00	22	2	3	73.30	22,000,000	3,120,000	1,200,000	1,920,000	90	65	32	4	9	508.60	32,000,000	31,499,000	401,000	31,098,000	244	21.20	146	6	6	28.30	116,800,000	6,394,000	0	4,948,000		
TOTAL					99.87	1,850	298	295	111.46	1,850,000,000	332,568,600	31.86	2,666	137	52.17	915	77	185	63.00	915,000,000	92,979,500	53,571,500	39,408,000	5,003	21.25	1,751	60	530	37.76	1,751,000,000	106,640,600	8,080,000	98,560,600	3,196	17.13	1,918	53	79	45.03	1,534,400,000	111,453,600	0	27,817,195		