

Revenue (Monthly) Period : 2024-10-01 - 2024-10-04																																												
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										RETENTION								DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL			
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	198.40	100	32	32	188.00	100,000,000	30,330,000	9.90	251	4	20.20	92	3	19	30.00	92,000,000	4,449,000	399,000	4,050,000	455	4	159	1	37	2.40	159,000,000	603,000	0	603,000	246	4.20	148	1	3	6.30	118,400,000	1,197,000	0	4,292,200	
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	74.40	100	12	12	141.20	100,000,000	22,776,000	46.70	186	14	84.10	59	8	7	42.40	59,000,000	4,035,000	3,387,000	648,000	362	29	127	6	44	6.60	127,000,000	1,347,000	0	1,347,000	157	19.80	94	3	0	34.90	75,200,000	4,236,600	0	1,987,400	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	124.00	100	20	20	141.10	100,000,000	22,753,000	20.00	186	6	48.60	51	4	13	30.90	51,000,000	2,540,000	2,100,000	440,000	387	9	135	2	33	8.20	135,000,000	1,788,000	888,000	900,000	165	12.50	99	2	5	47.70	79,200,000	6,095,000	0	0	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	55.80	100	9	9	120.10	100,000,000	19,379,000	31.60	98	5	62.00	30	3	2	47.50	30,000,000	2,297,000	2,297,000	0	193	18	68	2	11	47.60	68,000,000	5,225,000	0	5,225,000	85	0.00	51	0	0	0.00	40,800,000	0	0	0	
R-RIRIN	ERIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	93.00	100	15	15	97.90	100,000,000	15,784,000	58.80	116	11	115.30	43	8	11	168.50	43,000,000	11,688,000	6,691,000	4,997,000	209	26	73	3	19	10.50	73,000,000	1,236,600	0	1,236,600	263	7.80	158	2	5	15.20	126,400,000	3,099,000	0	1,762,000	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	86.80	100	14	14	96.60	100,000,000	15,578,000	14.20	262	6	24.20	77	3	13	28.90	77,000,000	3,595,000	3,096,000	499,000	529	10	185	3	43	6.10	185,000,000	1,829,000	1,000,000	829,000	191	10.80	115	2	3	7.40	92,000,000	1,098,000	0	0	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	68.20	100	11	11	93.50	100,000,000	15,081,000	25.60	97	4	36.50	51	3	5	31.60	51,000,000	2,598,000	1,398,000	1,200,000	130	14	46	1	10	1.70	46,000,000	125,000	0	125,000	42	0.00	25	0	1	0.00	20,000,000	0	0	0	
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	124.00	50	10	10	184.60	50,000,000	14,885,000	75.20	66	8	90.40	48	7	5	102.00	48,000,000	7,893,000	6,894,000	999,000	52	34	18	1	4	68.90	18,000,000	1,999,000	0	1,999,000	36	0.00	22	0	0	0.00	17,600,000	0	0	0	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	111.60	100	18	18	69.90	100,000,000	11,269,000	3.90	161	1	10.70	58	1	10	4.30	58,000,000	399,000	399,000	0	294	0	103	0	23	0.00	103,000,000	0	0	0	119	8.70	71	1	3	9.80	56,800,000	899,000	0	1,153,000	
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	68.20	100	11	11	68.10	100,000,000	10,981,000	9.40	197	3	22.10	56	2	13	16.60	56,000,000	1,499,000	0	1,499,000	403	4	141	1	25	2.20	141,000,000	499,000	0	499,000	224	0.00	134	0	2	0.00	107,200,000	0	0	0	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	93.00	100	15	15	62.50	100,000,000	10,080,000	16.80	148	4	30.20	41	2	0	6.70	41,000,000	445,500	445,500	0	305	12	107	2	24	17.40	107,000,000	2,999,000	0	2,999,000	126	16.30	76	2	2	18.40	60,800,000	1,800,000	0	1,258,500	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	80.60	100	13	13	60.10	100,000,000	9,692,000	8.30	75	1	14.40	43	1	4	2.40	43,000,000	169,000	0	169,000	90	0	32	0	7	0.00	32,000,000	0	0	0	205	0.00	123	0	4	0.00	98,400,000	0	0	0	
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	68.20	100	11	11	47.00	100,000,000	7,587,000	45.60	68	5	42.80	29	2	7	138.90	29,000,000	6,497,000	1,999,000	4,498,000	112	48	39	3	9	221.00	39,000,000	13,900,000	0	13,900,000	226	18.20	136	4	6	83.10	108,800,000	14,582,000	0	888,900	
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	37.20	100	6	6	42.10	100,000,000	6,789,000	42.40	117	8	112.70	33	6	2	118.20	33,000,000	6,289,000	5,291,000	998,000	240	15	84	2	13	17.00	84,000,000	2,297,000	0	2,297,000	75	27.60	45	2	0	49.90	36,000,000	2,895,000	0	0	
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	18.60	100	3	3	41.50	100,000,000	6,693,000	18.50	235	7	0.00	51	0	8	0.00	51,000,000	0	0	0	526	24	184	7	47	38.10	184,000,000	11,297,000	998,000	10,299,000	103	40.00	62	4	7	177.40	49,600,000	14,194,000	0	1,000,000	
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	55.80	100	9	9	39.60	100,000,000	6,390,000	42.50	73	5	0.00	30	0	8	0.00	30,000,000	0	0	0	124	72	43	5	13	89.80	43,000,000	6,227,000	0	6,227,000	174	29.80	104	5	6	106.50	83,200,000	14,293,000	0	1,582,370	
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	37.20	100	6	6	38.40	100,000,000	6,193,000	20.80	149	5	27.00	46	2	3	4.70	46,000,000	349,000	0	349,000	295	18	103	3	17	30.10	103,000,000	4,993,000	1,800,000	3,193,000	155	13.30	93	2	1	45.80	74,400,000	5,500,000	0	0	
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	111.60	100	18	18	38.30	100,000,000	6,182,000	34.20	127	7	56.40	55	5	6	93.50	55,000,000	8,290,000	4,993,000	3,297,000	207	17	72	2	6	14.60	72,000,000	1,699,000	999,000	700,000	360	5.70	216	2	8	14.70	172,800,000	4,094,000	0	4,406,425	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	18.60	100	3	3	18.60	100,000,000	2,995,000	45.90	54	4	28.20	22	1	1	54.10	22,000,000	1,920,000	0	1,920,000	90	58	32	3	6	602.50	32,000,000	31,098,000	0	31,098,000	244	12.70	146	3	4	19.60	116,800,000	3,697,000	0	0	
TOTAL					98.86	1,850	236	236	101.13	1,850,000,000	241,417,000	31.40	2,666	108	51.67	915	61	137	55.01	915,000,000	64,952,500	39,389,500	25,563,000	5,003	20.80	1,751	47	391	39.46	1,751,000,000	89,161,600	5,685,000	83,476,600	3,196	14.14	1,918	35	60	39.23	1,534,400,000	77,679,600	0	18,330,795	