

| Revenue (Monthly)<br>Period : 2024-10-01 - 2024-10-02 |         |               |                                        |            |        |        |     |           |                |                  |             |                   |        |       |                        |        |       |                |                  |            |            |           |                             |           |        |       |                |                  |            |            |            |       |         |    |     |                |           |
|-------------------------------------------------------|---------|---------------|----------------------------------------|------------|--------|--------|-----|-----------|----------------|------------------|-------------|-------------------|--------|-------|------------------------|--------|-------|----------------|------------------|------------|------------|-----------|-----------------------------|-----------|--------|-------|----------------|------------------|------------|------------|------------|-------|---------|----|-----|----------------|-----------|
| RSM                                                   | RDM     | PENGELOLA     | CLINIC                                 | STATUS     | NEW    |        |     |           |                |                  |             | TOTAL UPSELL UNIT |        |       | UPSALF FROM NEW MEMBER |        |       |                |                  |            |            |           | UPSALF FROM EXISTING MEMBER |           |        |       |                |                  |            |            | CICILAN    |       |         | DP | ODC |                |           |
|                                                       |         |               |                                        |            | PROJO  | TARGET | NEW | NEW > 399 | PROJO SPENDING | POTENSI SPENDING | TOTAL       | PROJO             | TARGET | TOTAL | PROJO                  | TARGET | TOTAL | PROJO SPENDING | POTENSI SPENDING | TOTAL      | MEMBERSHIP | TREATMENT | POTENTIAL                   | PROJO     | TARGET | TOTAL | PROJO SPENDING | POTENSI SPENDING | TOTAL      | MEMBERSHIP | TREATMENT  | TOTAL | AUTOPAY |    |     | MANUAL PAYMENT |           |
| R-RIRIN                                               | ERIKA   | IDA           | NC-MALL GANDARIA CITY                  | NEW-SCHEMA | 103.30 | 100    | 10  | 10        | 154.80         | 100,000,000      | 14,985,000  | 86.10             | 48     | 4     | 86.10                  | 48     | 4     | 60.20          | 48,000,000       | 2,796,000  | 1,797,000  | 999,000   | 0                           | 0         | 0      | 0     | 0.00           | 0                | 0          | 0          | 0          | 0     | 0       | 0  | 0   | 0              | 0         |
| R-DARLIANTI                                           | PUTRIKA | SRI           | NC-MALL REVO BEKASI                    | NEW-SCHEMA | 165.30 | 100    | 16  | 16        | 152.60         | 100,000,000      | 14,771,000  | 124.00            | 50     | 6     | 103.30                 | 50     | 5     | 49.40          | 50,000,000       | 2,388,000  | 1,699,000  | 689,000   | 1                           | 0         | 0      | 1     | 0.00           | 0                | 1,598,000  | 1,598,000  | 0          | 0     | 0       | 0  | 0   | 0              | 0         |
| R-JUNIANSYAH                                          | SATYA   | MAULINA       | NC-SURABAYA - IMAM BONJOL              | NEW-SCHEMA | 51.70  | 100    | 5   | 5         | 129.00         | 100,000,000      | 12,487,000  | 68.90             | 30     | 2     | 34.40                  | 30     | 1     | 31.00          | 30,000,000       | 899,000    | 899,000    | 0         | 0                           | 0         | 0      | 1     | 0.00           | 0                | 1,000,000  | 0          | 1,000,000  | 0     | 0       | 0  | 0   | 0              | 0         |
| R-JUNIANSYAH                                          | HETTY   | RIDWAN        | NC-MALL LIVING WORLD PEKANBARU         | NEW-SCHEMA | 10.30  | 100    | 1   | 1         | 111.60         | 100,000,000      | 10,800,000  | 60.80             | 51     | 3     | 0.00                   | 51     | 0     | 0.00           | 51,000,000       | 0          | 0          | 0         | 1                           | 0         | 0      | 3     | 0.00           | 0                | 5,100,000  | 1,800,000  | 3,300,000  | 0     | 0       | 0  | 0   | 0              | 1,000,000 |
| R-SUSI                                                | KARTIKA | LASMA         | NC-MALL ARTHA GADING JAKARTA           | NEW-SCHEMA | 62.00  | 100    | 6   | 6         | 98.00          | 100,000,000      | 9,487,000   | 53.70             | 77     | 4     | 13.40                  | 77     | 1     | 6.70           | 77,000,000       | 499,000    | 0          | 499,000   | 0                           | 0         | 0      | 3     | 0.00           | 0                | 1,028,000  | 199,000    | 829,000    | 0     | 0       | 0  | 0   | 0              | 0         |
| R-HANNY                                               | KARTIKA | FILBERT       | NC-MALL CIBINONG CITY BOGOR            | NEW-SCHEMA | 113.70 | 100    | 11  | 11        | 94.80          | 100,000,000      | 9,179,000   | 44.40             | 93     | 4     | 22.50                  | 92     | 2     | 13.50          | 92,000,000       | 1,199,000  | 399,000    | 800,000   | 2                           | 2,067     | 1      | 2     | 1,860,000      | 1,000,000        | 1,800,000  | 1,197,000  | 603,000    | 0     | 0       | 0  | 0   | 2,686,400      |           |
| R-DARLIANTI                                           | PUTRIKA | FAJAR         | NC- SEMARANG ERLANGGA                  | NEW-SCHEMA | 62.00  | 100    | 6   | 6         | 81.00          | 100,000,000      | 7,842,000   | 122.60            | 59     | 7     | 52.50                  | 59     | 3     | 18.30          | 59,000,000       | 1,047,000  | 399,000    | 648,000   | 0                           | 0         | 0      | 4     | 0.00           | 0                | 2,098,000  | 1,400,000  | 698,000    | 0     | 0       | 0  | 0   | 0              | 0         |
| R-JUNIANSYAH                                          | SATYA   | SOFIE         | NC-MALL CITRALAND GROGOL JAKARTA       | NEW-SCHEMA | 72.30  | 100    | 7   | 7         | 78.40          | 100,000,000      | 7,589,000   | 18.10             | 57     | 1     | 18.10                  | 57     | 1     | 9.00           | 57,000,000       | 499,000    | 0          | 499,000   | 0                           | 0         | 0      | 0     | 0.00           | 0                | 0          | 0          | 0          | 0     | 0       | 0  | 0   | 0              | 0         |
| R-JUNIANSYAH                                          | SATYA   | LENTINA       | NC-MALL TANGCITY TANGERANG             | NEW-SCHEMA | 82.70  | 100    | 8   | 8         | 76.30          | 100,000,000      | 7,388,000   | 60.80             | 51     | 3     | 60.80                  | 51     | 3     | 52.60          | 51,000,000       | 2,598,000  | 1,398,000  | 1,200,000 | 0                           | 0         | 0      | 0     | 0.00           | 0                | 0          | 0          | 0          | 0     | 0       | 0  | 0   | 0              | 0         |
| R-SUSI WU                                             | KARTIKA | SUSI WU       | NC-PANTAI INDAH KAPUK GI               | NEW-SCHEMA | 51.70  | 100    | 5   | 5         | 61.90          | 100,000,000      | 5,994,000   | 109.90            | 47     | 5     | 44.90                  | 46     | 2     | 7.80           | 46,000,000       | 349,000    | 0          | 349,000   | 3                           | 3,100     | 1      | 3     | 5,889,000      | 1,000,000        | 5,699,000  | 5,500,000  | 199,000    | 0     | 0       | 0  | 0   | 0              | 0         |
| R-RIRIN                                               | ERIKA   | Ida           | NC-MAL KAMAJA JAKARTA                  | NEW-SCHEMA | 93.00  | 100    | 9   | 9         | 58.20          | 100,000,000      | 5,633,600   | 96.10             | 43     | 4     | 72.10                  | 43     | 3     | 81.60          | 43,000,000       | 3,395,000  | 2,896,000  | 499,000   | 0                           | 0         | 0      | 1     | 0.00           | 0                | 899,000    | 899,000    | 0          | 0     | 0       | 0  | 0   | 0              | 0         |
| R-JUNIANSYAH                                          | HETTY   | LENTINA       | NC-JUANDA MEDAN                        | NORMAL     | 31.00  | 100    | 3   | 3         | 44.40          | 100,000,000      | 4,294,000   | 93.90             | 33     | 3     | 93.90                  | 33     | 3     | 90.70          | 33,000,000       | 2,895,000  | 2,895,000  | 0         | 0                           | 0         | 0      | 0.00  | 0              | 0                | 0          | 0          | 0          | 0     | 0       | 0  | 0   | 0              |           |
| R-RIRIN                                               | ERIKA   | NOVI          | NC-CIDENG TIMUR                        | NEW-SCHEMA | 72.30  | 100    | 7   | 7         | 39.20          | 100,000,000      | 3,794,000   | 310.00            | 30     | 9     | 0.00                   | 30     | 0     | 0.00           | 30,000,000       | 0          | 0          | 0         | 0                           | 0         | 0      | 9     | 0.00           | 0                | 18,520,000 | 14,293,000 | 4,227,000  | 0     | 0       | 0  | 0   | 658,500        |           |
| R-DARLIANTI                                           | PUTRIKA | DARLIANTI     | NC-BEKASI HARAPAN INDAH                | NORMAL     | 51.70  | 100    | 5   | 5         | 39.20          | 100,000,000      | 3,793,000   | 75.60             | 41     | 3     | 50.40                  | 41     | 2     | 11.20          | 41,000,000       | 445,500    | 445,500    | 0         | 0                           | 0         | 0      | 1     | 0.00           | 0                | 499,000    | 0          | 499,000    | 0     | 0       | 0  | 0   | 929,000        |           |
| R-RIZKY AGUSTIA                                       | SATYA   | RIZKY AGUSTIA | NC-MALL FX SUDIRMAN JAKARTA - PRESALES | NEW-SCHEMA | 41.30  | 100    | 4   | 4         | 26.80          | 100,000,000      | 2,592,000   | 0.00              | 58     | 0     | 0.00                   | 58     | 0     | 0.00           | 58,000,000       | 0          | 0          | 0         | 0                           | 0         | 0      | 0     | 0.00           | 0                | 0          | 0          | 0          | 0     | 0       | 0  | 0   | 0              |           |
| R-RIRIN                                               | ERIKA   | RIRIN         | NC-MALL CINERE DEPOK                   | NEW-SCHEMA | 62.00  | 100    | 6   | 6         | 22.70          | 100,000,000      | 2,194,000   | 93.90             | 55     | 5     | 37.60                  | 55     | 2     | 20.60          | 55,000,000       | 1,098,000  | 1,098,000  | 0         | 0                           | 0         | 0      | 3     | 0.00           | 0                | 4,396,000  | 3,696,000  | 700,000    | 0     | 0       | 0  | 0   | 1,213,500      |           |
| R-JUNIANSYAH                                          | SATYA   | JUNIANSYAH    | NC-JEMBER                              | NEW-SCHEMA | 20.70  | 100    | 2   | 2         | 20.60          | 100,000,000      | 1,998,000   | 0.00              | 43     | 0     | 0.00                   | 43     | 0     | 0.00           | 43,000,000       | 0          | 0          | 0         | 0                           | 0         | 0      | 0     | 0.00           | 0                | 0          | 0          | 0          | 0     | 0       | 0  | 0   | 0              |           |
| R-RIRIN                                               | ERIKA   | RIRIN         | NC-KEDOYA                              | NORMAL     | 31.00  | 100    | 3   | 3         | 10.30          | 100,000,000      | 997,000     | 68.90             | 30     | 2     | 0.00                   | 30     | 0     | 0.00           | 30,000,000       | 0          | 0          | 0         | 0                           | 0         | 0      | 2     | 0.00           | 0                | 7,192,000  | 7,192,000  | 0          | 0     | 0       | 0  | 0   | 359,400        |           |
| R-HANNY                                               | KARTIKA | EVELYN        | NC-KARTINI                             | NEW-SCHEMA | 20.70  | 100    | 2   | 2         | 6.20           | 100,000,000      | 598,000     | 44.90             | 23     | 1     | 0.00                   | 22     | 0     | 0.00           | 22,000,000       | 0          | 0          | 0         | 2                           | 1,033     | 1      | 1     | 206.70         | 1,000,000        | 200,000    | 200,000    | 0          | 0     | 0       | 0  | 0   | 0              |           |
| TOTAL                                                 |         |               |                                        |            | 94.63  | 1,900  | 116 | 116       | 103.13         | 1,900,000,000    | 126,415,600 | 111.32            | 919    | 66    | 54.15                  | 916    | 32    | 34.02          | 916,000,000      | 20,107,500 | 13,925,500 | 6,182,000 | 9                           | 17,566.67 | 3      | 34    | 25,848.32      | 3,000,000        | 50,029,000 | 37,974,000 | 12,055,000 | 0     | 0       | 0  | 0   | 6,846,800      |           |