

Revenue (Monthly) Period : 2024-09-01 - 2024-09-30																																							
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										CICILAN			DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	TOTAL	AUTOPAY	MANUAL PAYMENT			
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	118.00	100	118	101	177.30	100,000,000	177,288,000	37.80	156	59	33.30	69	23	83	24.90	69,000,000	17,184,000	10,486,000	6,698,000	249	41	87	36	131	101.30	87,000,000	88,118,500	73,319,300	14,799,200	0	0	0	0	13,519,500	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	184.00	100	184	161	176.70	100,000,000	176,741,000	26.90	186	50	28.60	105	30	173	60.30	105,000,000	63,332,100	37,506,100	25,826,000	232	25	81	20	102	33.10	81,000,000	26,795,000	22,996,000	3,799,000	0	0	0	0	30,004,300	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	153.00	100	153	148	163.80	100,000,000	163,813,000	24.90	201	50	33.80	77	26	111	30.70	77,000,000	23,632,000	9,991,000	13,641,000	354	19	124	24	189	32.20	124,000,000	39,899,431	23,987,000	15,912,431	0	0	0	0	11,092,500	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	101.00	100	101	100	158.00	100,000,000	157,963,000	59.60	57	34	52.60	57	30	75	72.40	57,000,000	41,292,300	31,693,200	9,599,100	0	0	0	4	0	0.00	0	9,790,000	8,691,000	1,099,000	0	0	0	0	2,960,200	
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	103.00	100	103	102	116.90	100,000,000	116,911,000	48.10	183	88	72.70	55	40	90	103.30	55,000,000	56,807,400	34,478,000	22,329,400	367	38	128	48	210	89.50	128,000,000	114,566,000	87,934,000	26,632,000	0	0	0	0	3,619,000	
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	91.00	100	91	91	107.90	100,000,000	107,857,726	52.30	151	79	58.50	65	38	79	56.90	65,000,000	37,000,000	14,992,000	22,008,000	245	48	86	41	100	83.30	86,000,000	71,628,966	39,008,500	32,620,466	0	0	0	0	2,656,500	
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	113.00	100	113	113	98.00	100,000,000	97,977,000	17.20	198	34	28.60	56	16	83	62.40	56,000,000	34,971,000	19,086,000	15,885,000	406	13	142	18	191	43.70	142,000,000	62,033,450	21,393,000	40,640,450	0	0	0	0	6,905,410	
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	96.00	100	96	78	91.80	100,000,000	91,796,000	200.00	21	42	190.50	21	40	39	175.70	21,000,000	36,896,000	28,719,000	8,177,000	0	0	0	2	0	0.00	0	3,611,000	3,597,000	14,000	0	0	0	0	0	
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	65.00	100	65	65	90.80	100,000,000	90,784,200	42.90	91	39	48.40	31	15	41	50.30	31,000,000	15,579,000	9,987,000	5,592,000	170	40	60	24	57	128.80	60,000,000	77,273,200	33,718,000	43,555,200	0	0	0	0	888,500	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	100.00	100	100	94	89.10	100,000,000	89,086,000	58.70	150	88	54.00	50	27	96	71.90	50,000,000	35,930,000	17,989,000	17,941,000	286	61	100	61	146	82.40	100,000,000	82,391,000	62,672,000	19,719,000	0	0	0	0	4,702,300	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	115.00	100	115	103	85.40	100,000,000	85,383,000	26.80	138	37	40.30	67	27	84	28.00	67,000,000	18,747,000	17,301,000	1,446,000	204	14	71	10	77	13.20	71,000,000	9,396,000	7,897,000	1,499,000	0	0	0	0	9,031,600	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	59.00	100	59	59	82.20	100,000,000	82,183,450	6.20	81	5	14.30	28	4	30	20.60	28,000,000	5,770,000	1,200,000	4,570,000	151	2	53	1	59	4.50	53,000,000	2,397,000	2,397,000	0	0	0	0	0	0	
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	110.00	100	110	66	75.00	100,000,000	74,963,000	69.20	156	108	85.70	84	72	90	94.20	84,000,000	79,090,840	49,646,000	29,444,840	206	50	72	36	73	109.10	72,000,000	78,550,175	62,816,175	15,734,000	0	0	0	0	10,733,000	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	81.00	100	81	77	71.80	100,000,000	71,830,550	23.10	130	30	33.30	24	8	51	32.90	24,000,000	7,894,000	5,697,000	2,197,000	304	21	106	22	114	46.00	106,000,000	48,782,000	19,896,000	28,886,000	0	0	0	0	3,212,280	
R-RIRIN	ERIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	86.00	100	86	65	56.90	100,000,000	56,878,000	49.00	155	76	72.10	68	49	74	43.90	68,000,000	29,868,000	22,978,000	6,890,000	249	31	87	27	100	77.50	87,000,000	67,416,000	52,467,000	14,949,000	0	0	0	0	2,950,500	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	86.00	100	86	73	46.70	100,000,000	46,677,100	24.10	87	21	16.30	49	8	41	4.90	49,000,000	2,404,300	1,138,500	1,265,800	108	34	38	13	37	24.00	38,000,000	9,116,050	4,367,050	4,749,000	0	0	0	0	738,500	
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	59.00	100	59	53	44.40	100,000,000	44,420,000	103.20	94	97	92.70	41	38	56	86.90	41,000,000	35,608,800	15,282,000	20,326,800	150	111	53	59	63	303.90	53,000,000	161,075,800	111,172,000	49,903,800	0	0	0	0	2,317,200	
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	60.00	100	60	53	37.30	100,000,000	37,260,000	82.90	82	68	86.10	36	31	43	83.30	36,000,000	29,979,150	13,421,000	16,558,150	132	80	46	37	48	295.70	46,000,000	136,000,000	91,358,000	44,642,000	0	0	0	0	8,813,410	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	43.00	100	43	36	30.20	100,000,000	30,159,000	43.40	83	36	25.00	32	8	36	35.00	32,000,000	11,194,000	1,600,000	9,594,000	145	55	51	28	58	222.60	51,000,000	113,515,000	54,890,000	58,625,000	0	0	0	0	5,469,800	
TOTAL					95.95	1,900	1,823	1,638	94.74	1,900,000,000	1,799,971,026	43.38	2,400	1,041	52.22	1,015	530	1,375	57.46	1,015,000,000	583,179,890	343,190,800	239,989,090	3,958	36.90	1,385	511	1,755	86.81	1,385,000,000	1,202,354,572	784,576,025	417,778,547	0	0	0	0	119,614,500	