

Revenue (Monthly) Period : 2024-09-01 - 2024-09-30																																					
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER								UPSALE FROM EXISTING MEMBER										CICILAN			DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATME NT	POTENTI AL	PROJO	TARGET	TOTAL	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	TOTAL	AUTOPAY	MANUAL PAYMENT			
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	118.00	100	118	101	177.30	100,000,000	177,288,000	35.80	176	63	36.20	69	25	24.90	69,000,000	17,184,000	10,486,000	6,698,000	307	36	107	38	82.40	107,000,000	88,118,500	73,319,300	14,799,200	0	0	0	0	13,519,500	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	184.00	100	184	161	176.70	100,000,000	176,741,000	30.50	187	57	35.20	105	37	60.30	105,000,000	63,332,100	37,506,100	25,826,000	234	24	82	20	32.70	82,000,000	26,795,000	22,996,000	3,799,000	0	0	0	0	30,004,300	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	153.00	100	153	148	163.80	100,000,000	163,813,000	25.90	201	52	35.10	77	27	30.70	77,000,000	23,632,000	9,991,000	13,641,000	354	20	124	25	32.20	124,000,000	39,899,431	23,987,000	15,912,431	0	0	0	0	11,092,500	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	101.00	100	101	100	158.00	100,000,000	157,963,000	64.90	57	37	56.10	57	32	72.40	57,000,000	41,292,300	31,693,200	9,599,100	1	0	0	5	0.00	0	9,790,000	8,691,000	1,099,000	0	0	0	0	2,960,200	
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	102.00	100	102	101	116.90	100,000,000	116,911,000	52.50	183	96	78.20	55	43	103.30	55,000,000	56,807,400	34,478,000	22,329,400	367	41	128	53	89.50	128,000,000	114,566,000	87,934,000	26,632,000	0	0	0	0	3,619,000	
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	91.00	100	91	91	107.90	100,000,000	107,857,726	48.00	171	82	61.50	65	40	56.90	65,000,000	37,000,000	14,992,000	22,008,000	304	40	106	42	67.60	106,000,000	71,628,966	39,008,500	32,620,466	0	0	0	0	2,656,500	
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	111.00	100	111	111	98.00	100,000,000	97,977,000	18.60	199	37	30.40	56	17	62.40	56,000,000	34,971,000	19,086,000	15,885,000	408	14	143	20	43.40	143,000,000	62,033,450	21,393,000	40,640,450	0	0	0	0	6,905,410	
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	65.00	100	65	65	90.80	100,000,000	90,784,200	47.30	91	43	51.60	31	16	50.30	31,000,000	15,579,000	9,987,000	5,592,000	172	45	60	27	128.80	60,000,000	77,273,200	33,718,000	43,555,200	0	0	0	0	888,500	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	100.00	100	100	94	89.10	100,000,000	89,086,000	63.60	154	98	56.00	50	28	71.90	50,000,000	35,930,000	17,989,000	17,941,000	298	67	104	70	79.20	104,000,000	82,391,000	62,672,000	19,719,000	0	0	0	0	4,702,300	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	115.00	100	115	103	85.40	100,000,000	85,383,000	27.30	143	39	43.30	67	29	28.00	67,000,000	18,747,000	17,301,000	1,446,000	216	13	76	10	12.40	76,000,000	9,396,000	7,897,000	1,499,000	0	0	0	0	9,031,600	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	59.00	100	59	59	82.20	100,000,000	82,183,450	6.20	81	5	14.30	28	4	20.60	28,000,000	5,770,000	1,200,000	4,570,000	151	2	53	1	4.50	53,000,000	2,397,000	2,397,000	0	0	0	0	0		
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	110.00	100	110	66	75.00	100,000,000	74,963,000	74.20	163	121	94.00	84	79	94.20	84,000,000	79,090,840	49,646,000	29,444,840	225	53	79	42	99.40	79,000,000	78,550,175	62,816,175	15,734,000	0	0	0	0	10,733,000	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	81.00	100	81	77	71.80	100,000,000	71,830,550	24.40	131	32	37.50	24	9	32.90	24,000,000	7,894,000	5,697,000	2,197,000	305	22	107	23	45.60	107,000,000	48,782,000	19,896,000	28,886,000	0	0	0	0	3,212,280	
R-RIRIN	ERIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	86.00	100	86	65	56.90	100,000,000	56,878,000	56.40	156	88	76.50	68	52	43.90	68,000,000	29,868,000	22,978,000	6,890,000	250	41	88	36	76.60	88,000,000	67,416,000	52,467,000	14,949,000	0	0	0	0	2,950,500	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	86.00	100	86	73	46.70	100,000,000	46,677,100	25.30	87	22	16.30	49	8	4.90	49,000,000	2,404,300	1,138,500	1,265,800	108	37	38	14	24.00	38,000,000	9,116,050	4,367,050	4,749,000	0	0	0	0	738,500	
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	60.00	100	60	53	37.30	100,000,000	37,260,000	82.40	91	75	88.90	36	32	83.30	36,000,000	29,979,150	13,421,000	16,558,150	157	78	55	43	247.30	55,000,000	136,000,000	91,358,000	44,642,000	0	0	0	0	8,813,410	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	43.00	100	43	36	30.20	100,000,000	30,159,000	51.80	85	44	28.10	32	9	35.00	32,000,000	11,194,000	1,600,000	9,594,000	152	66	53	35	214.20	53,000,000	113,515,000	54,890,000	58,625,000	0	0	0	0	5,469,800	
TOTAL					97.94	1,700	1,665	1,504	97.87	1,700,000,000	1,663,755,026	42.06	2,356	991	51.10	953	487	53.59	953,000,000	510,675,090	299,189,800	211,485,290	4,009	35.92	1,403	504	73.96	1,403,000,000	1,037,667,772	669,807,025	367,860,747	0	0	0	0	117,297,300	