

Revenue (Monthly) Period : 2024-09-01 - 2024-09-28																																							
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										CICILAN			DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	TOTAL	AUTOPAY	MANUAL PAYMENT			
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	114.80	100	111	94	170.40	100,000,000	164,688,000	39.10	156	59	36.00	69	24	78	25.50	69,000,000	16,984,000	10,486,000	6,498,000	249	42	87	35	121	96.10	87,000,000	80,823,500	66,024,300	14,799,200	0	0	0	0	12,920,500	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	168.60	100	163	144	160.70	100,000,000	155,356,000	28.90	186	52	31.50	105	32	156	59.60	105,000,000	60,474,100	35,908,100	24,566,000	232	26	81	20	91	34.20	81,000,000	26,795,000	22,996,000	3,799,000	0	0	0	0	28,305,950	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	140.70	100	136	135	156.20	100,000,000	151,020,000	23.70	201	46	32.20	77	24	107	30.90	77,000,000	23,032,000	9,991,000	13,041,000	354	18	124	22	179	32.40	124,000,000	38,885,000	23,088,000	15,797,000	0	0	0	0	10,643,000	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	93.10	100	90	90	151.40	100,000,000	146,373,000	58.10	57	32	52.60	57	29	72	70.00	57,000,000	38,593,300	30,794,200	7,799,100	0	0	0	3	0	0.00	0	7,792,000	7,792,000	0	0	0	0	2,600,800		
R-JUNIANSYAH	HETTY	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	80.70	100	78	78	111.00	100,000,000	107,329,000	46.90	183	83	75.20	55	40	81	91.40	55,000,000	48,608,400	26,279,000	22,329,400	367	35	128	43	201	71.40	128,000,000	88,381,000	66,739,000	21,642,000	0	0	0	0	3,619,000	
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	87.90	100	85	85	103.50	100,000,000	100,062,726	48.60	151	71	55.70	65	35	74	55.80	65,000,000	35,037,000	14,992,000	20,045,000	245	43	86	36	97	74.30	86,000,000	61,770,966	36,209,500	25,561,466	0	0	0	0	2,397,000	
R-JUNIANSYAH	SATYA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	106.60	100	103	103	95.10	100,000,000	91,977,000	16.20	198	31	31.40	56	17	76	54.30	56,000,000	29,373,000	13,488,000	15,885,000	406	10	142	14	179	30.30	142,000,000	41,650,000	7,797,000	33,853,000	0	0	0	0	6,455,910	
R-JUNIANSYAH	HETTY	LENTINA	NC-JUANDA MEDAN	NORMAL	64.10	100	62	62	89.90	100,000,000	86,888,200	37.50	91	33	43.40	31	13	38	40.00	31,000,000	11,983,000	6,391,000	5,592,000	170	35	60	20	52	114.40	60,000,000	66,376,200	32,819,000	33,557,200	0	0	0	0	888,500	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	104.50	100	101	92	77.50	100,000,000	74,894,000	23.20	138	31	34.00	67	22	78	24.10	67,000,000	15,597,000	14,300,000	1,297,000	204	13	71	9	75	12.40	71,000,000	8,497,000	6,998,000	1,499,000	0	0	0	0	9,031,600	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	95.20	100	92	86	76.90	100,000,000	74,292,000	57.90	150	84	51.70	50	25	90	67.80	50,000,000	32,784,000	15,592,000	17,192,000	286	61	100	59	143	83.20	100,000,000	80,423,000	61,472,000	18,951,000	0	0	0	0	4,702,300	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	54.80	100	53	53	75.70	100,000,000	73,186,450	5.10	81	4	11.10	28	3	28	16.90	28,000,000	4,570,000	0	4,570,000	151	2	53	1	52	4.70	53,000,000	2,397,000	2,397,000	0	0	0	0	0		
R-RIRIN	ERIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	81.70	100	79	64	75.10	100,000,000	72,612,000	192.10	21	39	182.30	21	37	35	151.00	21,000,000	30,662,000	24,483,000	6,179,000	0	0	0	2	0	0.00	0	3,611,000	3,597,000	14,000	0	0	0	0		
R-RIRIN	ERIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	102.40	100	99	62	71.50	100,000,000	69,071,000	61.00	156	92	81.30	84	66	83	84.40	84,000,000	68,532,840	40,261,000	28,271,840	206	37	72	26	71	83.90	72,000,000	58,367,000	46,522,000	11,845,000	0	0	0	0	10,733,000	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	66.20	100	64	64	64.90	100,000,000	62,746,550	19.90	130	25	30.20	24	7	46	30.20	24,000,000	6,995,000	5,297,000	1,698,000	304	18	106	18	107	41.40	106,000,000	42,388,000	17,299,000	25,089,000	0	0	0	0	3,212,280	
R-RIRIN	ERIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	77.60	100	75	61	49.30	100,000,000	47,689,000	48.10	155	72	70.00	68	46	65	37.10	68,000,000	24,375,000	18,783,000	5,592,000	249	31	87	26	98	79.30	87,000,000	66,668,000	51,968,000	14,700,000	0	0	0	0	2,950,500	
R-RIRIN	ERIKA	RIRIN	NC-KEDOYA	NORMAL	59.00	100	57	53	45.70	100,000,000	44,221,000	101.20	94	92	100.90	41	40	54	88.60	41,000,000	35,109,800	15,282,000	19,827,800	150	102	53	52	59	270.00	53,000,000	138,332,800	89,575,000	48,757,800	0	0	0	0	2,317,200	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	81.70	100	79	66	43.20	100,000,000	41,735,100	25.00	87	21	16.90	49	8	39	5.10	49,000,000	2,404,300	1,138,500	1,265,800	108	35	38	13	35	24.80	38,000,000	9,116,050	4,367,050	4,749,000	0	0	0	0	738,500	
R-RIRIN	ERIKA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	56.90	100	55	49	33.80	100,000,000	32,662,000	78.20	82	62	92.00	36	32	40	86.10	36,000,000	29,979,150	13,421,000	16,558,150	132	68	46	30	46	227.60	46,000,000	101,205,000	69,367,000	31,838,000	0	0	0	0	8,283,910	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	43.40	100	42	36	30.80	100,000,000	29,760,000	38.60	83	31	29.10	32	9	36	36.20	32,000,000	11,194,000	1,600,000	9,594,000	145	45	51	22	56	181.60	51,000,000	89,523,000	49,291,000	40,232,000	0	0	0	0	5,469,800	
TOTAL					91.58	1,900	1,624	1,477	91.72	1,900,000,000	1,626,563,026	42.86	2,400	960	53.73	1,015	509	1,276	55.55	1,015,000,000	526,287,890	298,486,800	227,801,090	3,958	34.89	1,385	451	1,662	78.37	1,385,000,000	1,013,001,516	666,317,850	346,683,666	0	0	0	0	115,269,750	