

Revenue (Monthly) Period : 2024-09-01 - 2024-09-26																																							
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										CICILAN			DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENT IAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	TOTAL	AUTOPAY	MANUAL PAYMENT			
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	113.30	100	102	90	174.60	100,000,000	157,096,000	40.60	156	57	38.60	69	24	75	27.30	69,000,000	16,984,000	10,486,000	6,498,000	249	42	87	33	116	101.70	87,000,000	79,626,500	66,024,300	13,602,200	0	0	0	0	12,561,100	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	135.60	100	122	122	157.40	100,000,000	141,621,000	23.80	201	43	33.20	77	23	100	31.90	77,000,000	22,133,000	9,092,000	13,041,000	354	18	124	20	170	26.00	124,000,000	28,989,000	20,491,000	8,498,000	0	0	0	0	10,643,000	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	161.10	100	145	132	156.60	100,000,000	140,965,000	28.10	186	47	30.70	105	29	142	51.50	105,000,000	48,642,100	25,016,100	23,626,000	232	25	81	18	88	35.20	81,000,000	25,696,000	22,396,000	3,300,000	0	0	0	0	23,495,700	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	81.10	100	73	73	130.20	100,000,000	117,197,000	54.60	57	28	48.70	57	25	69	61.50	57,000,000	31,553,150	23,754,050	7,799,100	0	0	0	3	0	0.00	0	7,792,000	7,792,000	0	0	0	0	2,600,800		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	91.10	100	82	82	107.30	100,000,000	96,604,470	49.30	151	67	56.40	65	33	67	55.70	65,000,000	32,598,000	14,992,000	17,606,000	245	44	86	34	91	73.30	86,000,000	56,715,710	33,812,500	22,903,210	0	0	0	0	1,498,000	
R-JUNIANSYAH	SATYA	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	74.40	100	67	67	99.50	100,000,000	89,543,000	48.00	183	79	74.70	55	37	78	94.20	55,000,000	46,612,400	26,279,000	20,333,400	367	37	128	42	193	72.30	128,000,000	83,232,000	61,590,000	21,642,000	0	0	0	0	2,619,000	
R-JUNIANSYAH	KARTIKA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	102.20	100	92	92	90.40	100,000,000	81,381,000	17.40	198	31	33.70	56	17	69	58.30	56,000,000	29,373,000	13,488,000	15,885,000	406	11	142	14	162	32.10	142,000,000	41,050,000	7,197,000	33,853,000	0	0	0	0	6,111,410	
R-JUNIANSYAH	KARTIKA	LENTINA	NC-JUANDA MEDAN	NORMAL	66.70	100	60	60	90.00	100,000,000	80,995,200	37.90	91	31	43.00	31	12	35	39.70	31,000,000	11,084,000	5,492,000	5,592,000	170	35	60	19	50	106.70	60,000,000	57,617,000	30,322,000	27,295,000	0	0	0	0	888,500	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	100.00	100	90	85	76.30	100,000,000	68,698,000	24.20	138	30	34.80	67	21	66	21.90	67,000,000	13,198,000	11,901,000	1,297,000	204	14	71	9	68	13.30	71,000,000	8,497,000	6,998,000	1,499,000	0	0	0	0	6,570,100	
R-RIRIN	KARTIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	75.60	100	68	57	74.50	100,000,000	67,016,000	190.50	21	36	174.60	21	33	27	131.60	21,000,000	24,869,000	18,690,000	6,179,000	0	0	0	3	0	0.00	0	3,611,000	3,597,000	14,000	0	0	0	0	0	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	92.20	100	83	80	73.00	100,000,000	65,698,000	63.70	150	86	48.90	50	22	78	60.70	50,000,000	27,335,000	12,392,000	14,943,000	286	71	100	64	134	82.90	100,000,000	74,624,000	57,473,000	17,151,000	0	0	0	0	3,523,800	
R-RIRIN	PUTRIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	101.10	100	91	59	73.00	100,000,000	65,676,000	63.40	156	89	80.70	84	61	75	81.20	84,000,000	61,415,640	33,570,000	27,845,640	206	43	72	28	66	73.70	72,000,000	47,775,000	35,930,000	11,845,000	0	0	0	0	8,656,000	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	53.30	100	48	48	72.20	100,000,000	65,003,400	5.50	81	4	11.90	28	3	26	18.10	28,000,000	4,570,000	0	4,570,000	151	2	53	1	52	5.00	53,000,000	2,397,000	2,397,000	0	0	0	0	0	0	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	58.90	100	53	53	58.80	100,000,000	52,953,550	18.80	130	22	32.40	24	7	44	32.40	24,000,000	6,995,000	5,297,000	1,698,000	304	16	106	15	96	30.90	106,000,000	29,439,000	16,400,000	13,039,000	0	0	0	0	3,212,280	
R-RIRIN	PUTRIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	76.70	100	69	60	51.40	100,000,000	46,293,000	55.90	155	78	73.50	68	45	60	38.40	68,000,000	23,476,000	17,884,000	5,592,000	249	42	87	33	95	83.20	87,000,000	65,169,000	50,469,000	14,700,000	0	0	0	0	2,950,500	
R-RIRIN	SATYA	RIRIN	NC-KEDOYA	NORMAL	60.00	100	54	52	47.80	100,000,000	43,024,000	111.10	94	94	105.70	41	39	49	53.60	41,000,000	19,773,800	13,783,000	5,990,800	150	115	53	55	52	210.40	53,000,000	100,341,800	63,679,000	36,662,800	0	0	0	0	2,317,200	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	68.90	100	62	49	35.60	100,000,000	32,020,000	28.10	87	22	18.10	49	8	33	5.50	49,000,000	2,404,300	1,138,500	1,265,800	108	41	38	14	32	26.70	38,000,000	9,116,050	4,367,050	4,749,000	0	0	0	0	299,500	
R-RIRIN	SATYA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	54.40	100	49	45	32.50	100,000,000	29,265,000	77.20	82	57	89.50	36	29	34	53.30	36,000,000	17,279,150	12,821,000	4,458,150	132	68	46	28	44	166.40	46,000,000	68,902,000	57,909,000	10,993,000	0	0	0	0	7,308,950	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	43.30	100	39	36	31.70	100,000,000	28,563,000	40.20	83	30	24.30	32	7	33	36.10	32,000,000	10,395,000	1,600,000	8,795,000	145	50	51	23	48	188.40	51,000,000	86,474,000	47,291,000	39,183,000	0	0	0	0	3,829,500	
TOTAL					88.00	1,900	1,449	1,342	89.25	1,900,000,000	1,469,612,620	44.76	2,400	931	54.00	1,015	475	1,160	51.23	1,015,000,000	450,690,540	257,675,650	193,014,890	3,958	37.99	1,385	456	1,557	73.07	1,385,000,000	877,064,060	596,134,850	280,929,210	0	0	0	0	99,085,340	