

Revenue (Monthly) Period : 2024-09-01 - 2024-09-25																																					
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER								UPSALE FROM EXISTING MEMBER								CICILAN			DP	ODC		
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATME NT	POTENTI AL	PROJO	TARGET	TOTAL	PROJO SPENDIN G	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	TOTAL	AUTOPAY			MANUAL PAYMENT	
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	116.50	100	101	89	178.00	100,000,000	154,295,000	39.10	168	57	40.10	69	24	28.40	69,000,000	16,984,000	10,486,000	6,498,000	284	39	99	33	92.80	99,000,000	79,626,500	66,024,300	13,602,200	0	0	0	0	12,561,100	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	138.50	100	120	120	158.60	100,000,000	137,424,000	23.00	201	40	30.00	77	20	28.60	77,000,000	19,088,000	6,396,000	12,692,000	354	19	124	20	27.00	124,000,000	28,989,000	20,491,000	8,498,000	0	0	0	0	10,544,000	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	161.50	100	140	127	157.80	100,000,000	136,765,000	27.80	187	45	30.80	105	28	52.90	105,000,000	48,168,050	24,542,050	23,626,000	234	24	82	17	31.50	82,000,000	22,399,000	19,099,000	3,300,000	0	0	0	0	21,615,750	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	72.70	100	63	63	126.80	100,000,000	109,904,000	48.60	57	24	42.50	57	21	58.60	57,000,000	28,954,150	22,355,050	6,599,100	1	0	0	3	0.00	0	7,792,000	7,792,000	0	0	0	0	2,600,800		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	91.20	100	79	79	107.30	100,000,000	93,004,470	48.10	156	65	55.00	65	31	54.00	65,000,000	30,399,000	14,992,000	15,407,000	260	43	91	34	71.90	91,000,000	56,715,710	33,812,500	22,903,210	0	0	0	0	1,498,000	
R-JUNIANSYAH	SATYA	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	76.20	100	66	66	100.60	100,000,000	87,146,000	49.80	183	79	77.60	55	37	97.80	55,000,000	46,612,400	26,279,000	20,333,400	367	38	128	42	75.00	128,000,000	83,232,000	61,590,000	21,642,000	0	0	0	0	2,619,000	
R-JUNIANSYAH	KARTIKA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	103.80	100	90	90	90.40	100,000,000	78,381,000	15.70	198	27	37.10	56	18	61.80	56,000,000	29,973,000	14,088,000	15,885,000	407	7	142	9	16.80	142,000,000	20,653,000	1,599,000	19,054,000	0	0	0	0	6,111,410	
R-JUNIANSYAH	KARTIKA	LENTINA	NC-JUANDA MEDAN	NORMAL	68.10	100	59	59	86.00	100,000,000	74,535,000	38.00	91	30	44.70	31	12	41.30	31,000,000	11,084,000	5,492,000	5,592,000	172	35	60	18	107.00	60,000,000	55,621,000	30,322,000	25,299,000	0	0	0	0	888,500	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	96.90	100	84	84	76.60	100,000,000	66,404,000	24.40	142	30	36.20	67	21	22.70	67,000,000	13,198,000	11,901,000	1,297,000	214	14	75	9	13.10	75,000,000	8,497,000	6,998,000	1,499,000	0	0	0	0	6,040,600	
R-RIRIN	KARTIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	76.20	100	66	56	76.40	100,000,000	66,217,000	197.80	21	36	181.30	21	33	136.60	21,000,000	24,869,000	18,690,000	6,179,000	1	0	0	3	0.00	0	3,611,000	3,597,000	14,000	0	0	0	0	0	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	94.60	100	82	80	75.60	100,000,000	65,499,000	62.20	154	83	48.50	50	21	56.60	50,000,000	24,536,000	9,593,000	14,943,000	298	69	104	62	80.20	104,000,000	72,325,000	55,174,000	17,151,000	0	0	0	0	2,994,300	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	53.10	100	46	46	74.50	100,000,000	64,605,400	4.30	81	3	12.40	28	3	18.80	28,000,000	4,570,000	0	4,570,000	151	0	53	0	0.00	53,000,000	0	0	0	0	0	0	0	0	0
R-RIRIN	PUTRIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	95.80	100	83	54	71.20	100,000,000	61,730,000	60.20	163	85	79.70	84	58	80.50	84,000,000	58,620,640	30,775,000	27,845,640	225	39	79	27	68.20	79,000,000	46,726,000	35,031,000	11,695,000	0	0	0	0	8,137,000	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	56.50	100	49	49	58.60	100,000,000	50,755,550	19.40	131	22	33.70	24	7	33.60	24,000,000	6,995,000	5,297,000	1,698,000	305	16	107	15	31.70	107,000,000	29,439,000	16,400,000	13,039,000	0	0	0	0	3,212,280	
R-RIRIN	PUTRIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	73.80	100	64	55	49.30	100,000,000	42,693,000	57.00	156	77	74.70	68	44	33.20	68,000,000	19,580,000	13,988,000	5,592,000	250	43	88	33	85.40	88,000,000	65,169,000	50,469,000	14,700,000	0	0	0	0	2,950,500	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	69.20	100	60	47	34.50	100,000,000	29,922,000	26.50	87	20	18.80	49	8	5.70	49,000,000	2,404,300	1,138,500	1,265,800	108	36	38	12	20.20	38,000,000	6,642,000	3,893,000	2,749,000	0	0	0	0	299,500	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	43.80	100	38	36	32.70	100,000,000	28,364,000	39.40	85	29	21.60	32	6	36.00	32,000,000	9,994,000	1,199,000	8,795,000	151	50	53	23	188.30	53,000,000	86,474,000	47,291,000	39,183,000	0	0	0	0	3,829,500	
R-RIRIN	SATYA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	50.80	100	44	43	31.70	100,000,000	27,468,000	71.80	90	56	89.70	36	28	52.50	36,000,000	16,380,150	11,922,000	4,458,150	153	60	54	28	147.20	54,000,000	68,902,000	57,909,000	10,993,000	0	0	0	0	7,308,950	
TOTAL					88.93	1,800	1,334	1,243	91.67	1,800,000,000	1,375,112,420	41.24	2,351	808	51.75	974	420	50.81	974,000,000	412,409,690	229,133,600	183,276,090	3,935	33.81	1,377	388	64.73	1,377,000,000	742,813,210	517,491,800	225,321,410	0	0	0	0	93,211,190	