

Revenue (Monthly) Period : 2024-09-01 - 2024-09-24																																							
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										CICILAN			DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENT IAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	TOTAL	AUTOPAY	MANUAL PAYMENT			
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	114.00	100	95	85	168.80	100,000,000	140,706,000	38.50	156	50	33.00	69	19	67	25.10	69,000,000	14,437,000	8,288,000	6,149,000	249	43	87	31	108	101.20	87,000,000	73,381,500	60,028,300	13,353,200	0	0	0	0	12,561,100	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	164.40	100	137	124	160.50	100,000,000	133,765,000	26.50	186	41	29.70	105	26	136	53.80	105,000,000	47,069,050	23,743,050	23,326,000	232	22	81	15	86	28.10	81,000,000	19,001,000	15,701,000	3,300,000	0	0	0	0	21,031,400	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	138.00	100	115	115	160.30	100,000,000	133,625,000	23.30	201	39	31.20	77	20	92	29.70	77,000,000	19,088,000	6,396,000	12,692,000	354	18	124	19	165	27.50	124,000,000	28,389,000	19,891,000	8,498,000	0	0	0	0	10,544,000	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	70.80	100	59	59	124.90	100,000,000	104,112,000	50.50	57	24	44.20	57	21	65	61.00	57,000,000	28,954,150	22,355,050	6,599,100	0	0	0	3	0	0.00	0	7,792,000	7,792,000	0	0	0	0	2,241,400		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	91.20	100	76	76	109.30	100,000,000	91,104,000	51.70	151	65	57.20	65	31	66	56.10	65,000,000	30,399,000	14,992,000	15,407,000	245	47	86	34	88	78.80	86,000,000	56,506,542	33,812,500	22,694,042	0	0	0	0	1,498,000	
R-JUNIANSYAH	SATYA	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	78.00	100	65	65	101.70	100,000,000	84,749,000	51.80	183	79	80.70	55	37	73	100.60	55,000,000	46,113,400	26,279,000	19,834,400	367	39	128	42	176	78.00	128,000,000	83,232,000	61,590,000	21,642,000	0	0	0	0	2,619,000	
R-JUNIANSYAH	KARTIKA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	105.60	100	88	88	92.60	100,000,000	77,181,000	16.40	198	27	38.60	56	18	66	64.20	56,000,000	29,973,000	14,088,000	15,885,000	406	8	142	9	149	17.50	142,000,000	20,653,000	1,599,000	19,054,000	0	0	0	0	6,111,410	
R-JUNIANSYAH	KARTIKA	LENTINA	NC-JUANDA MEDAN	NORMAL	70.80	100	59	59	89.40	100,000,000	74,535,000	39.60	91	30	46.50	31	12	34	42.90	31,000,000	11,084,000	5,492,000	5,592,000	170	36	60	18	47	111.20	60,000,000	55,621,000	30,322,000	25,299,000	0	0	0	0	888,500	
R-RIRIN	KARTIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	76.80	100	64	55	77.90	100,000,000	64,919,000	205.70	21	36	188.60	21	33	22	142.10	21,000,000	24,869,000	18,690,000	6,179,000	0	0	0	3	0	0.00	0	3,611,000	3,597,000	14,000	0	0	0	0		
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	96.00	100	80	79	77.60	100,000,000	64,700,000	64.00	150	80	50.40	50	21	75	58.90	50,000,000	24,536,000	9,593,000	14,943,000	286	71	100	59	128	81.00	100,000,000	67,478,000	54,574,000	12,904,000	0	0	0	0	2,994,300	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	49.20	100	41	41	75.90	100,000,000	63,209,400	4.40	81	3	12.90	28	3	25	19.60	28,000,000	4,570,000	0	4,570,000	151	0	53	0	49	0.00	53,000,000	0	0	0	0	0	0	0	0	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	96.00	100	80	80	74.80	100,000,000	62,311,000	24.30	138	28	34.00	67	19	61	21.80	67,000,000	12,197,000	10,900,000	1,297,000	204	15	71	9	62	13.70	71,000,000	8,096,000	6,597,000	1,499,000	0	0	0	0	6,040,600	
R-RIRIN	PUTRIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	97.20	100	81	52	72.60	100,000,000	60,530,000	63.80	156	83	81.40	84	57	70	81.60	84,000,000	57,123,640	29,278,000	27,845,640	206	43	72	26	64	75.00	72,000,000	45,030,000	33,335,000	11,695,000	0	0	0	0	8,137,000	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	57.60	100	48	48	60.20	100,000,000	50,155,550	20.30	130	22	35.00	24	7	41	35.00	24,000,000	6,995,000	5,297,000	1,698,000	304	17	106	15	89	33.30	106,000,000	29,439,000	16,400,000	13,039,000	0	0	0	0	3,212,280	
R-RIRIN	SATYA	RIRIN	NC-KEDOYA	NORMAL	64.80	100	54	52	51.60	100,000,000	43,024,000	117.40	94	92	114.10	41	39	48	57.90	41,000,000	19,773,800	13,783,000	5,990,800	150	120	53	53	51	223.50	53,000,000	98,692,800	62,780,000	35,912,800	0	0	0	0	2,317,200	
R-RIRIN	PUTRIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	72.00	100	60	51	48.40	100,000,000	40,293,000	56.50	155	73	74.10	68	42	59	29.50	68,000,000	16,694,000	12,488,000	4,206,000	249	43	87	31	89	84.10	87,000,000	61,005,000	49,869,000	11,136,000	0	0	0	0	2,231,500	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	70.80	100	59	46	35.20	100,000,000	29,322,000	26.20	87	19	19.60	49	8	31	5.90	49,000,000	2,404,300	1,138,500	1,265,800	108	35	38	11	27	18.60	38,000,000	5,899,000	3,893,000	2,006,000	0	0	0	0	299,500	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	43.20	100	36	36	33.60	100,000,000	27,966,000	41.90	83	29	22.50	32	6	27	37.50	32,000,000	9,994,000	1,199,000	8,795,000	145	54	51	23	47	203.50	51,000,000	86,474,000	47,291,000	39,183,000	0	0	0	0	3,626,500	
R-RIRIN	SATYA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	49.20	100	41	41	31.30	100,000,000	26,070,000	76.10	82	52	83.30	36	25	33	45.00	36,000,000	13,504,150	9,195,000	4,309,150	132	70	46	27	41	179.00	46,000,000	68,602,000	57,909,000	10,693,000	0	0	0	0	6,944,450	
TOTAL					88.03	1,900	1,338	1,252	90.28	1,900,000,000	1,372,276,950	45.42	2,400	872	54.68	1,015	444	1,091	51.70	1,015,000,000	419,778,490	233,194,600	186,583,890	3,958	38.63	1,385	428	1,466	73.91	1,385,000,000	818,902,842	566,980,800	251,922,042	0	0	0	0	93,298,140	