

Revenue (Monthly) Period : 2024-09-01 - 2024-09-23																																							
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										CICILAN			DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	TOTAL	AUTOPAY	MANUAL PAYMENT			
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	117.50	100	94	84	174.40	100,000,000	139,506,000	37.70	156	47	34.40	69	19	67	26.20	69,000,000	14,437,000	8,288,000	6,149,000	249	40	87	28	105	97.00	87,000,000	67,512,000	60,028,300	7,483,700	0	0	0	0	12,261,600	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	170.00	100	136	123	166.50	100,000,000	133,165,000	26.90	186	40	29.80	105	25	132	54.40	105,000,000	45,719,000	22,393,000	23,326,000	232	23	81	15	83	29.30	81,000,000	19,001,000	15,701,000	3,300,000	0	0	0	0	20,057,700	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	136.30	100	109	109	158.00	100,000,000	126,430,000	23.00	201	37	32.50	77	20	89	31.00	77,000,000	19,088,000	6,396,000	12,692,000	354	17	124	17	160	25.60	124,000,000	25,389,000	16,891,000	8,498,000	0	0	0	0	10,544,000	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	71.30	100	57	57	128.60	100,000,000	102,912,000	52.60	57	24	46.10	57	21	64	63.50	57,000,000	28,954,150	22,355,050	6,599,100	0	0	0	3	0	0.00	0	7,792,000	7,792,000	0	0	0	0	1,900,000		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	88.80	100	71	71	103.40	100,000,000	82,707,000	53.00	151	64	57.70	65	30	60	53.90	65,000,000	28,051,000	12,794,000	15,257,000	245	49	86	34	85	81.50	86,000,000	56,054,052	33,812,500	22,241,552	0	0	0	0	1,498,000	
R-JUNIANSYAH	SATYA	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	75.00	100	60	60	102.20	100,000,000	81,749,000	51.90	183	76	79.50	55	35	70	99.10	55,000,000	43,615,400	24,780,000	18,835,400	367	40	128	41	162	80.30	128,000,000	82,233,000	61,590,000	20,643,000	0	0	0	0	2,619,000	
R-JUNIANSYAH	KARTIKA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	106.30	100	85	85	89.70	100,000,000	71,781,000	13.30	198	21	29.00	56	13	62	52.20	56,000,000	23,378,000	9,489,000	13,889,000	406	7	142	8	146	17.20	142,000,000	19,554,000	1,599,000	17,955,000	0	0	0	0	6,111,410	
R-JUNIANSYAH	KARTIKA	LENTINA	NC-JUANDA MEDAN	NORMAL	71.30	100	57	57	86.40	100,000,000	69,138,000	39.80	91	29	48.40	31	12	33	44.70	31,000,000	11,084,000	5,492,000	5,592,000	170	35	60	17	46	112.80	60,000,000	54,122,000	28,823,000	25,299,000	0	0	0	0	888,500	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	98.80	100	79	79	80.60	100,000,000	64,501,000	66.70	150	80	52.50	50	21	75	61.30	50,000,000	24,536,000	9,593,000	14,943,000	286	74	100	59	122	84.30	100,000,000	67,478,000	54,574,000	12,904,000	0	0	0	0	2,994,300	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	97.50	100	78	78	76.90	100,000,000	61,512,000	25.40	138	28	35.40	67	19	56	22.80	67,000,000	12,197,000	10,900,000	1,297,000	204	16	71	9	60	14.30	71,000,000	8,096,000	6,597,000	1,499,000	0	0	0	0	6,040,600	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	47.50	100	38	38	75.80	100,000,000	60,610,400	4.60	81	3	13.40	28	3	25	20.40	28,000,000	4,570,000	0	4,570,000	151	0	53	0	48	0.00	53,000,000	0	0	0	0	0	0	0	0	
R-RIRIN	PUTRIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	96.30	100	77	49	72.90	100,000,000	58,331,000	66.50	156	83	84.80	84	57	67	85.00	84,000,000	57,123,640	29,278,000	27,845,640	206	45	72	26	61	78.20	72,000,000	45,030,000	33,335,000	11,695,000	0	0	0	0	8,137,000	
R-RIRIN	KARTIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	76.30	100	61	53	65.50	100,000,000	52,424,000	208.30	21	35	190.50	21	32	22	121.30	21,000,000	20,372,000	14,193,000	6,179,000	0	0	0	3	0	0.00	0	3,611,000	3,597,000	14,000	0	0	0	0	0	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	60.00	100	48	48	62.70	100,000,000	50,155,550	20.20	130	21	36.50	24	7	41	36.40	24,000,000	6,995,000	5,297,000	1,698,000	304	17	106	14	89	31.20	106,000,000	26,439,000	13,400,000	13,039,000	0	0	0	0	3,212,280	
R-RIRIN	SATYA	RIRIN	NC-KEDOYA	NORMAL	65.00	100	52	51	52.80	100,000,000	42,225,000	117.00	94	88	115.90	41	38	46	51.40	41,000,000	16,874,800	12,884,000	3,990,800	150	118	53	50	50	219.60	53,000,000	93,094,800	57,682,000	35,412,800	0	0	0	0	2,317,200	
R-RIRIN	PUTRIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	75.00	100	60	51	50.40	100,000,000	40,293,000	57.30	155	71	77.20	68	42	56	30.70	68,000,000	16,694,000	12,488,000	4,206,000	249	42	87	29	86	83.60	87,000,000	58,209,000	47,373,000	10,836,000	0	0	0	0	2,231,500	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	70.00	100	56	43	34.60	100,000,000	27,702,000	25.90	87	18	17.90	49	7	29	5.20	49,000,000	2,044,300	1,138,500	905,800	108	36	38	11	24	19.40	38,000,000	5,899,000	3,893,000	2,006,000	0	0	0	0	299,500	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	41.30	100	33	33	33.70	100,000,000	26,968,000	43.70	83	29	23.40	32	6	27	39.00	32,000,000	9,994,000	1,199,000	8,795,000	145	56	51	23	44	211.90	51,000,000	86,474,000	47,291,000	39,183,000	0	0	0	0	3,626,500	
R-RIRIN	SATYA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	48.80	100	39	39	28.80	100,000,000	23,071,000	74.70	82	49	83.30	36	24	31	45.90	36,000,000	13,206,150	9,195,000	4,011,150	132	68	46	25	41	180.00	46,000,000	66,254,000	55,710,000	10,544,000	0	0	0	0	6,944,450	
TOTAL					88.56	1,900	1,290	1,208	90.29	1,900,000,000	1,315,180,950	45.82	2,400	843	55.39	1,015	431	1,052	51.27	1,015,000,000	398,933,440	218,152,550	180,780,890	3,958	38.80	1,385	412	1,412	74.61	1,385,000,000	792,241,852	549,688,800	242,553,052	0	0	0	0	91,683,540	