

Revenue (Monthly) Period : 2024-09-01 - 2024-09-23																																				
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER								UPSALE FROM EXISTING MEMBER									CICILAN			DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATME NT	POTENTI AL	PROJO	TARGET	TOTAL	PROJO SPENDIN G	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	TOTAL	AUTOPAY	MANUAL PAYMENT		
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	117.50	100	94	84	174.40	100,000,000	139,506,000	36.70	160	47	34.40	69	19	26.20	69,000,000	14,437,000	8,288,000	6,149,000	260	39	91	28	92.70	91,000,000	67,512,000	60,028,300	7,483,700	0	0	0	0	12,261,600
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	170.00	100	136	123	166.50	100,000,000	133,165,000	26.70	187	40	29.80	105	25	54.40	105,000,000	45,719,000	22,393,000	23,326,000	234	23	82	15	29.00	82,000,000	19,001,000	15,701,000	3,300,000	0	0	0	0	20,057,700
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	136.30	100	109	109	158.00	100,000,000	126,430,000	23.00	201	37	32.50	77	20	31.00	77,000,000	19,088,000	6,396,000	12,692,000	354	17	124	17	25.60	124,000,000	25,389,000	16,891,000	8,498,000	0	0	0	0	10,544,000
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	71.30	100	57	57	128.60	100,000,000	102,912,000	52.60	57	24	46.10	57	21	63.50	57,000,000	28,954,150	22,355,050	6,599,100	1	0	0	3	0.00	0	7,792,000	7,792,000	0	0	0	0	1,900,000	
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	88.80	100	71	71	103.40	100,000,000	82,707,000	51.90	154	64	57.70	65	30	53.90	65,000,000	28,051,000	12,794,000	15,257,000	253	48	89	34	78.70	89,000,000	56,054,052	33,812,500	22,241,552	0	0	0	0	1,498,000
R-JUNIANSYAH	SATYA	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	75.00	100	60	60	102.20	100,000,000	81,749,000	51.90	183	76	79.50	55	35	99.10	55,000,000	43,615,400	24,780,000	18,835,400	367	40	128	41	80.30	128,000,000	82,233,000	61,590,000	20,643,000	0	0	0	0	2,619,000
R-JUNIANSYAH	KARTIKA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	106.30	100	85	85	89.70	100,000,000	71,781,000	13.30	198	21	29.00	56	13	52.20	56,000,000	23,378,000	9,489,000	13,889,000	407	7	142	8	17.20	142,000,000	19,554,000	1,599,000	17,955,000	0	0	0	0	6,111,410
R-JUNIANSYAH	KARTIKA	LENTINA	NC-JUANDA MEDAN	NORMAL	71.30	100	57	57	86.40	100,000,000	69,138,000	39.80	91	29	48.40	31	12	44.70	31,000,000	11,084,000	5,492,000	5,592,000	170	35	60	17	112.80	60,000,000	54,122,000	28,823,000	25,299,000	0	0	0	0	888,500
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	98.80	100	79	79	80.60	100,000,000	64,501,000	65.40	153	80	52.50	50	21	61.30	50,000,000	24,536,000	9,593,000	14,943,000	295	72	103	59	81.90	103,000,000	67,478,000	54,574,000	12,904,000	0	0	0	0	2,994,300
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	97.50	100	78	78	76.90	100,000,000	61,512,000	24.60	142	28	35.40	67	19	22.80	67,000,000	12,197,000	10,900,000	1,297,000	214	15	75	9	13.50	75,000,000	8,096,000	6,597,000	1,499,000	0	0	0	0	6,040,600
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	47.50	100	38	38	75.80	100,000,000	60,610,400	4.60	81	3	13.40	28	3	20.40	28,000,000	4,570,000	0	4,570,000	151	0	53	0	0.00	53,000,000	0	0	0	0	0	0	0	0
R-RIRIN	PUTRIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	96.30	100	77	49	72.90	100,000,000	58,331,000	64.00	162	83	84.80	84	57	85.00	84,000,000	57,123,640	29,278,000	27,845,640	224	42	78	26	72.20	78,000,000	45,030,000	33,335,000	11,695,000	0	0	0	0	8,137,000
R-RIRIN	KARTIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	76.30	100	61	53	65.50	100,000,000	52,424,000	208.30	21	35	190.50	21	32	121.30	21,000,000	20,372,000	14,193,000	6,179,000	1	0	0	3	0.00	0	3,611,000	3,597,000	14,000	0	0	0	0	0
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	60.00	100	48	48	62.70	100,000,000	50,155,550	20.20	130	21	36.50	24	7	36.40	24,000,000	6,995,000	5,297,000	1,698,000	304	17	106	14	31.20	106,000,000	26,439,000	13,400,000	13,039,000	0	0	0	0	3,212,280
R-RIRIN	PUTRIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	75.00	100	60	51	50.40	100,000,000	40,293,000	56.90	156	71	77.20	68	42	30.70	68,000,000	16,694,000	12,488,000	4,206,000	250	41	88	29	82.70	88,000,000	58,209,000	47,373,000	10,836,000	0	0	0	0	2,231,500
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	70.00	100	56	43	34.60	100,000,000	27,702,000	25.90	87	18	17.90	49	7	5.20	49,000,000	2,044,300	1,138,500	905,800	108	36	38	11	19.40	38,000,000	5,899,000	3,893,000	2,006,000	0	0	0	0	299,500
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	41.30	100	33	33	33.70	100,000,000	26,968,000	42.60	85	29	23.40	32	6	39.00	32,000,000	9,994,000	1,199,000	8,795,000	151	54	53	23	203.90	53,000,000	86,474,000	47,291,000	39,183,000	0	0	0	0	3,626,500
R-RIRIN	SATYA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	48.80	100	39	39	28.80	100,000,000	23,071,000	69.60	88	49	83.30	36	24	45.90	36,000,000	13,206,150	9,195,000	4,011,150	149	60	52	25	159.30	52,000,000	66,254,000	55,710,000	10,544,000	0	0	0	0	6,944,450
TOTAL					89.71	1,800	1,238	1,157	92.24	1,800,000,000	1,272,955,950	42.16	2,336	755	52.63	974	393	51.16	974,000,000	382,058,640	205,268,550	176,790,090	3,893	34.67	1,362	362	66.96	1,362,000,000	699,147,052	492,006,800	207,140,252	0	0	0	0	89,366,340