

Revenue (Monthly) Period : 2024-09-01 - 2024-09-21																																							
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										CICILAN			DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	TOTAL	AUTOPAY	MANUAL PAYMENT			
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	114.50	100	84	76	168.20	100,000,000	123,317,000	36.70	156	42	33.60	69	17	62	27.30	69,000,000	13,838,000	7,889,000	5,949,000	249	39	87	25	101	98.30	87,000,000	62,740,800	56,673,300	6,067,500	0	0	0	0	12,016,600	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	159.50	100	117	107	162.80	100,000,000	119,370,000	26.40	186	36	28.60	105	22	119	56.90	105,000,000	43,780,000	21,394,000	22,386,000	232	24	81	14	79	31.50	81,000,000	18,701,000	15,701,000	3,000,000	0	0	0	0	17,822,250	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	137.70	100	101	101	156.60	100,000,000	114,833,000	20.40	201	30	31.90	77	18	83	31.30	77,000,000	17,689,000	5,497,000	12,192,000	354	13	124	12	151	23.60	124,000,000	21,492,000	12,994,000	8,498,000	0	0	0	0	10,169,500	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	64.10	100	47	47	119.60	100,000,000	87,724,000	43.10	57	18	35.90	57	15	57	50.40	57,000,000	21,081,000	19,881,000	1,200,000	0	0	0	3	0	0.00	0	7,792,000	7,792,000	0	0	0	0	1,000,000		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	84.50	100	62	62	101.90	100,000,000	74,711,000	52.40	151	58	62.90	65	30	56	58.80	65,000,000	28,051,000	12,794,000	15,257,000	245	44	86	28	81	70.60	86,000,000	44,508,052	25,215,500	19,292,552	0	0	0	0	1,498,000	
R-JUNIANSYAH	SATYA	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	65.50	100	48	48	95.40	100,000,000	69,958,000	51.40	183	69	79.30	55	32	66	95.00	55,000,000	38,304,000	24,181,000	14,123,000	367	39	128	37	148	83.40	128,000,000	78,260,000	59,116,000	19,144,000	0	0	0	0	2,619,000	
R-JUNIANSYAH	KARTIKA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	98.20	100	72	72	85.60	100,000,000	62,784,000	13.80	198	20	29.20	56	12	57	50.10	56,000,000	20,579,000	6,690,000	13,889,000	406	8	142	8	131	18.80	142,000,000	19,554,000	1,599,000	17,955,000	0	0	0	0	6,111,410	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	96.80	100	71	71	79.00	100,000,000	57,907,000	67.30	150	74	54.50	50	20	71	63.10	50,000,000	23,136,000	8,193,000	14,943,000	286	74	100	54	114	84.30	100,000,000	61,785,000	50,079,000	11,706,000	0	0	0	0	2,220,300	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	98.20	100	72	72	74.30	100,000,000	54,456,000	25.70	138	26	34.60	67	17	48	22.60	67,000,000	11,098,000	10,100,000	998,000	204	17	71	9	58	15.50	71,000,000	8,096,000	6,597,000	1,499,000	0	0	0	0	5,156,040	
R-JUNIANSYAH	KARTIKA	LENTINA	NC-JUANDA MEDAN	NORMAL	69.50	100	51	51	74.00	100,000,000	54,254,000	34.50	91	23	35.20	31	8	32	33.40	31,000,000	7,591,000	4,993,000	2,598,000	170	34	60	15	39	117.60	60,000,000	51,724,000	27,025,000	24,699,000	0	0	0	0	888,500	
R-RIRIN	PUTRIKA	RIRIN	NC-MALL CINERE DEPOK	NEW-SCHEMA	98.20	100	72	47	73.80	100,000,000	54,137,000	66.40	156	76	87.70	84	54	61	69.20	84,000,000	42,654,300	24,085,000	18,569,300	206	42	72	22	56	48.40	72,000,000	25,537,000	18,541,000	6,996,000	0	0	0	0	6,779,500	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	46.40	100	34	34	71.80	100,000,000	52,617,400	5.10	81	3	14.60	28	3	23	22.30	28,000,000	4,570,000	0	4,570,000	151	0	53	0	44	0.00	53,000,000	0	0	0	0	0	0	0	0	0
R-RIRIN	KARTIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	77.70	100	57	51	69.00	100,000,000	50,626,000	227.30	21	35	207.80	21	32	21	132.30	21,000,000	20,372,000	14,193,000	6,179,000	0	0	0	3	0	0.00	0	3,611,000	3,597,000	14,000	0	0	0	0	0	0
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	54.50	100	40	40	54.80	100,000,000	40,162,550	19.90	130	19	39.80	24	7	39	39.70	24,000,000	6,995,000	5,297,000	1,698,000	304	15	106	12	83	31.40	106,000,000	24,439,000	11,400,000	13,039,000	0	0	0	0	3,212,280	
R-RIRIN	SATYA	RIRIN	NC-KEDOYA	NORMAL	65.50	100	48	48	53.80	100,000,000	39,427,000	123.30	94	85	126.40	41	38	44	56.10	41,000,000	16,874,800	12,884,000	3,990,800	150	121	53	47	48	226.70	53,000,000	88,096,800	53,184,000	34,912,800	0	0	0	0	2,317,200	
R-RIRIN	PUTRIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	73.60	100	54	47	51.10	100,000,000	37,495,000	61.60	155	70	82.20	68	41	52	32.80	68,000,000	16,345,000	12,488,000	3,857,000	249	46	87	29	78	91.20	87,000,000	58,209,000	47,373,000	10,836,000	0	0	0	0	2,231,500	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	73.60	100	54	41	35.70	100,000,000	26,163,000	28.20	87	18	19.50	49	7	26	5.70	49,000,000	2,044,300	1,138,500	905,800	108	40	38	11	23	21.20	38,000,000	5,899,000	3,893,000	2,006,000	0	0	0	0	299,500	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	38.20	100	28	28	31.90	100,000,000	23,374,000	44.40	83	27	21.30	32	5	23	31.90	32,000,000	7,496,000	1,199,000	6,297,000	145	59	51	22	41	229.90	51,000,000	85,975,000	47,291,000	38,684,000	0	0	0	0	3,097,000	
R-RIRIN	SATYA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	47.70	100	35	35	29.70	100,000,000	21,776,000	79.80	82	48	90.90	36	24	27	50.00	36,000,000	13,206,150	9,195,000	4,011,150	132	71	46	24	36	185.70	46,000,000	62,654,000	52,110,000	10,544,000	0	0	0	0	6,695,750	
TOTAL					86.24	1,900	1,147	1,078	87.60	1,900,000,000	1,165,091,950	46.25	2,400	777	56.58	1,015	402	967	50.06	1,015,000,000	355,704,550	202,091,500	153,613,050	3,958	38.68	1,385	375	1,311	75.20	1,385,000,000	729,073,652	500,180,800	228,892,852	0	0	0	0	84,134,330	