

Revenue (Monthly) Period : 2024-09-01 - 2024-09-20																																							
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER										UPSALE FROM EXISTING MEMBER										CICILAN			DP	ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	POTENTIAL	PROJO	TARGET	TOTAL	SHOW	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHI P	TREATMENT	TOTAL	AUTOPAY	MANUAL PAYMENT			
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	110.00	100	77	73	164.50	100,000,000	115,121,000	32.10	156	35	31.10	69	15	58	23.30	69,000,000	11,238,000	7,889,000	3,349,000	249	33	87	20	92	76.40	87,000,000	46,515,800	40,597,300	5,918,500	0	0	0	0	11,672,100	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	135.70	100	95	95	159.30	100,000,000	111,536,000	21.30	201	30	33.40	77	18	76	32.30	77,000,000	17,389,000	5,497,000	11,892,000	354	14	124	12	148	24.80	124,000,000	21,492,000	12,994,000	8,498,000	0	0	0	0	9,435,500	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	154.30	100	108	101	158.50	100,000,000	110,973,000	24.60	186	32	28.60	105	21	110	59.20	105,000,000	43,480,000	21,394,000	22,086,000	232	19	81	11	75	23.10	81,000,000	13,101,000	10,401,000	2,700,000	0	0	0	0	15,253,450	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	61.40	100	43	43	114.80	100,000,000	80,330,000	42.60	57	17	37.60	57	15	54	52.80	57,000,000	21,081,000	19,881,000	1,200,000	0	0	0	2	0	0.00	0	4,794,000	4,794,000	0	0	0	0	1,000,000		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	77.10	100	54	54	95.70	100,000,000	67,018,000	52.00	151	55	61.50	65	28	52	56.60	65,000,000	25,751,000	12,194,000	13,557,000	245	45	86	27	77	73.80	86,000,000	44,404,748	25,215,500	19,189,248	0	0	0	0	1,498,000	
R-JUNIANSYAH	SATYA	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	65.70	100	46	46	90.80	100,000,000	63,562,000	50.00	183	64	75.30	55	29	64	80.00	55,000,000	30,810,000	21,187,000	9,623,000	367	39	128	35	144	84.10	128,000,000	75,364,000	56,719,000	18,645,000	0	0	0	0	2,619,000	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	101.40	100	71	71	82.70	100,000,000	57,907,000	66.70	150	70	57.10	50	20	66	66.10	50,000,000	23,136,000	8,193,000	14,943,000	286	71	100	50	113	78.00	100,000,000	54,580,000	43,474,000	11,106,000	0	0	0	0	2,220,300	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	101.40	100	71	71	77.50	100,000,000	54,257,000	23.80	138	23	32.00	67	15	47	21.70	67,000,000	10,198,000	9,699,000	499,000	204	16	71	8	55	15.30	71,000,000	7,597,000	6,597,000	1,000,000	0	0	0	0	5,156,040	
R-JUNIANSYAH	KARTIKA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	87.10	100	61	61	71.10	100,000,000	49,788,000	11.50	198	16	25.50	56	10	55	39.80	56,000,000	15,585,000	6,690,000	8,895,000	406	6	142	6	119	18.20	142,000,000	18,095,000	1,599,000	16,496,000	0	0	0	0	6,111,410	
R-RIRIN	KARTIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	75.70	100	53	47	68.90	100,000,000	48,229,000	231.30	21	34	210.90	21	31	20	134.50	21,000,000	19,773,000	13,594,000	6,179,000	0	0	0	3	0	0.00	0	3,611,000	3,597,000	14,000	0	0	0	0	0	
R-RIRIN	PUTRIKA	VACANT	NC-MALL CINERE DEPOK	NEW-SCHEMA	90.00	100	63	43	66.80	100,000,000	46,748,000	65.90	156	72	88.40	84	52	59	71.10	84,000,000	41,805,300	24,085,000	17,720,300	206	40	72	20	54	49.50	72,000,000	24,936,000	18,140,000	6,796,000	0	0	0	0	6,779,500	
R-JUNIANSYAH	KARTIKA	LENTINA	NC-JUANDA MEDAN	NORMAL	65.70	100	46	46	64.70	100,000,000	45,260,000	31.40	91	20	36.90	31	8	31	35.00	31,000,000	7,591,000	4,993,000	2,598,000	170	29	60	12	36	101.50	60,000,000	42,628,000	24,628,000	18,000,000	0	0	0	0	888,500	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	40.00	100	28	28	63.00	100,000,000	44,070,000	5.30	81	3	15.30	28	3	18	23.30	28,000,000	4,570,000	0	4,570,000	151	0	53	0	43	0.00	53,000,000	0	0	0	0	0	0	0	0	
R-RIRIN	SATYA	RIRIN	NC-KEDOYA	NORMAL	67.10	100	47	47	53.80	100,000,000	37,627,000	114.00	94	75	125.40	41	36	37	56.40	41,000,000	16,176,800	12,385,000	3,791,800	150	105	53	39	43	190.20	53,000,000	70,566,800	45,573,000	24,993,800	0	0	0	0	2,317,200	
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	52.90	100	37	37	51.40	100,000,000	35,962,550	17.60	130	16	35.70	24	6	38	39.30	24,000,000	6,596,000	5,297,000	1,299,000	304	14	106	10	79	17.40	106,000,000	12,939,000	6,900,000	6,039,000	0	0	0	0	3,212,280	
R-RIRIN	PUTRIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	74.30	100	52	46	49.90	100,000,000	34,899,000	58.10	155	63	86.10	68	41	50	34.30	68,000,000	16,345,000	12,488,000	3,857,000	249	36	87	22	72	62.90	87,000,000	38,321,000	31,485,000	6,836,000	0	0	0	0	2,231,500	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	74.30	100	52	40	35.90	100,000,000	25,164,000	29.60	87	18	20.40	49	7	24	6.00	49,000,000	2,044,300	1,138,500	905,800	108	41	38	11	21	22.20	38,000,000	5,899,000	3,893,000	2,006,000	0	0	0	0	299,500	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	38.60	100	27	27	33.10	100,000,000	23,175,000	34.40	83	20	13.40	32	3	21	5.40	32,000,000	1,199,000	1,199,000	0	145	48	51	17	35	181.70	51,000,000	64,880,000	39,492,000	25,388,000	0	0	0	0	3,097,000	
R-RIRIN	SATYA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	48.60	100	34	34	30.80	100,000,000	21,577,000	78.40	82	45	95.20	36	24	25	52.40	36,000,000	13,206,150	9,195,000	4,011,150	132	65	46	21	35	164.00	46,000,000	52,807,000	43,261,000	9,546,000	0	0	0	0	5,592,750	
TOTAL					84.08	1,900	1,065	1,010	84.73	1,900,000,000	1,073,203,550	44.25	2,400	708	56.45	1,015	382	905	48.47	1,015,000,000	327,974,550	196,998,500	130,976,050	3,958	35.31	1,385	326	1,241	65.26	1,385,000,000	602,531,348	419,359,800	183,171,548	0	0	0	0	79,384,030	