

Revenue (Monthly) Period : 2024-09-01 - 2024-09-20																																					
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER							UPSALE FROM EXISTING MEMBER								CICILAN			DP	ODC			
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATME NT	POTENTI AL	PROJO	TARGET	TOTAL	PROJO SPENDIN G	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	TOTAL			AUTOPAY	MANUAL PAYMENT	
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	110.00	100	77	73	164.50	100,000,000	115,121,000	31.40	159	35	31.10	69	15	23.30	69,000,000	11,238,000	7,889,000	3,349,000	258	32	90	20	73.80	90,000,000	46,515,800	40,597,300	5,918,500	0	0	0	0	11,672,100	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	135.70	100	95	95	159.30	100,000,000	111,536,000	21.30	201	30	33.40	77	18	32.30	77,000,000	17,389,000	5,497,000	11,892,000	354	14	124	12	24.80	124,000,000	21,492,000	12,994,000	8,498,000	0	0	0	0	9,435,500	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	154.30	100	108	101	158.50	100,000,000	110,973,000	24.40	187	32	28.60	105	21	59.20	105,000,000	43,480,000	21,394,000	22,086,000	234	19	82	11	22.80	82,000,000	13,101,000	10,401,000	2,700,000	0	0	0	0	15,253,450	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	61.40	100	43	43	114.80	100,000,000	80,330,000	42.60	57	17	37.60	57	15	52.80	57,000,000	21,081,000	19,881,000	1,200,000	0	0	0	2	0.00	0	4,794,000	4,794,000	0	0	0	0	1,000,000		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	77.10	100	54	54	95.70	100,000,000	67,018,000	52.00	151	55	61.50	65	28	56.60	65,000,000	25,751,000	12,194,000	13,557,000	245	45	86	27	73.80	86,000,000	44,404,748	25,215,500	19,189,248	0	0	0	0	1,498,000	
R-JUNIANSYAH	SATYA	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	65.70	100	46	46	90.80	100,000,000	63,562,000	50.00	183	64	75.30	55	29	80.00	55,000,000	30,810,000	21,187,000	9,623,000	367	39	128	35	84.10	128,000,000	75,364,000	56,719,000	18,645,000	0	0	0	0	2,619,000	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	101.40	100	71	71	82.70	100,000,000	57,907,000	65.40	153	70	57.10	50	20	66.10	50,000,000	23,136,000	8,193,000	14,943,000	295	69	103	50	75.70	103,000,000	54,580,000	43,474,000	11,106,000	0	0	0	0	2,220,300	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	101.40	100	71	71	77.50	100,000,000	54,257,000	23.10	142	23	32.00	67	15	21.70	67,000,000	10,198,000	9,699,000	499,000	214	15	75	8	14.50	75,000,000	7,597,000	6,597,000	1,000,000	0	0	0	0	5,156,040	
R-JUNIANSYAH	KARTIKA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	87.10	100	61	61	71.10	100,000,000	49,788,000	11.50	198	16	25.50	56	10	39.80	56,000,000	15,585,000	6,690,000	8,895,000	406	6	142	6	18.20	142,000,000	18,095,000	1,599,000	16,496,000	0	0	0	0	6,111,410	
R-RIRIN	KARTIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	75.70	100	53	47	68.90	100,000,000	48,229,000	231.30	21	34	210.90	21	31	134.50	21,000,000	19,773,000	13,594,000	6,179,000	0	0	0	3	0.00	0	3,611,000	3,597,000	14,000	0	0	0	0	0	
R-RIRIN	PUTRIKA	VACANT	NC-MALL CINERE DEPOK	NEW-SCHEMA	90.00	100	63	43	66.80	100,000,000	46,748,000	63.50	162	72	88.40	84	52	71.10	84,000,000	41,805,300	24,085,000	17,720,300	223	37	78	20	45.70	78,000,000	24,936,000	18,140,000	6,796,000	0	0	0	0	6,779,500	
R-JUNIANSYAH	KARTIKA	LENTINA	NC-JUANDA MEDAN	NORMAL	65.70	100	46	46	64.70	100,000,000	45,260,000	31.40	91	20	36.90	31	8	35.00	31,000,000	7,591,000	4,993,000	2,598,000	170	29	60	12	101.50	60,000,000	42,628,000	24,628,000	18,000,000	0	0	0	0	888,500	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	40.00	100	28	28	63.00	100,000,000	44,070,000	5.30	81	3	15.30	28	3	23.30	28,000,000	4,570,000	0	4,570,000	151	0	53	0	0.00	53,000,000	0	0	0	0	0	0	0	0	0
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	52.90	100	37	37	51.40	100,000,000	35,962,550	17.60	130	16	35.70	24	6	39.30	24,000,000	6,596,000	5,297,000	1,299,000	304	14	106	10	17.40	106,000,000	12,939,000	6,900,000	6,039,000	0	0	0	0	3,212,280	
R-RIRIN	PUTRIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	74.30	100	52	46	49.90	100,000,000	34,899,000	58.10	155	63	86.10	68	41	34.30	68,000,000	16,345,000	12,488,000	3,857,000	249	36	87	22	62.90	87,000,000	38,321,000	31,485,000	6,836,000	0	0	0	0	2,231,500	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	74.30	100	52	40	35.90	100,000,000	25,164,000	29.60	87	18	20.40	49	7	6.00	49,000,000	2,044,300	1,138,500	905,800	108	41	38	11	22.20	38,000,000	5,899,000	3,893,000	2,006,000	0	0	0	0	299,500	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	38.60	100	27	27	33.10	100,000,000	23,175,000	34.00	84	20	13.40	32	3	5.40	32,000,000	1,199,000	1,199,000	0	149	47	52	17	178.20	52,000,000	64,880,000	39,492,000	25,388,000	0	0	0	0	3,097,000	
R-RIRIN	SATYA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	48.60	100	34	34	30.80	100,000,000	21,577,000	74.80	86	45	95.20	36	24	52.40	36,000,000	13,206,150	9,195,000	4,011,150	144	60	50	21	150.90	50,000,000	52,807,000	43,261,000	9,546,000	0	0	0	0	5,592,750	
TOTAL					84.83	1,800	1,018	963	86.30	1,800,000,000	1,035,576,550	40.79	2,328	633	53.29	974	346	48.02	974,000,000	311,797,750	184,613,500	127,184,250	3,871	31.79	1,354	287	58.93	1,354,000,000	531,964,548	373,786,800	158,177,748	0	0	0	0	77,066,830	