

Revenue (Monthly) Period : 2024-09-01 - 2024-09-18																																					
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER							UPSALE FROM EXISTING MEMBER								CICILAN			DP	ODC			
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATME NT	POTENTI AL	PROJO	TARGET	TOTAL	PROJO SPENDIN G	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	TOTAL			AUTOPAY	MANUAL PAYMENT	
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	118.40	100	75	71	176.10	100,000,000	111,521,000	31.40	156	31	32.00	69	14	25.40	69,000,000	11,089,000	7,889,000	3,200,00	249	31	87	17	67.90	87,000,000	37,419,800	32,000,300	5,419,500	0	0	0	0	8,674,100	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	134.20	100	85	85	159.70	100,000,000	101,143,000	22.80	201	29	34.90	77	17	34.60	77,000,000	16,890,000	5,497,000	11,393,000	354	15	124	12	27.40	124,000,000	21,492,000	12,994,000	8,498,000	0	0	0	0	7,547,600	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	157.90	100	100	95	159.40	100,000,000	100,979,000	20.40	186	24	21.10	105	14	29.60	105,000,000	19,717,000	9,197,000	10,520,000	232	20	81	10	25.00	81,000,000	12,801,000	10,401,000	2,400,000	0	0	0	0	11,626,350	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	58.40	100	37	37	114.50	100,000,000	72,538,000	36.00	57	13	33.20	57	12	51.20	57,000,000	18,482,000	17,882,000	600,000	0	0	0	1	0.00	0	2,997,000	2,997,000	0	0	0	0	1,000,000		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	82.10	100	52	52	100.20	100,000,000	63,461,000	46.00	151	44	55.90	65	23	50.50	65,000,000	20,805,000	9,795,000	11,010,000	245	39	86	21	62.10	86,000,000	33,798,668	21,795,500	12,003,168	0	0	0	0	1,498,000	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	99.50	100	63	63	83.50	100,000,000	52,910,000	63.00	153	61	53.70	50	17	66.30	50,000,000	20,987,000	6,793,000	14,194,000	295	68	103	44	71.60	103,000,000	46,733,000	36,476,000	10,257,000	0	0	0	0	2,082,900	
R-JUNIANSYAH	SATYA	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	60.00	100	38	38	80.50	100,000,000	50,971,000	49.20	183	57	77.50	55	27	83.90	55,000,000	29,212,000	20,587,000	8,625,00	367	37	128	30	85.50	128,000,000	69,319,000	52,320,000	16,999,000	0	0	0	0	2,299,500	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	97.90	100	62	62	76.20	100,000,000	48,260,000	24.50	142	22	33.00	67	14	22.90	67,000,000	9,699,000	9,699,000	0	214	17	75	8	16.00	75,000,000	7,597,000	6,597,000	1,000,000	0	0	0	0	4,706,540	
R-JUNIANSYAH	KARTIKA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	90.00	100	57	57	70.10	100,000,000	44,388,000	11.20	198	14	22.60	56	8	36.60	56,000,000	12,985,000	6,090,000	6,895,000	406	7	142	6	20.10	142,000,000	18,095,000	1,599,000	16,496,000	0	0	0	0	4,663,410	
R-RIRIN	KARTIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	71.10	100	45	41	69.80	100,000,000	44,231,000	240.60	21	32	218.00	21	29	108.80	21,000,000	14,474,000	12,695,000	1,779,000	0	0	0	3	0.00	0	3,611,000	3,597,000	14,000	0	0	0	0	0	
R-RIRIN	PUTRIKA	VACANT	NC-MALL CINERE DEPOK	NEW-SCHEMA	88.40	100	56	39	68.80	100,000,000	43,551,000	60.40	162	62	86.50	84	46	38.80	84,000,000	20,661,200	12,991,000	7,670,200	222	32	78	16	40.20	78,000,000	19,841,000	13,745,000	6,096,000	0	0	0	0	5,956,000	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	37.90	100	24	24	57.30	100,000,000	36,273,000	5.80	81	3	16.90	28	3	25.80	28,000,000	4,570,000	0	4,570,000	151	0	53	0	0.00	53,000,000	0	0	0	0	0	0	0	0	0
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	56.80	100	36	36	53.90	100,000,000	34,162,550	17.00	130	14	32.90	24	5	40.10	24,000,000	6,097,000	5,297,000	800,000	304	13	106	9	19.10	106,000,000	12,789,000	6,900,000	5,889,000	0	0	0	0	2,712,280	
R-JUNIANSYAH	KARTIKA	LENTINA	NC-JUANDA MEDAN	NORMAL	64.70	100	41	41	51.60	100,000,000	32,672,000	31.20	91	18	30.60	31	6	29.00	31,000,000	5,694,000	4,094,000	1,600,000	170	32	60	12	112.20	60,000,000	42,628,000	24,628,000	18,000,000	0	0	0	0	888,500	
R-RIRIN	PUTRIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	71.10	100	45	39	42.80	100,000,000	27,105,000	59.10	155	58	83.60	68	36	27.80	68,000,000	11,952,000	10,091,000	1,861,000	249	40	87	22	69.50	87,000,000	38,321,000	31,485,000	6,836,000	0	0	0	0	2,231,500	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	78.90	100	50	39	38.60	100,000,000	24,466,000	29.00	87	16	22.60	49	7	6.60	49,000,000	2,044,300	1,138,500	905,800	108	37	38	9	22.60	38,000,000	5,450,000	3,893,000	1,557,000	0	0	0	0	299,500	
R-RIRIN	SATYA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	47.40	100	30	30	31.50	100,000,000	19,979,000	75.30	86	41	105.30	36	24	57.90	36,000,000	13,206,150	9,195,000	4,011,150	144	54	50	17	131.10	50,000,000	41,513,000	35,966,000	5,547,000	0	0	0	0	3,451,000	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	36.30	100	23	23	29.30	100,000,000	18,581,000	35.70	84	19	14.80	32	3	5.90	32,000,000	1,199,000	1,199,000	0	149	49	52	16	196.40	52,000,000	64,681,000	39,293,000	25,388,000	0	0	0	0	3,097,000	
TOTAL					85.09	1,800	919	872	85.85	1,800,000,000	927,191,550	40.02	2,324	558	52.19	974	305	41.03	974,000,000	239,763,650	150,129,500	89,634,150	3,859	31.23	1,350	253	59.15	1,350,000,000	479,086,468	336,686,800	142,399,668	0	0	0	0	62,734,180	