

Revenue (Monthly) Period : 2024-09-01 - 2024-09-15																																					
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							TOTAL UPSELL UNIT			UPSALE FROM NEW MEMBER							UPSALE FROM EXISTING MEMBER								CICILAN			DP	ODC			
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO	TARGET	TOTAL	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATME NT	POTENTI AL	PROJO	TARGET	TOTAL	PROJO SPENDIN G	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	TOTAL			AUTOPAY	MANUAL PAYMENT	
R-SUSI	KARTIKA	LASMA	NC-MALL ARTHA GADING JAKARTA	NEW-SCHEMA	135.00	100	72	72	166.00	100,000,000	88,545,000	22.40	201	24	34.10	77	14	33.60	77,000,000	13,791,000	3,198,000	10,593,000	354	15	124	10	30.20	124,000,000	19,993,000	11,495,000	8,498,000	0	0	0	0	6,274,100	
R-DARLIANTI	PUTRIKA	FAJAR	NC- SEMARANG ERLANGGA	NEW-SCHEMA	110.60	100	59	59	163.80	100,000,000	87,339,000	28.80	156	24	32.60	69	12	27.40	69,000,000	10,090,000	7,490,000	2,600,000	249	26	87	12	67.10	87,000,000	31,135,800	26,715,300	4,420,500	0	0	0	0	7,202,100	
R-HANNY	KARTIKA	FILBERT	NC-MALL CIBINONG CITY BOGOR	NEW-SCHEMA	159.40	100	85	82	162.70	100,000,000	86,785,000	20.20	186	20	21.40	105	12	30.60	105,000,000	17,117,000	9,197,000	7,920,000	232	19	81	8	21.30	81,000,000	9,204,000	6,804,000	2,400,000	0	0	0	0	11,207,050	
R-JUNIANSYAH	SATYA	LENTINA	NC-MALL TANGCITY TANGERANG	NEW-SCHEMA	65.60	100	35	35	130.40	100,000,000	69,541,000	39.50	57	12	36.20	57	11	47.00	57,000,000	14,285,000	13,685,000	600,000	0	0	0	1	0.00	0	2,997,000	2,997,000	0	0	0	0	1,000,000		
R-SUSI WU	KARTIKA	SUSI WU	NC-PANTAI INDAH KAPUK GI	NEW-SCHEMA	86.30	100	46	46	91.60	100,000,000	48,868,000	43.50	151	35	51.90	65	18	46.20	65,000,000	16,011,000	7,199,000	8,812,000	245	37	86	17	61.50	86,000,000	28,205,668	16,202,500	12,003,168	0	0	0	0	669,000	
R-JUNIANSYAH	SATYA	RIDWAN	NC-MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	60.00	100	32	32	88.80	100,000,000	47,372,000	43.00	183	42	71.60	55	21	80.50	55,000,000	23,616,000	15,490,000	8,126,000	367	31	128	21	75.00	128,000,000	51,222,000	42,222,000	9,000,000	0	0	0	0	2,000,000	
R-DARLIANTI	PUTRIKA	SRI	NC-MALL REVO BEKASI	NEW-SCHEMA	99.40	100	53	53	88.70	100,000,000	47,315,000	67.40	153	55	52.50	50	14	73.70	50,000,000	19,640,000	6,793,000	12,847,000	294	75	103	41	78.90	103,000,000	43,360,000	33,703,000	9,657,000	0	0	0	0	2,082,900	
R-RIRIN	KARTIKA	IDA	NC-MALL GANDARIA CITY	NEW-SCHEMA	73.10	100	39	38	74.30	100,000,000	39,637,000	241.10	21	27	214.30	21	24	72.10	21,000,000	8,079,000	6,799,000	1,280,000	0	0	0	3	0.00	0	3,611,000	3,597,000	14,000	0	0	0	0	0	
R-RIZKY AGUSTIA	SATYA	RIZKY AGUSTIA	NC-MALL FX SUDIRMAN JAKARTA - PRESALES	NEW-SCHEMA	90.00	100	48	48	73.30	100,000,000	39,072,000	26.60	141	20	36.40	67	13	24.90	67,000,000	8,899,000	8,899,000	0	210	18	74	7	18.20	74,000,000	7,196,000	6,196,000	1,000,000	0	0	0	0	3,358,540	
R-RIRIN	PUTRIKA	VACANT	NC-MALL CINERE DEPOK	NEW-SCHEMA	91.90	100	49	33	66.30	100,000,000	35,355,000	67.10	162	58	96.00	84	43	37.40	84,000,000	16,765,200	9,795,000	6,970,200	222	36	78	15	45.50	78,000,000	18,942,000	12,846,000	6,096,000	0	0	0	0	4,398,500	
R-JUNIANSYAH	KARTIKA	SOFIE	NC-MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	80.60	100	43	43	60.00	100,000,000	31,993,000	9.50	198	10	20.10	56	6	36.80	56,000,000	10,989,000	4,094,000	6,895,000	406	5	142	4	22.30	142,000,000	16,895,000	399,000	16,496,000	0	0	0	0	2,863,900	
R-JUNIANSYAH	SATYA	MAULINA	NC-SURABAYA - IMAM BONJOL	NEW-SCHEMA	39.40	100	21	21	57.50	100,000,000	30,677,000	6.90	81	3	20.10	28	3	30.60	28,000,000	4,570,000	0	4,570,000	151	0	53	0	0.00	53,000,000	0	0	0	0	0	0	0	0	0
R-DARLIANTI	PUTRIKA	DARLIANTI	NC-BEKASI HARAPAN INDAH	NORMAL	50.60	100	27	27	56.60	100,000,000	30,173,050	20.20	130	14	39.10	24	5	47.60	24,000,000	6,097,000	5,297,000	800,000	304	16	106	9	22.60	106,000,000	12,789,000	6,900,000	5,889,000	0	0	0	0	2,712,280	
R-JUNIANSYAH	KARTIKA	LENTINA	NC-JUANDA MEDAN	NORMAL	69.40	100	37	37	50.00	100,000,000	26,678,000	30.90	91	15	30.20	31	5	22.40	31,000,000	3,696,000	2,096,000	1,600,000	170	31	60	10	98.90	60,000,000	31,632,000	22,632,000	9,000,000	0	0	0	0	888,500	
R-RIRIN	PUTRIKA	Ida	NC-MAL KAMAJA JAKARTA	NEW-SCHEMA	65.60	100	35	29	38.30	100,000,000	20,407,000	58.10	155	48	82.70	68	30	18.60	68,000,000	6,757,000	5,395,000	1,362,000	249	39	87	18	40.20	87,000,000	18,661,000	16,787,000	1,874,000	0	0	0	0	2,231,500	
R-JUNIANSYAH	SATYA	JUNIANSYAH	NC-JEMBER	NEW-SCHEMA	75.00	100	40	36	35.60	100,000,000	18,977,000	32.30	87	15	26.80	49	7	7.80	49,000,000	2,044,300	1,138,500	905,800	108	40	38	8	23.90	38,000,000	4,842,000	3,893,000	949,000	0	0	0	0	0	
R-HANNY	KARTIKA	EVELYN	NC-KARTINI	NEW-SCHEMA	31.90	100	17	17	30.70	100,000,000	16,386,000	33.50	84	15	17.60	32	3	7.00	32,000,000	1,199,000	1,199,000	0	149	43	52	12	85.80	52,000,000	23,794,000	18,696,000	5,098,000	0	0	0	0	2,038,000	
R-RIRIN	SATYA	NOVI	NC-CIDENG TIMUR	NEW-SCHEMA	52.50	100	28	28	27.50	100,000,000	14,683,000	82.60	84	37	119.80	36	23	59.60	36,000,000	11,446,000	9,195,000	2,251,000	136	55	48	14	154.40	48,000,000	39,534,000	34,137,000	5,397,000	0	0	0	0	3,451,000	
TOTAL					85.11	1,800	766	736	86.64	1,800,000,000	779,803,050	40.84	2,321	474	54.21	974	264	40.06	974,000,000	195,091,500	116,959,500	78,132,000	3,846	31.18	1,347	210	54.05	1,347,000,000	364,013,468	266,221,800	97,791,668	0	0	0	0	52,377,370	